

BUDGET FORM 1A: Summary of Major Changes FY 2020-21 and FY 2021-22

WAR MEMORIAL	
Major Changes	Department Response
<p>1. SUMMARY. What major changes is the department proposing? Clearly describe each change, including the fiscal impact of the proposal, and how the department proposes to fund each significant change (i.e. reprioritization of existing funds, grants, or other new revenues). Include detail related to position changes in Position section below.</p>	<p>War Memorial is proposing a ~\$620k increase in non-personnel services in BY and a further ~\$290k increase in non-personnel services in BY+1. This is entirely funded by War Memorial new revenues and fund balance. This funding will go to one-time infrastructure projects including but not limited to security system upgrades, gutter replacement, increased support for our elevator systems, complex-wide radio improvements, and energy efficiency projects.</p>
<p>2. EXPENDITURES. What expenditure changes did the department submit from the base budget? Please differentiate between General Fund and non-General Fund.</p> <p>(This should match an Audit Trail, as shown in form 3A Expenditure Changes).</p>	<p>War Memorial did not submit any GF changes from Base.</p> <p>War Memorial submitted approximately ~\$655k in discretionary changes from base in BY. This is mostly in non-personnel services (~\$620k), and includes small adjustments in Materials and Supplies (~\$8k) and discretionary workorders (~\$27k). All of these changes are funded through use of fund balance and increased earned revenue.</p> <p>There is a further increase of non-personnel services in BY+1 of ~\$290k which is also covered by increased revenues and fund balance.</p>
<p>3. REVENUE. What revenue changes did the department submit from the base budget? Please differentiate between General Fund and non-General Fund.</p> <p>(This should match an Audit Trail, as shown in form 2A Revenue Report).</p>	<p>War Memorial is proposing a ~\$254k increase in earned revenue in BY as a result of increased rental rates and increased usage of rentable space. WAR is also increasing use of fund balance by ~\$612k over base.</p> <p>In BY+1, War Memorial is proposing an earned revenue increase of ~\$289k as a result of increased rental rates and higher usage of rentable spaces. WAR is also proposing to use \$750k of fund balance for one-time projects.</p>
<p>4. TARGET. How did the department meet its target? What are the programmatic, operational, or staffing impacts of this proposed reduction?</p>	<p>War Memorial is not subject to Target.</p>
<p>5. POSITIONS. Did the department include changes to positions or special classes? What is the overall General Fund impact? Highlight any changes related to major changes/initiatives as noted in the Summary section.</p> <p>(Reminder: No increases to General Fund supported FTE should be loaded in the system. Include reference numbers for all position changes).</p>	<p>One position substitution is proposed (1404 to 1406, Ref: WM01). This substitution would make all administrative assistants in the department 1406s. This is a priority for equity among our administrative pool.</p>
<p>6. INTERDEPARTMENTAL SERVICES (IDS). Is the department proposing any discretionary changes to IDS workorders (excluding those that are centrally loaded by the Mayor's Office)? If so, describe the changes, including the change amount, the corresponding requesting/performing department, and whether those departments are in agreement with the change.</p> <p>(Reminder: A new IDS balancing report (15.20.012 3.b.2) is available in CFO Dashboard > Enterprise Planning in BI).</p>	<p>Slight changes to our workorder with REC for gardening services. It comes in just below what was budgeted last year. The ~\$5k increase in BY+1 will be paid for by War Memorial increased revenues.</p> <p>There is an increase of ~\$20k for the workorder with DHR for employee training. This is funded by War Memorial increased revenues.</p>

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WAR MEMORIAL

<p>7. LEGISLATION. Is the department seeking to submit any legislation with the budget? Does the department's budget assume any revenues/expenditures that require a legislative change?</p> <p>If so, please submit drafts of legislation along with the budget submission. Or provide a summary of desired legislation and an expected date of submission, if still in progress.</p>	<p>No</p>
<p>8. PROP J: Identify existing Prop J Analyses that will continue, and if the department's budget proposes any NEW contracting out of work previously done by City workers.</p>	<p>No</p>
<p>9. TRANSFER OF FUNCTION: Is the department requesting any Transfer of Functions of positions between departments? If so, please explain.</p>	<p>No</p>
<p>10. INTERIM EXCEPTIONS: Is the department requesting any interim exceptions (new positions that are 1.0 FTE rather than 0.77)? If so, for what reason are the request being made?</p>	<p>No</p>
<p>11. FELLOWSHIP PROGRAMS: Did the department apply to any citywide fellowship programs, including San Francisco Fellows, the Fish Fellowship, or the 1249 HR Analyst Trainee Program?</p> <p>Reminder for AIR, PRT, PUC and SFMTA, please also address FY 21/22, including the 1249 HR Analyst Trainee program.</p>	<p>No</p>

