FY 2021-22
WORKFORCE PROGRAM OUTCOMES

Joshua Arce, Director of Workforce Development
Office of Economic and Workforce Development

Prepared for Workforce Investment San Francisco (WISF)
Full Board Meeting

December 13, 2022
Workforce Development Program Summary

Clients Enrolled: 7,011
Clients Placed: 4,410
Placement Wage: $22
Overall Placement Rate: 65%
Training Placement Rate: 69%

Clients by Program Area, Portfolio, and Program

- **Adult Programs**: 3,356 clients enrolled, 2,285 placements, Placement Wage: $21
- **Young Adult Programs**: 989 clients enrolled, 666 placements, Placement Wage: $19
- **Sector Programs**: 2,250 clients enrolled, 1,397 placements, Placement Wage: $23
- **Dream Keeper Programs**: 476 clients enrolled, 115 placements, Placement Wage: $27
- **Pilot Programs**: 303 clients enrolled, 190 placements, Placement Wage: $26

Note on Data: Co-enrollment between workforce development programs results in differences in the number of clients served, enrolled, and placed between the summary cards at the top and the individually summed Programs Areas, Portfolios, and Programs.
Workforce Development Training Programs

- **Training Enrollments**: 1,413
- **Training Completions**: 1,211
- **Training Completion Rate**: 86%
- **Training Placements**: 839
- **Training Placement Rate**: 69%
- **Placement Wage**: $25

### Client Training by Portfolio & Program

<table>
<thead>
<tr>
<th>Program</th>
<th>Enrollments</th>
<th>Completions</th>
<th>Placements</th>
<th>Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td>CityBuild</td>
<td>232</td>
<td>181</td>
<td>99</td>
<td>$28</td>
</tr>
<tr>
<td>Emerging Industries</td>
<td>282</td>
<td>257</td>
<td>210</td>
<td>$23</td>
</tr>
<tr>
<td>HealthCare Academy</td>
<td>361</td>
<td>314</td>
<td>221</td>
<td>$34</td>
</tr>
<tr>
<td>TechSF</td>
<td>196</td>
<td>138</td>
<td>79</td>
<td>$21</td>
</tr>
<tr>
<td>Dream Keeper</td>
<td>175</td>
<td>131</td>
<td>85</td>
<td>$25</td>
</tr>
<tr>
<td>Pilot Programs</td>
<td>200</td>
<td>194</td>
<td>148</td>
<td>$27</td>
</tr>
</tbody>
</table>

### Client Training by Race & Ethnicity

- **American Indian / Alaskan Native**: 11
- **Black / African American**: 10
- **Asian**: 6
- **Native Hawaiian / Other Pacific Islander**: 17
- **Latino / Hispanic**: 16
- **Middle Eastern or North African**: 11
- **White**: 16
- **Two or More Races**: 8

<table>
<thead>
<tr>
<th>Race/Ethnicity</th>
<th>Enrollments</th>
<th>Completions</th>
<th>Placements</th>
<th>Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td>American Indian / Alaskan Native</td>
<td>$25</td>
<td>$25</td>
<td>$25</td>
<td>$24</td>
</tr>
<tr>
<td>Black / African American</td>
<td>$23</td>
<td>$23</td>
<td>$23</td>
<td>$24</td>
</tr>
<tr>
<td>Asian</td>
<td>$26</td>
<td>$26</td>
<td>$26</td>
<td>$24</td>
</tr>
<tr>
<td>Native Hawaiian / Other Pacific Islander</td>
<td>$291</td>
<td>$291</td>
<td>$291</td>
<td>$24</td>
</tr>
<tr>
<td>Latino / Hispanic</td>
<td>$156</td>
<td>$156</td>
<td>$156</td>
<td>$25</td>
</tr>
<tr>
<td>Middle Eastern or North African</td>
<td>$146</td>
<td>$146</td>
<td>$146</td>
<td>$25</td>
</tr>
<tr>
<td>White</td>
<td>$67</td>
<td>$67</td>
<td>$67</td>
<td>$25</td>
</tr>
<tr>
<td>Two or More Races</td>
<td>$97</td>
<td>$97</td>
<td>$97</td>
<td>$25</td>
</tr>
</tbody>
</table>

