





## **Taxes & Contracts**



### **Lesson Goals**

- Taxes for Gig Workers & Skilled Freelancer Who are Self-Employed
- Guide to First-Time Freelance Taxes
- San Francisco Smart Money Coaching
- Skilled Freelancers and Gig Workers Rights & Contracts



## Am I Self-Employed?

Some employers misclassify employees as independent contractors to avoid providing benefits, labor protections including the minimum wage, and employers' share of taxes.

If you have questions about employment rights, you can contact the California Department of Industrial Relations, Division of Labor Standards Enforcement at DLSE2@dir.ca.gov. or (415) 703-5300, or the San Francisco Office of Labor Standards Enforcement at mwo@sfgov.org or (415) 554-6292.



## Taxes

If you earn more than \$400 in a year as a self-employed worker (or independent contractor) you will need to pay taxes.

You will file your taxes under the self-employment tax category.

The self-employment tax rate in 2022 is **15.3%** (2.9% for Medicare, plus 12.4% for Social Security).



# What Taxes Do Self-Employed Workers Pay?



Self-Employed Works who earn more than \$400 in a year must pay the following taxes:

#### 1. Federal income tax

10% for \$0 to \$9,325 of taxable income 15% for \$9,325 to \$37,950 of taxable income 25% for \$37,950 to \$91,900 of taxable income 28% for \$91,900 to \$191,650 of taxable income

- 2. Federal Self-Employment Tax: 15.3%
- **3. State income tax:** Check your state for the rate (<u>CA tax table</u>)



## **How To File Taxes?**



Self-Employed Workers generally file an annual return and pay estimated quarterly taxes 4-times per year.

To pay estimated quarterly To file your annual tax return, you will need to use <a href="Schedule C">Schedule C</a> (PDF) or <a href="Schedule C-EZ">Schedule C-EZ</a> (PDF) to report your income taxes, use <a href="form 1040-ES">form 1040-ES</a>



### What is Form 1099?



Clients must provide a Form 1099 to all self-employed workers who they pay more than \$600 annually in the course of their trade or business.

Self-employed workers should provide clients who pay them more than \$600 annually with a form W9 (which provides their taxpayer information) so that clients can complete a <u>Form 1099</u>.



## **Business Deductions**

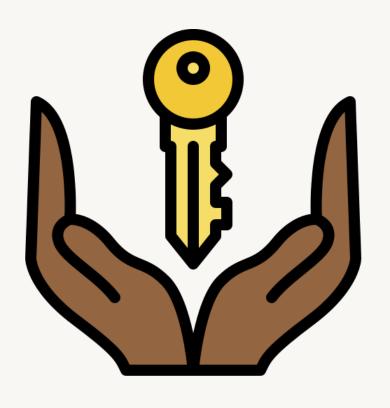


Self-employed workers can deduct business expenses for their taxable income.

#### These items include:

- Self-Employment Tax
- Home Office Expense
- Internet, Cell Phone Bill
- Laptops & Gadgets
- Rent
- Business Insurance
- Start-Up Costs
- Professional and Legal Fees
- Advertising
- Retirements Contributions
- Training and Education
- Casualty and Theft Losses
- Charitable Contributions
- Home Mortgage Interests
- Other Loan Interests
- Medical and Dental Expenses
- Paying the Babysitter
- Misc. Business Expenses
- Senior Tax Deduction
- Earned Income Tax Credit
- Unresolved Debt
- Meals
- Trave
- Vehicle Use
- Memberships and Subscriptions
- Sales Tax





## Three Key Things to Do to Prepare for Self-Employment Taxes

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Put 25-30% of what you earn into a savings account to cover taxes

2

Save all work-related receipts

3

Use tax software, or talk to a tax professional



## Put 25-30% of What You Earn Into a Savings Account

Self-employed workers are responsible for paying both income tax, as well as "self-employment tax", which covers Social Security and Medicare.

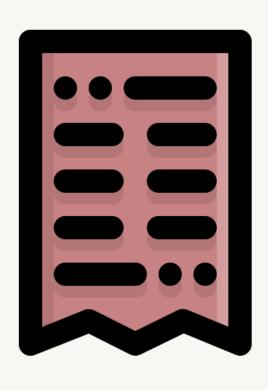
Your exact tax rate will vary depending on how much you earn, but its a good idea to save at least 25% of everything that you earn.



