

CITY AND COUNTY OF SAN FRANCISCO LONDON N. BREED, MAYOR

OFFICE OF SMALL BUSINESS KATY TANG, EXECUTIVE DIRECTOR

# Legacy Business Program Business Stabilization Grant INITIAL GRANT APPLICATION

Version: November 2, 2024



# **Business Stabilization Grant Application**

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| 1. Background Information   |
|---|
| A) Applicant (Landlord) Name:   |
| B) Applicant (Landlord) Street Address:   |
| C) Applicant (Landlord) City, State and Zip Code:   |
| D) Applicant (Landlord) Phone Number:   |
| E) Applicant (Landlord) E-mail Address:   |
| F) Applicant (Landlord) Business Account Number (BAN):  |
| G) For the BAN provided above, how many employees does your business have?  |
| H) Legacy Business:   |
| I) Legacy Business Address:   |
| J) Name:  |
|   |
| K) Company (if applicable):   |
| L) Street Address:  M) City, State, and Zin Code:   |
| M) City, State, and Zip Code:   |
| N) Phone Number:  O) E-mail Address:  |
| 2. Landlord to a Registered Legacy Business   |
| Applicant certifies it is a Qualified Landlord to a Registered Legacy Business as defined in Administrative Code Section 2A.242(b). |
| Yes No "Yes" required for compliance  |
| If "ves" continue   |

#### 3. Term of Lease

A) Applicant certifies that on or after January 1, 2016, Applicant entered into an agreement with the Legacy Business in which Applicant leases real property in San Francisco to the Legacy Business for a term of at least 10 years or extended the term of the Legacy Business' existing lease to at least 10 years.

If "no," Applicant is ineligible to apply for the Business Stabilization Grant.

A "10-year lease" is defined as a lease for a full 10 years, or a lease with renewal option(s) that add up to 10 years (e.g., a five-year lease with a five-year option to renew). For a lease with renewal option(s), any number of years for which the Legacy Business has an option to renew the lease shall count towards the term of the lease, provided that the option to renew can be exercised at the Legacy Business' sole discretion.

| Yes               | No                    | "Yes" required for compliance             |
|-------------------|-----------------------|---|
| If "yes," continu | e.                    |   |
| If "no," Applicar | t is ineligible to ap | ply for the Business Stabilization Grant. |

#### B) Retroactivity

The Business Stabilization Grant shall be retroactive to the fiscal year (July through June) in which the Legacy Business was listed on the Legacy Business Registry. For example, if the Legacy Business was listed on the Legacy Business Registry in November 2024, which is fiscal year 2024-25 (July through June), and the qualifying lease is a new 10-year lease that commenced July 1, 2023, and ends June 30, 2033, Applicant would be eligible to apply for 9 years' of grants retroactive to July 1, 2024, the same fiscal year the Legacy Business was listed on the Legacy Business Registry.

Applicant understands the Business Stabilization Grant is retroactive to the fiscal year in which the Legacy Business was listed on the Legacy Business Registry.

| Yes                | No                  | "Yes" required for compliance              |
|--------------------|---------------------|--|
| If "yes," continue | 2.                  |  |
| If "no," Applicant | is ineligible to ap | oply for the Business Stabilization Grant. |

#### C) Advance Payments

Applicant may receive a Business Stabilization Grant as early as the fiscal year in which the lease or lease extension is executed, even if the lease or lease extension does not take effect until a later fiscal year. Applicant need not wait for the qualifying lease or lease extension to take effect before applying for or receiving a Business Stabilization Grant. The maximum allowable time between Applicant receiving a grant and the qualifying lease or lease extension taking effect shall be three years.

If, however, Applicant applies for a Business Stabilization Grant before the lease or lease extension has taken effect, Applicant must—as a condition of receiving a grant—agree to return the entire amount of the Business Stabilization Grant in the event that the qualifying lease or lease extension does not take effect, unless Applicant shows, to the satisfaction of the Office of Small Business, that Applicant is not responsible for the fact that the qualifying lease or lease extension does not take effect.

