



CONTRACT MONITORING DIVISION CITY ADMINISTRATOR'S OFFICE



London N. Breed, Mayor
Naomi M. Kelly, City Administrator

Romulus Asenloo, Director

January 7, 2021

San Francisco Board of Supervisors
City Hall
1 Dr. Carlton B. Goodlett Place, Room 244
San Francisco, CA 94102-4689

Dear San Francisco Board of Supervisors

Pursuant to Chapter 14B.15 (A) of the San Francisco Administrative Code, please find the Local Business Enterprise ("LBE") Participation Quarterly Report for Q1 FY 20-21. The LBE Participation Report documents the LBE contract award statistics on work covered by Chapter 14B for the Airport, Public Works, Port, Public Utilities Commission, Recreation & Parks Department, Department of Public Health and Controller's Office.

Thank you for your continued support of CMD and the LBE Program. Should you have any questions, please do not hesitate to contact me at (415) 581-2320 or romulus.asenloo@sfgov.org.

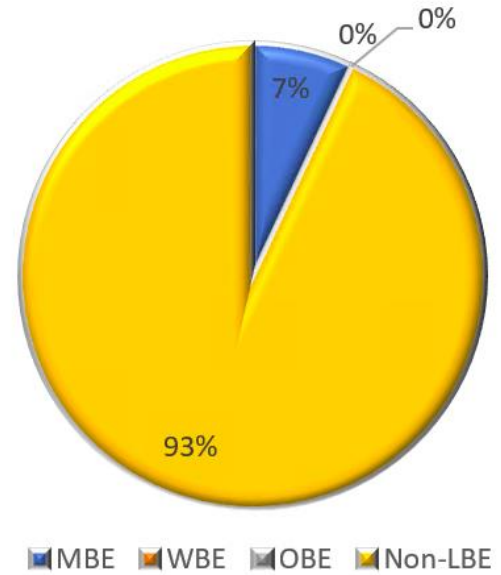
Sincerely,

A handwritten signature in blue ink, appearing to read "Romulus Asenloo", written over a blue horizontal line.

Romulus Asenloo
Contract Monitoring Division
Director

Office of the Controller (Data Source – F&P)

LBE Participation Contracts Awarded FY 2020/21 Q1



Total Number of Contracts for FY 20/21 Q1: 6				
Contract Type Description	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total to Date
Professional Services – Chapter 21	6	100.0%	181	100.0%
Grand Total	6	100.0%	181	100.0%
Contract Type Description	Amount Awarded FY 20/21 Q1	LBE Amount Awarded FY 20/21 Q1	Amount Awarded to Date	LBE Amount Awarded to Date
Professional Services – Chapter 21	\$3,844,320	\$250,000	\$179,864,687	\$8,795,374
Grand Total	\$3,844,320	\$250,000	\$179,864,687	\$8,795,374
Prime LBE Status	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
LBE	0	0.0%	23	12.7%
Non-LBE	6	100.0%	158	87.3%
Grand Total	6	100.0%	181	100.0%
Prime Owner Type	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Minority Business Enterprise	0	0.0%	11	6.1%
Other Business Enterprise	0	0.0%	11	6.1%
Women Business Enterprise	0	0.0%	1	0.5%
Non-LBE	6	100.0%	158	87.3%
Grand Total	6	100.0%	181	100.0%

Owner Type	Ethnicity/Race	Prime or Sub	Amount Awarded	Percent of Total	Amount Awarded to Date	Percent of Total to Date
Minority Business Enterprise ¹	African American	Prime			\$974,500	0.5%
		Sub			\$1,333,154	0.7%
	Asian American ²	Prime			\$763,630	0.4%
		Sub	\$250,000	6.5%	\$4,128,370	2.3%
		Sub			\$24,950	0.0%
Minority Business Enterprise Total			\$250,000	6.5%	\$7,224,604	4.0%
Other Business Enterprise		Prime			\$1,309,895	0.7%
		Sub			\$147,201	0.1%
Other Business Enterprise Total					\$1,457,096	0.8%
Women Business Enterprise		Prime			\$9,720	0.0%
		Sub			\$103,955	0.1%
Women Business Enterprise Total					\$113,675	0.1%
LBE Total			\$250,000	6.5%	\$8,795,374	4.9%
Non-LBE		Prime	\$3,594,320	93.5%	\$171,060,088	95.1%
		Sub			\$9,225	0.0%
Non-LBE Total			\$3,594,320	93.5%	\$171,069,312	95.1%
Grand Total			\$3,844,320	100.0%	\$179,864,687	100.0%

