

SAN FRANCISCO FILM COMMISSION MEETING MINUTES

Monday April 22, 2024 @ 2:00PM Room 416 City Hall, 1 Dr. Carlton B. Goodlett Place

AGENDA:

1. CALL TO ORDER / ROLL CALL

Film Commissioners Present

Villy Wang, President; Jack Song, Vice President; Kate Goldstein-Breyer, Commissioner; Tony Delorio, Commissioner; Claudine Cheng, Commissioner; Franco Finn, Commissioner; Matt Stiker, Commissioner; Carolyn Tyler, Commissioner

Film Commissioners Absent

Jim Beaumonte, Commissioner

Film SF Staff Present

Manijeh Fata, Executive Director; Sofia Alicastro, Deputy Director; Mark Hogains, Production Manager; Ismael Castillo, Senior Production Coordinator; Zoe Halsne, Senior Production Coordinator/Commission Secretary

RAMAYTUSH OHLONE LAND ACKNOWLEDGEMENT

Explanatory Document:

https://sf.gov/sites/default/files/2023-

03/Ramaytush%20Ohlone%20Land%20Acknowledgement.pdf

COMMISSION MEETING AGREEMENTS

Explanatory Document:

https://sf.gov/sites/default/files/2023-

04/Commission%20Meeting%20Agreements new.pdf

President Wang: I want to share the sad news of former San Francisco Film Commissioner, Oscar-nominee, and activist Lourdes Portillo. She passed away





peacefully this past Saturday, April 20, and was with her family. She started her film expedition in San Francisco in the 1970s and since then she has been known to craft very nuanced films and video works that center the emotions and circumstances in the diaspora of diverse Latinx perspectives. She had a brief time with the Commission and it was an honor to have her at our retreat and have her sworn in. She was really thrilled to join us. I'm honored that we had the chance to be in her presence even for that short time.

2. APPROVAL OF THE MINUTES

ACTION

Presentation of and action to approve the minutes of the February 13, 2024 Commission meeting.

Supporting document:

https://www.sf.gov/sites/default/files/2024-04/Meeting%20Minutes%20February%2013%202024_Approved.pdf

Motion: Commissioner Stiker

Second: Commissioner Delorio

Commissioner Comment:

Commissioner Stiker: There is a misspelling of my name.

Public Comment: No Comment.

Unanimous vote to approve the minutes with discussed amendment.

3. PRODUCTION SPOTLIGHT: SPLASH CITY

DISCUSSION

Locations Manager Heather MacLean shared about the independent feature film *Splash City* directed by Alex Ferrufino and written by Berner and David Mansanalez, their experience filming in San Francisco, and utilizing Film SF's Scene in San Francisco Rebate Program.





Production Manager Hogains: Splash City wais an independent film that shot from January 21 to February 8, 2024. It took part in our rebate program and there were 55 people in local production hires. There were several locations shot in San Francisco including Potrero Recreation Center, Treasure Island, and Alamo Square. The production worked with several City agencies such as Treasure Island Development Authority (TIDA), Recreation and Parks, the San Francisco Police Department (SFPD), the San Francisco Municipal Transportation Agency (SFMTA), and the Port of San Francisco.

Location Manager MacLean: Unlike many other movies, *Splash City* filmed on a lot of City streets and property. TIDA was a significant location and we had a great partnership with them. The filmmakers desired to film at San Francisco locations that haven't been exposed much. Working with SFPD was amazing and they made sure we were safe. Parking Control Officers (PCOs) were a super great resource for traffic control.

Production Manager Hogains: Can you give us a brief synopsis of the film?

Location Manager MacLean: *Splash City* is about two brothers who are both aspiring basketball players, but their lives get upended by crime.

Commissioner Tyler: Can you talk more about who was hired?

Location Manager MacLean: We hired local producers, coordinators, and production assistants (PAs). Because the executive producer is from San Francisco, we had lots of local connections.

Executive Director Fata: The 55 hires mentioned were all San Francisco residents and employees, so more people were hired in the greater San Francisco Bay Area.

Commissioner Tyler: What was the impact of the rebate on this film?

Production Manager Hogains: We are still processing the rebate, so we'll have that information for the next Commission meeting.

President Wang: What is the name of the executive producer?

Location Manager MacLean: The executive producer is the rapper and entrepreneur Berner.

Senior Production Coordinator/Commission Secretary Halsne: We have a quote from *Splash City* producer Jonathan Reily: "The rebate program in San Francisco proved to be an invaluable asset during the filming of our feature film, *Splash City*. Thanks to the





exceptional efforts and coordination of the amazing SF team—Mani, Sofia, and Mark—the program was leveraged to its fullest potential, playing a pivotal role in the success of our production. Their dedication and expertise were instrumental in navigating the complexities of filming in such a vibrant city. Being able to use various iconic city locations not only allowed us to capture the unique beauty and essence of San Francisco but also played a crucial role in managing our budget efficiently. This program, coupled with the hard work of our team, ensured that *Splash City* could bring the charm of San Francisco to the screen without compromising on our artistic vision or financial constraints."

Commissioner Delorio: Is there a release date?