Applicant certifies that it understands the conditions regarding advance payments for the Business Stabilization Grant as indicated above; and Applicant agrees, if applying for and receiving a Business Stabilization Grant before the lease or lease extension has taken effect, to return the entire amount of the grant in the event that the qualifying lease or lease extension does not take effect, unless Applicant shows, to the satisfaction of the Office of Small Business, that Applicant is not responsible for the fact that the qualifying lease or lease extension does not take effect. No\_\_\_\_\_ "Yes" required for compliance If "yes," continue. If "no," Applicant is ineligible to apply for the Business Stabilization Grant. D) For a **NEW LEASE** that is 10 or more years, please indicate in the table below the term start dates and term end dates of the prior lease and the new lease: **Term Start Date Term End Date** Prior Lease (if applicable) **New Lease** Length of lease term: E) For an EXISTING LEASE WITH A TERM EXTENDED to 10 or more years, please indicate in the table below the term start dates and term end dates of the prior lease and the new lease: **Term Start Date Term End Date** Length of Lease (Years) **Original Lease** Extended Lease (same as above) Length of lease extension: years

#### 4. Categories of Ineligible Landlords

A) Applicant may not be a department, agency, commission, or other entity within the City and County of San Francisco (including, but not limited to, the Real Estate Division, the Port of San Francisco or the San Francisco Municipal Transportation Agency).

- B) Applicant may not be any other local, state, or federal government; any entity within any other local, state, or federal government; or any special district created by state law (including, but not limited to, the Bay Area Rapid Transit District).
- C) Applicant may not have entered into a lease agreement with a Legacy Business that had previously owned the real property that is the subject of that lease agreement (e.g., leaseback arrangement).

Applicant certifies that it does not meet any of the categories of ineligible landlords as indicated above:

| Yes                   | No                      | "Yes" required for compliance        |
|-----------------------|-------------------------|--------------------------------------|
| If "yes," continue.   |                         |                                      |
| If "no," Applicant is | ineligible to apply for | or the Business Stabilization Grant. |

#### 5. Landlord and Legacy Business Legal Relationship

Applicant must not be related by ownership, either directly or indirectly, to the Legacy Business to which Applicant leases the property. Applicant is related by ownership to the Legacy Business if any of the following criteria are satisfied:

- A) Applicant holds any ownership interest in the Legacy Business; or
- B) The Legacy Business holds any ownership interest in Applicant; or
- C) A third-party entity holds an ownership interest in both the Legacy Business and Applicant; or
- D) Applicant holds any beneficial interest in any entity (including, but not limited to, a beneficial interest in a trust) that holds an ownership interest in the Legacy Business; or
- E) The Legacy Business holds any beneficial interest in any entity (including, but not limited to, a beneficial interest in a trust) that holds an ownership interest in Applicant; or
- F) Applicant, or any person who holds an ownership or beneficial interest in Applicant, is in an immediate family relationship with any person who holds an ownership or beneficial interest in the Legacy Business. The phrase "immediate family relationship" includes the relationships between spouses, domestic partners, parents or guardians and children (including step-parents and step-children, or adoptive parents and adoptive children), grandparents and grandchildren, siblings (including step-siblings or adoptive siblings), aunts or uncles and nieces or nephews, great-aunts or great-uncles and grand-nieces or grand-nephews, and first or second cousins. The phrase also includes the relationship with the parent, grandparent, or sibling of one's spouse or domestic partner, or the spouse or domestic partner of one's child, grandchild, or sibling.

| Applicant certifies it is i                         | not related by own     | ership, either directly or indirectly, to the Legacy Business to which   |
|---|------------------------|--|
| the Applicant leases the                            | e property.            |  |
| Yes   | No                     | "Yes" required for compliance  |
| If "yes," continu                                   | ue.                    |  |
| If "no," Applicar                                   | nt is ineligible to ap | oply for the Business Stabilization Grant.   |
| 6. Business Registratio                             | n                      |  |
|   | ax Collector. Busine   | San Francisco are required to register as businesses with the Office ess Registration information is available at <a href="mailto:business">business</a> . |
| Applicant certifies that<br>Treasurer and Tax Colle | ·                      | ny requirement to register as a business with the Office of the  |
| Yes   | No                     | "Yes" required for compliance  |
| If "yes," continu<br>If "no," Applican              |                        | pply for the Business Stabilization Grant.   |
| 7. No Amounts Owed t                                | to the City            |  |
| • •   | es, or any other fina  | nount to the City as a result of fines, penalties, interest, ancial obligations imposed by law, regulation, or contract that were or this grant:           |
| Yes   | No                     | "Yes" required for compliance  |
| "Yes" means the                                     | ere are no amounts     | s owing to the City.   |
| If "yes," continu<br>If "no," Applicar              |                        | oply for the Business Stabilization Grant.   |