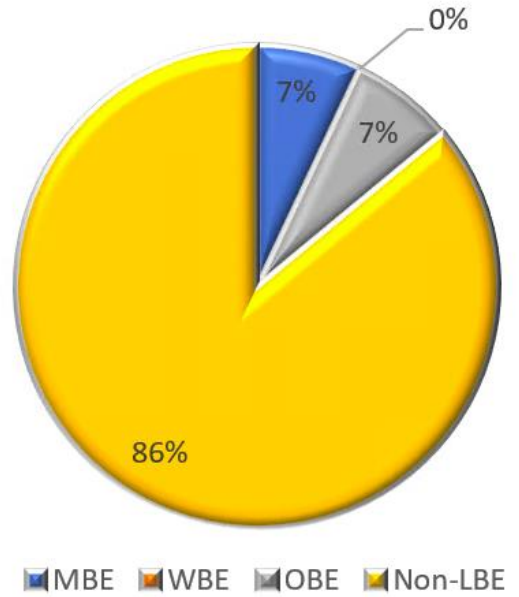
¹ Ethnicity/Race groups are those specified under Minority Business Enterprise (MBE) under Section 14B.3(E)(1).

² Includes firms identifying as Asian, Asian Indian, Asian/PI, Chinese, Filipino, Japanese, Korean, Pacific Islander, Southeast Asian

San Francisco International Airport (Data Source - F\$P)

Total Number of Contracts for FY 20/21 Q1: 12				
Contract Type Description	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Construction Contracts	2	16.7%	112	26.1%
Professional Services - Chapter 6	0	0%	81	18.8%
Professional Services - Chapter 21	10	83.3%	237	55.1%
Grand Total	12	100.0%	430	100.0%
Contract Type Description	Amount Awarded FY 20/21 Q1	LBE Amount Awarded FY 20/21 Q1	Amount Awarded to Date	LBE Amount Awarded to Date
Construction Contracts	\$17,339,000	\$3,639,000	\$4,712,726,874	\$1,166,859,349
Professional Services - Chapter 6	\$0	\$0	\$521,639,434	\$176,438,000
Professional Services - Chapter 21	\$35,422,065	\$3,725,312	\$1,311,553,597	\$36,988,365
Grand Total	\$52,761,065	\$7,364,312	\$6,545,919,905	\$1,380,285,714
Prime LBE Status	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
LBE	2	16.7%	89	20.7%
Non-LBE	10	83.3%	341	79.3%
Grand Total	12	100.0%	430	100.0%
Prime Owner Type	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Minority Business Enterprise	1	8.3%	19	4.4%
Other Business Enterprise	1	8.3%	30	7.0%
Women Business Enterprise	0	0%	33	7.7%
Non-LBE	10	83.4%	348	80.9%
Grand Total	12	100.0%	430	100.0%