Location Manager MacLean: Independent films like *Splash City* screen at film festivals first, and then announce a release date.

Production Manager Hogains: This was my first project and it was a learning adventure. Working with Heather was great.

4. FILM SF STAFF REPORT

DISCUSSION

By Executive Director Manijeh Fata, Deputy Director Sofia Alicastro, Production Manager Mark Hogains, Senior Production Coordinator Ismael Castillo, and Senior Production Coordinator/Commission Secretary Zoe Halsne.

This report included:

- Report on recent/upcoming meetings, events, festivals, and productions
- Production stats

Executive Director Fata: Commissioner Cheng was honored by Mayor London Breed for Women's History Month. Commissioner Cheng is such an inspiration and we are thrilled she was recognized. Commissioner Finn, Commissioner Song, and myself were invited to participate in the inaugural Ho Chi Minh City International Film Festival (HIFF). It was quite an event, and it was thanks to Commissioner Song's relationships that led to this opportunity. We realized that we need face time to build relationships. Some filmmakers didn't realize it is possible to film in San Francisco. After meeting with filmmakers, there are now potentially three feature films that will film here. I was on a panel promoting local linkages and international co-productions. I was also on a panel called Building





Sustainable Film Ecosystems in Southeast Asia, and discussed what that looks like from a San Francisco-perspective and what is needed to build a sustainable ecosystem. I went to visit the set for a Netflix co-production in Ho Chi Minh City, and that was one of my favorite experiences of the trip. I met with Lisa Diño, the former Chairperson for the Film Development Council of the Philippines and a current Film Commissioner for Quezon City. She has a connection to the Bay Area so I want her to come to a future Commission meeting because she does such incredible work and is part of an international network of film commissions. Commissioner Song and I met with filmmaker Leon Lee, whose film premiered at Frameline Film Festival in the past and has a future production coming to San Francisco.

Commissioner Finn: Executive Director Fata did such a great job and made us proud representing San Francisco. It was nice to see you speak positively about San Francisco and educate people about the city. It was an amazing trip and we met lots of people. Face-to-face connections make a big impact.

Commissioner Song: It was a great learning experience. It was great to see how much HIFF invested for the first international film festival in Vietnam. They took over the civic center area and turned it into a cinema park called Cine Park. Cine Park was open to the public and had opportunities for filmmakers to pitch to producers. The festival had leading industry leaders, like the founder of the Busan International Film Festival, several Ambassadors, and international film festival directors.

Executive Director Fata: Each of the Commissioners are experts in their own right and they have connected us with industry leaders and filmmakers through their existing relationships. Thank you for representing us. We are hosting the Film Liaisons of California Statewide (FLICS) quarterly meeting this Thursday April 25. The California Film Commission will also be in San Francisco. The opening night of the SFFILM Festival is this Wednesday April 24. The opening night film is Dìdi (弟弟), which is a Bay Area-centered story directed by Bay Area filmmaker Sean Wana. Several California Film Commissioners, who are in town for the FLICS quarterly meeting, as well as Commissioner Cheng, will be attending. Also, on April 24 I will be participating in the SFFILM Makers Summit speaking on a panel with California Film Commission Executive Director Colleen Bell to discuss how filmmakers can get their films made in the San Francisco Bay Area. On Sunday April 28, former San Francisco Film Commissioner Joan Chen is being honored at a screening of her film Xiu Xiu: The Sent Down Girl. We encourage Commissioners to attend. I want to acknowledge Senior Production Coordinator/Film Commission Secretary Halsne for helping with the event planning for FLICS. We are taking FLICS members to some events that are being generously being sponsored and hosted by Teamsters 665 and IATSE Local 16. Thank you so much for your support.





Deputy Director Alicastro: The SFFILM Festival will take place April 24-28, 2024. Film SF will have a presence on Friday April 27. I will be taking meetings with filmmakers during Industry Days. It's a great way to connect with the community and educate them on filming in San Francisco. Film SF is also a community partner of DocLands, California Film Institute's (CFI) documentary film festival. They also produce the Mill Valley Film Festival. We are also thrilled to be a sponsor of CAAMFest, which is May 9-19.

Senior Production Coordinator Castillo: Our updated production statistics cover February 13-April 21. We have a lot more estimated spend but less overall productions and shoot days. Two of our rebated productions in the pipeline have been processed this fiscal year which accounts for the higher estimated spend. There were more shoot dates last year because we had more still photography productions.

Executive Director Fata: This year Commissioner Finn and I will be attending the Cannes Film Festival for the first time. We will be partnering with Film USA in the company of other film commissions across the country. If you know any producers or other industry contacts who are going please let us know. We would like to schedule one-on-one meetings to talk about the San Francisco Film Commission.

Production Manager Hogains: One of our rebated productions, Dos Lados, finished production and we have two that are in the paperwork phase. *Project Brick Breaker* had its final day of filming with 6 weeks total of shoot days. *Josephine* will begin filming on April 30. Other potential rebated productions are in the works.

Commissioner Goldstein-Breyer: Is SF Travel aware when you are travelling to other film festivals?