## 8. No Determinations or Violations of Any of City Labor Laws

| Applicant certifies it has no current determinations or violation of any of the City's labor laws and/or does not owe any outstanding penalties or payments ordered by the Office of Labor Standards Enforcement (OLSE):  |
|---|
| Yes No "Yes" required for compliance  |
| "Yes" means there are no determinations or violations of any of City labor laws and there are no outstanding penalties or payments ordered by OLSE.   |
| If "yes," continue.  If "no," Applicant is ineligible to apply for the Business Stabilization Grant.  |
| 9. Total Square Footage Leased to the Legacy Business   |
| Applicant certifies the below total square footage of the improvements in San Francisco leased to the Legacy Business from which the Legacy Business operates its business. The applicant can certify the square footage by providing in the lease a specific section(s) that separately denotes the square footage of the "improvements area" and "common area" of the leased space, or in an addendum signed by both the Applicant (landlord) and Legacy Business.  |
| Square footage:   |
| On what page(s) of the lease is the square footage listed?  |
| 10. Amount of Grant   |
| The grant allocation is based on \$4.50 per square foot, up to a maximum of 5,000 square feet, per location of the improvements area leased to the Legacy Business from which the Legacy Business operates its business in San Francisco, except that the total grants paid to all Qualified Landlords in a fiscal year shall not exceed the appropriations into the Legacy Business Assistance Program Fund. The grant is an annual grant with a maximum grant amount of \$22,500 (\$4.50/sq. ft. x 5,000 sq. ft.) |
| A) Grant Request = \$4.50 x = \$  |
| - 4   |

| the appropriations for Business Stabilization Grants in the Legacy Business Assistance Program Fund. Both      |
|--|
| Applicant and Legacy Business understand that the amount of the grant could vary and might be less than        |
| \$4.50 per square foot due to funding constraints.   |
|  |
| Yes No "Yes" required for compliance   |
| If "yes," continue.  |
|  |
| If "no," Applicant is ineligible to apply for the Business Stabilization Grant.                                |
| C) Per the Business Stabilization Grant Rules and Regulations, Applicant must share at least 50 percent of the |
| Business Stabilization Grant with the Legacy Business tenant.  |
|  |
| Applicant acknowledges that at least 50 percent of the Business Stabilization Grant will be shared by          |
| Applicant with the Legacy Business tenant.   |
| Yes No "Yes" required for compliance   |
| res regalies to templiance   |
| If "yes," continue.  |
| If "no," Applicant is ineligible to apply for the Business Stabilization Grant.                                |
| What percentage of the Business Stabilization Grant will Applicant share with the Legacy Business?             |
| What percentage of the business stabilization drant will Applicant share with the Legacy business:             |
| percent  |
| How will the Business Stabilization Grant be shared with the Legacy Business?                                  |
| riow will the business stabilization draft be shared with the legacy business:                                 |
| Rent Reduction   |
| Direct Payment<br>Other Please describe:   |
| Other Please describe:   |
|  |
| 11. Conditions for Leases  |

The lease shall meet all conditions as required by rules and regulations of the Small Business Commission, as

follows:

B) Applicant acknowledges that the Business Stabilization Grant is subject to the budgetary and fiscal

provisions of the City Charter, and total grants paid to all Qualified Landlords in a fiscal year shall not exceed

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| A) Signing of the Lea                         | ase   |  |
|---|---|--|
|   | hat it and Legacy Businesess Stabilization Grant.                                   | ss have signed the lease and any required addenda prior to Applicant   |
| Yes   | No  | "Yes" required for compliance  |
| If "yes," con                                 | tinue.  |  |
| If "no," Appl                                 | icant is ineligible to appl   | y for the Business Stabilization Grant.  |
| B) Disclosure to Leg                          | acy Business  |  |
| for a Business Stabil<br>sufficient appropria | lization Grant; (2) that th<br>tions in the Legacy Busir<br>the City does not guara | egacy Business the following in writing: (1) that Applicant is applying the City and County of San Francisco does not guarantee it will have these Assistance Program Fund to fully fund Business Stabilization intee it will award any grant of any amount under Administrative |
| Yes   | No  | "Yes" required for compliance  |
| If "yes," con<br>If "no," Appl                |   | y for the Business Stabilization Grant.  |
| C) Lease Cancellatio                          | n   |  |
| • •   |   | isting lease or lease extension that was ineligible for a Business e or lease extension that is eligible for a Business Stabilization  |

Grant for the sole purpose of applying for and receiving a grant.

No\_\_\_\_\_ "Yes" required for compliance Yes\_\_\_\_\_

If "yes," continue.

If "no," Applicant is ineligible to apply for the Business Stabilization Grant.

#### 12. Copy of Lease

Applicant has submitted the executed lease and any addenda with this Business Stabilization Grant application and acknowledges the following confidentiality statements:

The Office of Small Business must comply with the California Public Records Act and the San Francisco Sunshine Ordinance. Whenever an application for a grant under Administrative Code 2A.246 is approved, the Office of Small Business shall, to the extent permitted by law, keep confidential all provisions in any lease submitted by a landlord in connection with the application, except to the extent that the Office of Small Business relied on the content of any such provisions in deciding to award a grant to the applicant landlord.