### Client Training by Age Group

- **Under 18**: 6
- **18 to 24**: 6
- **25 to 54**: 1
- **Over 54**: 1

<table>
<thead>
<tr>
<th>Age Group</th>
<th>Enrollments</th>
<th>Completions</th>
<th>Placements</th>
<th>Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Under 18</td>
<td>$30</td>
<td>$30</td>
<td>$30</td>
<td>$26</td>
</tr>
<tr>
<td>18 to 24</td>
<td>$23</td>
<td>$23</td>
<td>$23</td>
<td>$26</td>
</tr>
<tr>
<td>25 to 54</td>
<td>$585</td>
<td>$585</td>
<td>$585</td>
<td>$26</td>
</tr>
<tr>
<td>Over 54</td>
<td>$176</td>
<td>$176</td>
<td>$176</td>
<td>$101</td>
</tr>
</tbody>
</table>
Clients by Neighborhood & Supervisor District

Clients Enrolled: 7,011
Placements: 4,410
Overall Placement Rate: 63%
Placement Wage: $21

Clients by Program Area, Portfolio, and Program

- Comprehensive Job Center: 274
- Neighborhood Job Centers: 2,091
- HopeSF: 23
- COVID-19 Employment Recovery (NJ): 27
- Disability Coordinator: 130
- Specialized Job Centers: 857
- Prison to Employment: 123
- RAMP: 71
- Young Adult Job Centers: 857
- Young Adult Subsidized Employment: 78
- CityBuild Academy: 90
- CityBuild Pro: 41
- Special Trainings: 39
- COVID-19 Layoff Aversion Support: 135
- Pilot OST: 176
- CityDrive: 108
- COVID-19 Employment Recovery (HCA): 36
- HealthCare Academy Coordinator: 30
- HealthCare Academy OST: 330

Clients by Supervisor District

Outside San Francisco

FY21-22 Placement Wage: $21
Placements: 4,410
Clients Enrolled: 7,011
Overall Placement Rate: 63%
Client Placements by Industry & Occupation

**Placements by Industry**

- **Health Care / Social Assistance**: 938 placements
- **Other Services**: 850 placements
- **Accommodation / Food Services**: 569 placements
- **Administrative / Support Services**: 247 placements
- **Transportation / Warehousing**: 201 placements
- **Educational Services**: 157 placements
- **Retail Trade**: 156 placements
- **Arts / Entertainment**: 145 placements
- **Professional / Technical Services**: 127 placements

**Placements by Occupation**

- **Protective Service Occupations**: 401 placements
- **Office and Administrative Support Occupations**: 325 placements
- **Food Preparation and Serving Related Occupations**: 317 placements
- **Healthcare Support Occupations**: 299 placements
- **Building and Grounds Cleaning and Sanitation Occupations**: 298 placements
- **Transportation and Material Moving Occupations**: 173 placements
- **Sales and Related Occupations**: 156 placements
- **Healthcare Practitioners and Technical Occupations**: 135 placements
- **Personal Care and Service Occupations**: 133 placements

**Placements by Employer**

- **Homebridge**: 194 placements
- **California In-Home Supportive Services**: 191 placements
- **Allied Universal Security Services**: 177 placements
- **Enterprise For Youth**: 103 placements
- **Success Centers San Francisco**: 98 placements
- **City And County Of San Francisco**: 95 placements
- **Urban Alchemy**: 91 placements
- **Community Housing Partnership**: 73 placements
- **San Francisco Conservation Corps**: 67 placements

**Placements by Portfolio**

- **CJC**: 1,353 placements
- **NIC**: 606 placements
- **SIC**: 450 placements
- **RAMP**: 32 placements
- **VALE**: 100 placements
- **HCA**: 212 placements
- **Hi**: 249 placements
- **TechSF**: 182 placements
- **OnRamp**: 110 placements
- **DK**: 107 placements
- **pilots**: 182 placements
FY 2021-22 COVID-19 RELIEF PROGRAMS

• Essential Services Hubs
  o 9,459 Participants Served
  o 80% of clients in 7 most impacted zip codes

• Right to Recover Program
  o 8,113 participants served
  o 71% of clients in 7 most impacted zip codes

• Family Relief Fund
  o 1,996 families served