LBE Participation Contracts Awarded FY 2020/21 Q1



Owner Type	Ethnicity/Race	Prime or Sub	Amount Awarded	Percent of Total	Amount Awarded to Date	Percent of Total to Date	
Minority Business Enterprise	African American	Prime	\$3,290,000	6.2%	\$5,337,000	0.1%	
		Sub	\$200,000	0.4%	\$35,152,968	0.5%	
	Arab American	Prime				\$2,873,880	0.0%
		Sub				\$11,982,757	0.2%
	Asian American	Prime				\$6,786,903	0.1%
		Sub		\$420,000	0.8%	\$157,499,100	2.4%
	Iranian	Prime				\$9,205,800	0.1%
		Sub				\$53,932,235	0.8%
	Latino	Prime				\$5,616,755	0.1%
		Sub				\$66,592,451	1.0%
Native American	Sub				\$483,272	0.0%	
Other	Sub				\$15,000	0.0%	
	Sub				\$38,612,590	0.6%	
Minority Business Enterprise Total			\$3,910,000	7.4%	\$394,090,712	6.0%	
Other Business Enterprise	Prime		\$2,288,000	4.3%	\$60,698,487	0.9%	
	Sub		\$1,159,203	2.2%	\$554,301,441	8.5%	
Other Business Enterprise Total			\$3,447,203	6.5%	\$614,999,928	9.4%	
Women Business Enterprise	Prime				\$48,668,824	0.7%	
	Sub		\$7,109	0.0%	\$259,434,720	4.0%	
Women Business Enterprise Total			\$7,109	0.0%	\$308,103,544	4.7%	
LBE Total			\$7,364,312	14.0%	\$1,317,194,183	20.1%	
Non-LBE	Prime		\$38,928,315	73.8%	\$2,920,468,225	44.6%	
	Sub		\$6,468,437	12.3%	\$2,308,257,497	35.3%	
Non-LBE Total			\$45,396,752	86.0%	\$5,228,725,721	79.9%	
Grand Total			\$52,761,065	100.0%	\$6,545,919,905	100.0%	

Notes:
 1) All column headings are defined as per CMD (e.g. "to Date" refers to active contracts with term start date of 7/1/13 or later)
 2) Due to FAMIS to PeopleSoft conversion, not all original award amounts may have been captured

Department of Public Health (Data Source - F\$P)

Total Number of Contracts for FY 20/21 Q1: 31

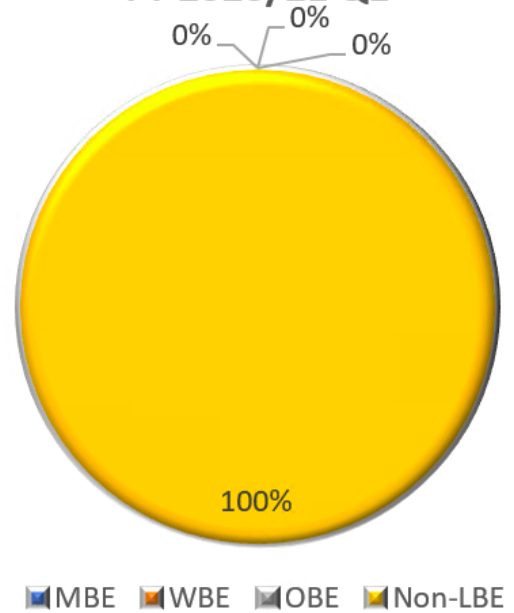
Contract Type Description	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Construction Contracts	0	0%	0	0%
Professional Services - Chapter 6	0	0%	43	5.6%
Professional Services - Chapter 21	31	100.0%	719	94.4%
Grand Total	31	100.0%	762	100.0%

Contract Type Description	Amount Awarded FY 20/21 Q1	LBE Amount Awarded FY 20/21 Q1	Amount Awarded to Date	LBE Amount Awarded to Date
Construction Contracts	\$0	\$0	\$0	\$0
Professional Services - Chapter 6	\$0	\$0	\$52,950,000	\$31,525,000
Professional Services - Chapter 21	\$428,404,119	\$0	\$4,001,395,770	\$42,548,019
Grand Total	\$428,404,119	\$0	\$4,054,345,770	\$74,073,019

Prime LBE Status	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
LBE	0	0%	43	5.6%
Non-LBE	31	100.0%	719	94.4%
Grand Total	31	100.0%	762	100.0%

Prime Owner Type	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Minority Business Enterprise	0	0%	16	2.1%
Other Business Enterprise	0	0%	11	1.4%
Women Business Enterprise	0	0%	11	1.4%
Non-LBE	31	100.0%	724	95.1%
Grand Total	31	100.0%	762	100.0%

