

REVENUE OFFSETS

(000's)		RY2020	RY2021	RY2022	Q1 2023	Q2 2023	6 Mos Ending 3/31/23
RSF	Minimums and Surcharge Fees charged to the public or commercial customers when loads are weighed in. The minimums and surcharges rates are posted on the Gate Rate sheet. Some of the minimum charges include a site minimum of \$50/load and surcharges for large items such as mattresses, tires and refrigerator.	\$ 1,416	\$ 2,025	\$ 990	\$ 231	\$ 190	\$ 421
RSF	Transloading Recology San Francisco provides certain contracted customers services to unload large amounts of cardboard, bale the cardboard, load it back onto a truck and drive it to the Port of Oakland. The fees are typically: - \$45/ton for re-bale and Transload. - \$214/ton for plastic bags and PP flower pots bales as trash. - \$45/containers mark up on drayage fee.	455	1,203	2,077	479	513	992
RSF	PaintCare Recology picks up paint from paint stores or otherwise obtain paint from drop off at the transfer stations. Customers are billed in arrears after each quarter for the paint pickup and recycling process done by Hazardous waste team. Rates: - Direct Reuse \$1.60/container - Latex Paint Reprocessing \$5.72/gallon - Latex Paint Bulked \$90/55-gal drum - Oil-Base Paint Bulked \$90/55-gal drum - Purchase of 55Gal Drum \$70 - Purchase of 1CY Box \$40/yard box - Internal Transport \$2.38/gallon	243	235	181	45	27	71
RSF	Haz Waste & VSQG Other hazardous waste collected are charged per our hazardous waste rate sheet published on Recology's website	33	31	26	8	7	15
SSGG	Misc (Scrap sales, RMJ, Return Miscellaneous Revenue include scrap sales of glass, wood, metal to vendors. - RMJ = Recycle My Junk, a service we charge to pick up bulky items. - Return Check Fee is the \$25 fee for a returned check or payment from customers.	319	317	311	70	66	136
SSGG	Curbside Incentive Program Annual incentive payment from CalRecycle as an eligible curbside operation. Based on volume of beverage containers reported to CalRecycle.	726	707	737	-	675	675
SSGG	Equipment/supply sales Container rental, compactor rental, compactor repairs and sale of compactors.	2,388	2,171	1,678	293	281	574
		\$ 5,580	\$ 6,688	\$ 5,998	\$ 1,126	\$ 1,759	\$ 2,885