Whenever an application for a grant under Administrative Code 2A.246 is denied, or before such an application has been either approved or denied, the Office of Small Business shall, to the extent permitted by law, keep confidential the entirety of any lease submitted by the landlord in connection with the application. No\_\_\_\_\_ "Yes" required for compliance If "yes," continue. If "no," Applicant is ineligible to apply for the Business Stabilization Grant. 13. Annual Application A) Applicant understands the Business Stabilization Grant is an annual grant, and the Applicant must reapply for the grant by the anniversary date of the first grant payment. No\_\_\_\_\_ "Yes" required for compliance Yes\_\_\_\_\_ If "yes," continue. If "no," Applicant is ineligible to apply for the Business Stabilization Grant. B) Applicant understands that any failure to reapply for an annual grant may deprive Applicant of its status as a Qualified Landlord from "prior years" within the meaning in the Business Stabilization Grant Rules and Regulations.

No\_\_\_\_\_ "Yes" required for compliance

If "yes," continue.

Yes\_\_\_\_\_

If "no," Applicant is ineligible to apply for the Business Stabilization Grant.

## 14. Sanctions for Willful or Material Misrepresentation

|       |                    | ·   | te any pending grant to Applicant, order Applicant<br>licant (conditionally or otherwise) from applying for |
|-------|--------------------|---|---|
|       |                    |   | action the Office of Small Business deems   |
|       | ssary.             |   |   |
|       |                    |   |   |
|       | Yes                | No  |   |
|       | If "yes," contir   | iue.  |   |
|       | If "no," Applica   | ant is ineligible to apply for the Busines.   | s Stabilization Grant.  |
| 15. C | ity Supplier Regi  | stration  |   |
| Gran  | t recipients must  | sign up as a Supplier (formerly known   | as a "Vendor") with the City and County of San  |
| Franc | cisco to receive g | rants. Applicants who cannot or refuse  | to become City Suppliers cannot be paid a   |
| Busir | ness Stabilization | Grant.  |   |
|       | Is Applicant re    | gistered as a Supplier with the City and  | County of San Francisco?  |
|       | Yes                | No  |   |
|       | If "yes," what i   | is your Supplier number?  | Unsure  |
|       | If "no," please    | follow the instructions on the step-by-   | step Supplier set-up webpage at   |
|       | https://www.s      | f.gov/step-by-step/become-city-suppli   | <u>er</u> .   |
|       | ssistance with th  | e Supplier set-up process, please conta   | ct Richard Kurylo at <u>legacybusiness@sfgov.org</u> or   |
| 16. V | erification        |   |   |
| Pleas | e verify whether   | the following statements are correct:   |   |
|       | • •                | alified Landlord to a Registered Legacy<br>nd the Business Stabilization Grant Rule | Business (as defined in <u>Administrative Code</u> es and Regulations).                                     |
|       | Applicant is curre | nt on all of its San Francisco business ta  | ax obligations.   |
|       | Annlicant's husin  | ess registration and applicable regulato  | ry license(s) are current   |

Applicant certifies that if it willfully or materially misrepresents any information in any application for a Business

|   | result of fines, penalties, interest, assessments, taxes, d by law, regulation, or contract that were delinquent as    |
|---|--|
| Applicant has no determinations from the Officin violation of any of the City's labor laws.   | ce of Labor Standards and Enforcement (OLSE) that it is  |
| Applicant understands that all information pro disclosure under the California Public Records |  |
| 17. Declaration   |  |
| I, the Qualified Landlord to the Registered Legacy B<br>located at                            | Business   |
| · · · · · · · · · · · · · · · · · · ·   | ents in this application are true and correct to the best of may result in the denial of my application for a Business |
| 18. Signature   |  |
| Applicant's Printed Name  |  |
| Applicant's Signature   | Date   |
| 19. Checklist   |  |
| Include the following with your submission:   |  |
| Completed and signed Business Stabilization   | • •  |
| ☐ A copy of the lease with the Legacy Business  | S.   |
| 20. Application Submission  |  |
| Mail, hand-deliver, or e-mail the completed applica   | ition and required attachments to:   |
| Legacy Business Program   |  |
| Office of Small Business  |  |
| 1 Dr. Carlton B. Goodlett Pl.   |  |
| City Hall, Room 140   |  |
| San Francisco, CA 94102   |  |
| <u>legacybusiness@sfgov.org</u>   |  |