LBE Participation Contracts Awarded FY 2020/21 Q1

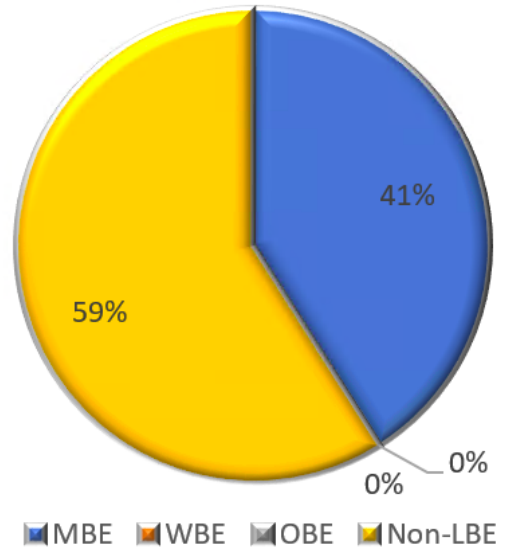


Owner Type	Ethnicity/Race	Prime or Sub	Amount Awarded	Percent of Total	Amount Awarded to Date	Percent of Total to Date
Minority Business Enterprise	Asian American	Prime			\$4,392,300	0.1%
	Latino	Prime			\$12,625,000	0.3%
		Prime			\$2,581,813	0.1%
Minority Business Enterprise Total					\$19,599,113	0.5%
Other Business Enterprise		Prime			\$31,720,634	0.8%
Other Business Enterprise Total					\$31,720,634	0.8%
Women Business Enterprise		Prime			\$11,953,272	0.3%
Women Business Enterprise Total					\$11,953,272	0.3%
LBE Total					\$63,273,019	1.6%
Non-LBE		Prime	\$428,404,119	100.0%	\$3,991,072,751	98.4%
Non-LBE Total			\$428,404,119	100.0%	\$3,991,072,751	98.4%
Grand Total			\$428,404,119	100.0%	\$4,054,345,770	100.0%

Public Works (Data Source - F&P)

Total Number of Contracts for FY 20/21 Q1: 1				
Contract Type Description	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Construction Contracts	1	100.0%	441	56.7%
Professional Services - Chapter 6	0	0%	314	40.3%
Professional Services - Chapter 21	0	0%	24	3.0%
Grand Total	1	100.0%	779	100.0%
Contract Type Description	Amount Awarded FY 20/21 Q1	LBE Amount Awarded FY 20/21 Q1	Amount Awarded to Date	LBE Amount Awarded to Date
Construction Contracts	\$764,600	\$764,600	\$3,303,329,489	\$1,080,190,111
Professional Services - Chapter 6	\$0	\$0	\$585,938,463	\$217,458,754
Professional Services - Chapter 21	\$0	\$0	\$4,668,512	\$6,519,401
Grand Total	\$764,600	\$764,600	\$3,896,936,464	\$1,304,168,266
Prime LBE Status	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
LBE	1	100.0%	418	53.6%
Non-LBE	0	0%	362	46.4%
Grand Total	1	100.0%	779	100.0%
Prime Owner Type	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Minority Business Enterprise	0	0%	173	22.2%
Other Business Enterprise	0	0%	158	20.3%
Women Business Enterprise	1	100.0%	71	9.1%
Non-LBE	0	0%	377	48.4%
Grand Total	1	100.0%	779	100.0%

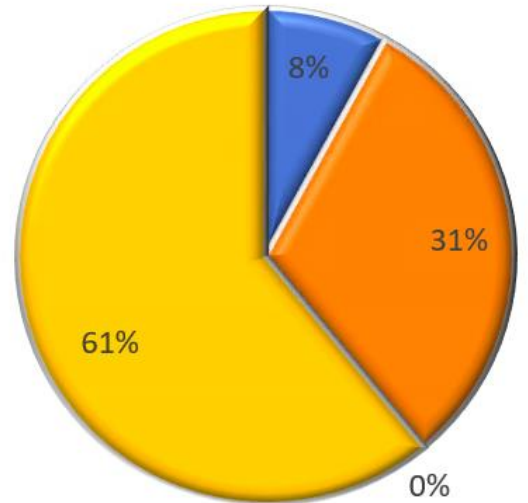
LBE Participation Contracts Awarded FY 2020/21 Q1