Pro tip: Open a separate savings account just for your selfemployment taxes.

You don't want to get stuck with an unexpected tax bill at the end of the year, and not have enough saved to cover it.





## Save All Work-Related Receipts

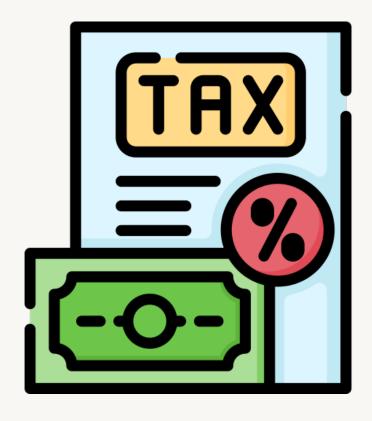
You don't have to pay taxes on income spent on business expenses, which could include your cell phone, transportation, supplies, and work uniforms.

Save all your receipts so that its easier to deduct these expenses when you do your taxes.



Pro tip: Take a photo of all your receipts and use a receipt-tracking app





## #3

# Speak With A Tax Professional Or Use a Paid Tax Software

Completing your taxes as self-employed can be complicated, so it's best to use **specific tax software** or seek **assistance from a tax professional**.

Note, there are free tax services available through many local community-based organizations.

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#### Pro tips:

- •Find free tax preparation help; **SFHSA Free Tax Help / IRS Treasury Free Tax Prep**
- •Take a look at the IRS's Gig Economy Tax Center; IRS Gig Economy Tax Center
- For paid tax tools; TurboTax Self-Employed / H&R BLOCK Self-Employed



## **Guide to First-Time Freelance Taxes**

freelancers union **TAX RESOURCES** 



### **FIRST-TIME FREELANCER'S GUIDE TO TAXES**





## Additional Financial Literacy Resources

Understanding and setting up a strong financial system for yourself is the foundation for your success.

Click on the PDF to learn more about **San Francisco Smart Money Coaching** and get your finances set up!







**Smart Money Coaching** is San Francisco's free and confidential one-on-one financial coaching program. <a href="https://sfgov.org/ofe/meet-financial-coach">https://sfgov.org/ofe/meet-financial-coach</a>

You can meet with a certified financial coach who will help address your financial challenges and goals, including reducing debt, establishing and improving your credit score, opening a bank account with low fees, and increasing your savings.

The first appointment provides clients with a free credit report and personalized financial action plan.

**Smart Money Coaching** can also help you navigate the emerging financial impacts of COVID-19. The program is available to anyone living, working, or receiving services in San Francisco (including noncitizens). Call 877-256-0073 to schedule a phone or video appointment or go online.

## Skilled Freelancer & Gig Workers Contracts

When do you need a contract?



On-Platform for Gig Workers:
No Contract

If you use an online work platform, you most likely don't need to execute a contract. When you sign up for a platform and perform work through that platform, you are agreeing to the terms of service of the platform

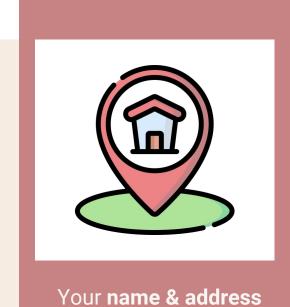


Off-Platform for Skilled Freelancers:
Create a Contract

If you are hired outside of an online work platform, you should draw up a contract between you and the client. The contract specifies the responsibilities of the freelance and the client.

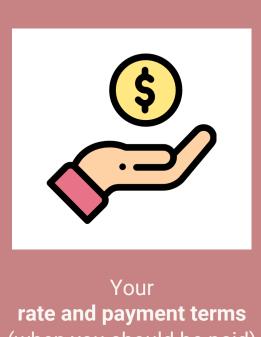


## What To Include In A Contract



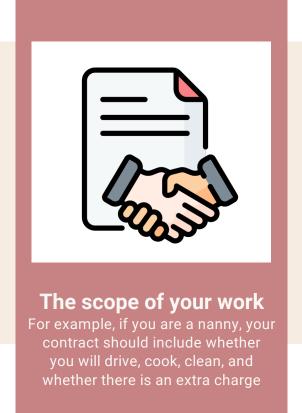
+ the client's name

& address













## **Common Contracting Mistakes**



- Not having an executed contract
- Not including the billing and payment terms
- •Not including enough detail in the scope of work
- Not specifying ownership rights