Executive Director Fata: They are aware we go to Sundance Film Festival. We haven't reached out about Cannes but we will. It's a great idea. I'm not sure they were aware about HIFF.

President Wang: Who sponsored Cine Park?

Vice President Song: It was international media publications and large APAC corporations. I want to clarify that we were guests of the Ho Chi Minh City Department of Tourism, and that our trips did not come out of the City budget.

5. COMMISSIONER DISCUSSION AND NEW BUSINESS

DISCUSSION





President, Vice President, and Commissioners reported on recent film activities and make announcements that are of interest to the film and media community. Allowed Commissioners to introduce new agenda items for future consideration by the Commission.

Vice President Song: The marketing committee has created a general roadmap for a five-year strategic plan. We are working closely with the Film SF staff to see how we can contribute. The next steps are to clean up the plan and share with the rest of the Commission.

Commissioner Stiker: The plan looks great, nice work. Should we have filmmakers or location scouts as an advisory council? Folks who are part of the decision-making for locations could guide decisions and inform based on what other locations and film offices are doing.

Commissioner Tyler: Commissioner Finn has a new position with ABC7 News called "FOMO Franco Fridays". He will be a great addition.

Commissioner Finn: I'm honored hearing that coming from you. On this program I can talk about my involvement in the Commission and promote whatever events we have coming up.

Commissioner Tyler: The program is every Friday at 7am, and replays at 11am.

Commissioner Finn: It's a lot of fun. Please let me know about upcoming events to promote.

Commissioner Delorio: We recently helped resolve some concerns with a production and the union. It's great to know we can work with them to get things off the ground.

Executive Director Fata: For the marketing advisory council Commissioner Stiker suggested, what would that look like and who would be the key people involved? We are bringing together a mini task force to help move things along for soundstages, so maybe it would be a similar process.

Commissioner Stiker: I was thinking more broadly for the advisory council—not just marketing. While I was at San Francisco Travel, there was an advisory council for their conventions and sales team. It was made up of influential meeting planners from big corporations like Salesforce and Intel, as well as associations like the American Bar Association. They met quarterly and talked about their experiences in San Francisco as well as the other locations they work. For our advisory council, I was thinking more about the perspectives of location scouts, filmmakers, producers, and advertising executives, who could advise and advocate for Film SF.





Commissioner Tyler: The New York Times has a film series about the film industry nationwide. Over the last twenty years, states have given over \$25 billion in filming incentives. 38 states currently offer some sort of incentive. As an example, a project that was originally called *Oklahoma City King* changed to *Tulsa King* because of the tax incentive.

Executive Director Fata: It would be helpful for President Wang, Vice President Song, and I to have regular meetings to hear what Commissioners are working on and need help with.

President Wang: We are all passionate about being on the Commission. Whether your day job is directly related to film or not, this is a place to share your wealth of knowledge and help plan ahead or work on challenges together. Is there something that we can be intentional about uplifting on platforms like Commissioner Finn's? As an example, we had a filmmaker that started with no connections that we helped get work with a union. There is a system that the City has invested in that acts as a database for film jobs. Of four recent positions that were open, two of the hires came from BAYCAT and all four positions were filled. We want to make it easier for location managers and producers to find talent. Thank you to Vice President Song for meeting with the Deputy Chief of Staff to share an update on accomplishments and priorities. The Mayor is excited about upcoming filmmaking and understands that it is important for economic recovery. We have a high demand of rebate from independent film and it's bringing cash into the city. It's important that we have a budget to do more. The American Industrial Center is at least 15,000 square feet and can be used for offices or set locations. It's really key to supporting local filmmakers and the building managers are willing to negotiate. The Historic Klamath, managed by the Bay Area Council, is a converted space with a rooftop garden and would like to be promoted as a film location. I will send an email to introduce the Film SF office, and I will share photos. We can schedule a site visit and get a spec sheet. BAYCAT is hosting an event at Chase Center on September 11. It will connect diverse filmmakers, employers, unions, and nonprofits. Companies like Disney, Pixar, and Amazon will be present.

Commissioner Cheng: There many spaces on the piers that are going through lease negotiation for night time use only and during the day they could be open as a filming location.

Commissioner Tyler: We need a production who will allow a camera and a reporter to go onset. We can't do a news story without b-roll and seeing what is going on.

Executive Director Fata: What is considered newsworthy? The San Francisco Chronicle did a great article about local movie theaters.





Commissioner Tyler: Television would need to have visuals.

Executive Director Fata: Yes and we need to have stories that are more than just about productions that are currently filming.

Commissioner Tyler: We need something that is actionable that you can hang the rest of a story around.

6. GENERAL PUBLIC COMMENT

DISCUSSION

Members of the public could comment generally on matters within the Commission's purview as well as to suggest new agenda items for the Commission's consideration.

SAG-AFTRA Local President Kathryn Howell: In the first quarter of 2024, we had 706 members hired which is up from a year ago which was 179 hires.

7. ADJOURNMENT

Adjourned at 3:20pm.

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San Francisco, CA 94102-4683

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E-mail: SOTF@sfgov.org

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