Owner Type	Ethnicity/Race	Prime or Sub	Amount Awarded	Percent of Total	Amount Awarded to Date	Percent of Total to Date
Minority Business Enterprise	African American	Prime			\$26,480,318	0.7%
		Sub	\$315,841	41.3%	\$21,129,620	0.5%
	Arab American	Prime			\$3,497,500	0.1%
		Sub			\$5,192,458	0.1%
	Asian American	Prime			\$110,204,147	2.8%
		Sub			\$121,898,904	3.1%
	Iranian	Prime			\$5,408,000	0.1%
		Sub			\$5,895,839	0.2%
	Latino	Prime			\$168,403,648	4.3%
		Sub			\$57,169,049	1.5%
Native American	Sub			\$20,000	0.0%	
Other	Sub			\$735,679	0.0%	
	Prime			\$40,686,149	1.0%	
	Sub			\$16,098,462	0.4%	
Minority Business Enterprise Total			\$315,841	41.3%	\$582,819,773	15.0%
Other Business Enterprise		Prime			\$387,410,623	9.9%
		Sub			\$142,655,798	3.7%
Other Business Enterprise Total					\$530,066,421	13.6%
Women Business Enterprise		Prime	\$448,759	58.7%	\$89,894,072	2.3%
		Sub			\$58,423,445	1.5%
Women Business Enterprise Total			\$448,759	58.7%	\$148,317,516	3.8%
LBE Total			\$764,600	100.0%	\$1,261,203,710	32.4%
Non-LBE		Prime			\$2,410,776,491	61.9%
		Sub			\$224,956,263	5.8%
Non-LBE Total					\$2,635,732,754	67.6%
Grand Total			\$764,600	100.0%	\$3,896,936,464	100.0%

Port of San Francisco (Data Source - F\$P)

LBE Participation Contracts Awarded FY 2020/21 Q1



■ MBE
 ■ WBE
 ■ OBE
 ■ Non-LBE

Total Number of Contracts for FY 20/21 Q1: 3				
Contract Type Description	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Construction Contracts	2	66.7%	24	31.2%
Professional Services - Chapter 6	0	0.0%	21	27.3%
Professional Services - Chapter 21	1	33.3%	32	41.5%
Grand Total	3	100.0%	77	100.0%
Contract Type Description	Amount Awarded FY 20/21 Q1	LBE Amount Awarded FY 20/21 Q1	Amount Awarded to Date	LBE Amount Awarded to Date
Construction Contracts	\$159,289	\$159,289	\$99,712,639	\$28,027,544
Professional Services - Chapter 6	\$0	\$0	\$92,363,525	\$29,116,192
Professional Services - Chapter 21	\$300,000	\$20,250	\$30,784,880	\$8,216,966
Grand Total	\$459,289	\$179,539	\$222,861,044	\$65,360,702
Prime LBE Status	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
LBE	2	66.7%	44	57.1%
Non-LBE	1	33.3%	33	42.9%
Grand Total	3	100.0%	77	100.0%
Prime Owner Type	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Minority Business Enterprise	1	33.3%	11	14.3%
Other Business Enterprise	0	0%	11	14.3%
Women Business Enterprise	1	33.3%	15	19.5%
Non-LBE	1	33.4%	40	51.9%
Grand Total	3	100.0%	77	100.0%

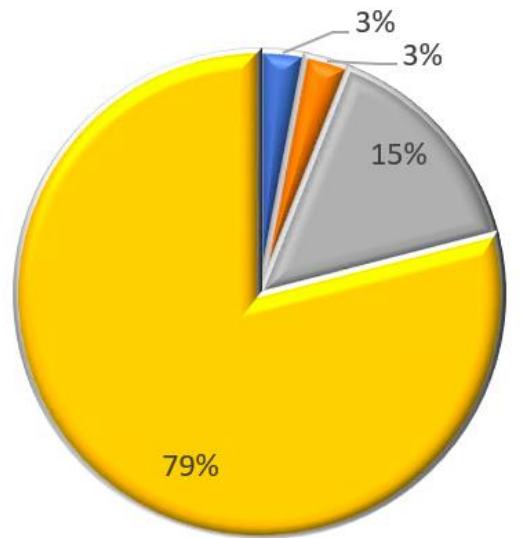
Owner Type	Ethnicity/Race	Prime or Sub	Amount Awarded	Percent of Total	Amount Awarded to Date	Percent of Total to Date	
Minority Business Enterprise	African American	Prime	\$35,080	7.6%	\$1,467,080	0.7%	
		Sub			\$2,690,014	1.2%	
	Arab American	Sub				\$30,000	0.0%
		Asian American	Prime			\$2,645,406	1.2%
		Sub				\$6,079,525	2.7%
	Iranian	Sub				\$1,979,511	0.9%
	Latino	Prime				\$1,878,073	0.8%
		Sub				\$2,605,357	1.2%
	Other	Sub				\$189,995	0.1%
	Sub				\$848,059	0.4%	
Minority Business Enterprise Total			\$35,080	7.6%	\$20,413,021	9.2%	
Other Business Enterprise		Prime			\$9,118,101	4.1%	
		Sub			\$11,993,894	5.4%	
Other Business Enterprise Total					\$21,111,995	9.5%	
Women Business Enterprise		Prime	\$124,209	27.0%	\$9,652,831	4.3%	
		Sub	\$20,250	4.4%	\$8,756,701	3.9%	
Women Business Enterprise Total			\$144,459	31.5%	\$18,409,532	8.3%	
LBE Total			\$179,539	39.1%	\$59,934,548	26.9%	
Non-LBE		Prime	\$243,750	53.1%	\$119,279,224	53.5%	
		Sub	\$36,000	7.8%	\$43,647,272	19.6%	
Non-LBE Total			\$279,750	60.9%	\$162,926,496	73.1%	
Grand Total			\$459,289	100.0%	\$222,861,044	100.0%	

Note:

LBE Dollars is calculated based on FSP definition of LBE status in the Business Intelligence module. As such, internal data held by Port varies from the data of this report.

Public Utilities Commission (Data Source - SOLIS 3)

LBE Participation Contracts Awarded FY 2020/21 Q1



■ MBE
 ■ WBE
 ■ OBE
 ■ Non-LBE

Total Number of Contracts for FY 20/21 Q1: 9				
Contract Type Description	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Construction Contracts	9	100.0%	219	38.2%
Professional Services - Chapter 6	0	0%	170	29.7%
Professional Services - Chapter 21	0	0%	184	32.1%
Grand Total	9	100%	573	100.0%
Contract Type Description	Amount Awarded FY 20/21 Q1	LBE Amount Awarded FY 20/21 Q1	Amount Awarded to Date	LBE Amount Awarded to Date
Construction Contracts	\$75,759,755	\$35,481,064	\$3,570,286,961	\$985,029,299
Professional Services - Chapter 6	\$0	\$0	\$1,322,861,135	\$277,197,301
Professional Services - Chapter 21	\$0	\$0	\$399,497,440	\$109,572,999
Grand Total	\$75,759,755	\$35,481,064	\$5,292,645,536	\$1,371,799,599
Prime LBE Status	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
LBE	7	77.8%	207	35.8%
Non LBE	2	22.2%	371	64.2%
Grand Total	9	100.0%	578	100.0%

Owner Type	Ethnicity/Race	Prime or Sub	Amount Awarded	Percent of Total
Minority Business Enterprise	African American	Prime		
		Sub	\$ 139,815	0.2%
	Asian American	Prime		
		Sub	\$ 296,650	0.4%
	Latino	Prime		
		Sub	\$ 5,024,984	7.3%
Minority Business Enterprise Total			\$ 5,461,449	7.9%
Other Business Enterprise		Prime	\$ 21,813,187	31.6%
		Sub	\$ 3,912,240	5.7%
Other Business Enterprise Total			\$ 25,725,427	37.3%
Women Business Enterprise		Prime	\$ 4,369,188	6.4%
		Sub		
Women Business Enterprise Total			\$ 4,369,188	6.4%
LBE Total			\$ 35,556,064	51.6%
Non-LBE		Prime	\$ 24,854,184	36.0%
		Sub	\$ 8,530,439	12.4%
Non-LBE Total			\$ 33,384,623	48.4%
Grand Total			\$ 68,940,687	100.0%

Recreation and Parks Department (Data Source - F\$P)

Total Number of Contracts for FY 20/21 Q1: 16

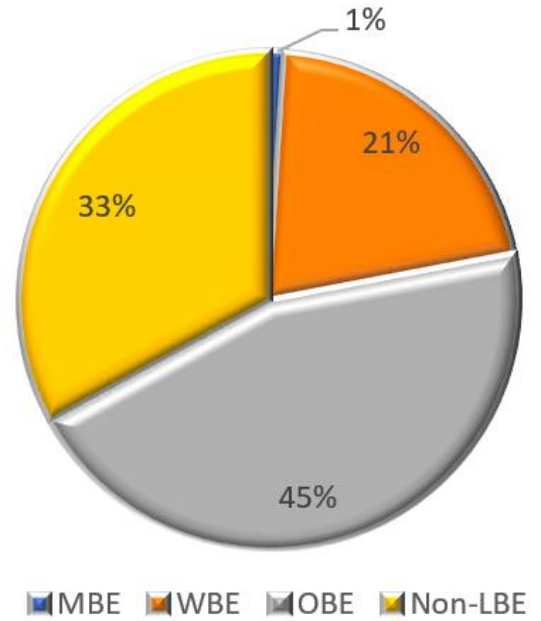
Contract Type Description	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Construction Contracts	16	100.0%	189	87.5%
Professional Services - Chapter 6	0	0%	20	9.3%
Professional Services - Chapter 21	0	0%	7	3.2%
Grand Total	16	100.0%	216	100.0%

Contract Type Description	Amount Awarded FY 20/21 Q1	LBE Amount Awarded FY 19/20 Q3	Amount Awarded to Date	LBE Amount Awarded to Date
Construction Contracts	\$2,675,050	\$1,777,625	\$ 44,947,221	\$23,025,065
Professional Services - Chapter 6	\$0	\$0	\$18,999,585	\$7,966,946
Professional Services - Chapter 21	\$0	\$0	\$35,188,125	\$600,000
Grand Total	\$2,675,050	\$1,777,625	\$99,134,931	\$31,592,011

Prime LBE Status	Number of Contracts FY 20/21 Q1	Percent of Total Contracts FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
LBE	7	43.8%	101	46.8%
Non-LBE	9	56.2%	115	53.2%
Grand Total	16	100.0%	216	100.0%

Prime Owner Type	Number of Contracts FY 20/21 Q1	Percent of Total FY 20/21 Q1	Number of Contracts to Date	Percent of Total Contracts to Date
Minority Business Enterprise	1	6.2%	24	11.1%
Other Business Enterprise	5	31.3%	63	29.2%
Women Business Enterprise	1	6.2%	13	6.0%
Non-LBE	9	56.3%	116	53.7%
Grand Total	16	100.0%	216	100.0%

LBE Participation Contracts Awarded FY 2020/21 Q1



Owner Type	Ethnicity/Race	Prime or Sub	Amount Awarded	Percent of Total	Amount Awarded to Date	Percent of Total to Date	
Minority Business Enterprise	African American	Prime			\$1,648,163	1.7%	
		Sub			\$14,563	0.0%	
	Arab American	Sub			\$137,500	0.1%	
	Asian American	Prime			\$384,996	0.4%	
		Sub			\$994,485	1.0%	
	Iranian	Prime			\$2,125,000	2.1%	
		Sub			\$746,845	0.8%	
	Latino	Prime		\$19,190	0.7%	\$4,178,628	4.2%
		Sub			\$242,617	0.2%	
Sub				\$70,458	0.1%		
Minority Business Enterprise Total			\$19,190	0.7%	\$10,543,256	10.6%	
Other Business Enterprise		Prime	\$1,204,585	45.0%	\$12,998,424	13.1%	
		Sub			\$2,352,722	2.4%	
Other Business Enterprise Total			\$1,204,585	45.0%	\$15,351,145	15.5%	
Women Business Enterprise		Prime	\$553,850	20.7%	\$3,632,675	3.7%	
		Sub			\$2,064,934	2.1%	
Women Business Enterprise Total			\$553,850	20.7%	\$5,697,609	5.7%	
LBE Total			\$1,777,625	66.5%	\$31,592,011	31.9%	
Non-LBE		Prime	\$897,425	33.5%	\$62,307,939	62.9%	
		Sub			\$5,234,982	5.3%	
Non-LBE Total			\$897,425	33.5%	\$67,542,921	68.1%	
Grand Total			\$2,675,050	100.0%	\$99,134,932	100.0%	