Please run Oracle Business Intelligence Report 15.50.012 Department Total Budget Historical Comparison and include with budget submission.

WAR War Memorial					
Authorized Positions	2019-2020 Original Budget	2020-2021 Proposed Budget	Change From 2019-2020	2021-2022 Proposed Budget	Change From 2020-2021
Total Authorized	70.61	70.45	(0.16)	70.31	(0.14)
Non-Operating Positions (cap/other)					
Net Operating Positions	70.61	70.45	(0.16)	70.31	(0.14)
Sources					
Rents & Concessions	3,271,304	3,134,982	(136,322)	3,417,746	282,764
Charges for Services	430,860	461,597	30,737	467,870	6,273
Expenditure Recovery	242,763	258,512	15,749	258,512	
Operating Transfers In	13,834,576	18,563,078	4,728,502	13,810,447	(4,752,631)
Unappropriated Fund Balance	446,877	750,000	303,123	750,000	
General Fund Support	9,357,476	9,450,837	93,361	9,778,770	327,933
Sources Total	27,583,856	32,619,006	5,035,150	28,483,345	(4,135,661)
Uses - Operating Expenditures					
Salaries	7,055,628	7,298,885	243,257	7,546,244	247,359
Mandatory Fringe Benefits	3,380,839	3,759,888	379,049	3,834,832	74,944
Non-Personnel Services	1,160,754	1,691,879	531,125	1,980,410	288,531
Capital Outlay	650,000	4,200,000	3,550,000		(4,200,000)
Debt Service	9,357,476	9,462,785	105,309	9,462,785	
Facilities Maintenance	426,315	552,631	126,316		(552,631)
Materials & Supplies	308,657	308,657		308,657	
Services Of Other Depts	5,244,187	5,344,281	100,094	5,350,417	6,136
Uses Total	27,583,856	32,619,006	5,035,150	28,483,345	(4,135,661)
Uses - Division Description					
WAR War Memorial	27,583,856	32,619,006	5,035,150	28,483,345	(4,135,661)
Uses by Division Total	27,583,856	32,619,006	5,035,150	28,483,345	(4,135,661)

Budget Form 2B: Schedule of Licenses Permits, Fines Service Charges
DEPARTMENT: WAR

FY 2018-19/FY 2019-20

All Fees below have the following characteristics/chartfields:

Code Authorization: Charter 5.101
 Auto CPI Adjust: No
 Department Code: 232392 War Memorial and Performing Arts Center
 Fund Code/Title: 14670 War Memorial - Operating
 Authority Code/Title: 10000 Operating
 Project Code/Title: 10026798 WM Public Art and Culture
 Activity Code/Title: 0001 WM Public Art and Culture

Account/Account Title Description	2015-16 Actual		2016-17 Actual		2017-18 Actual		2018-19 Budget		2019-20 Budget		2020-21 Estimate		2021-22 Estimate	
	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate
43532 EMPLOYEE PARKING		\$30,589		\$37,072		\$39,139		\$38,352		\$39,415		\$39,415		\$39,415
Monthly Parking Fee	2.6%	78.00	2.6%	80.00	3.8%	83.00	2.4%	85	0.0%	85	0.0%	85	0.0%	85
435511 OPERA HOUSE RENTAL		\$513,983		\$528,096		\$558,727		\$560,120		\$580,911		\$479,528		\$545,615
<u>Resident Licensees</u>														
Per Performance	0.0%	1,500	3.3%	1,550	0.0%	1,550	4.8%	1,625	0.0%	1,625	4.6%	1,700	0.0%	1,700
Rehearsal Day	0.0%	1,225	4.1%	1,275	0.0%	1,275	5.5%	1,345	0.0%	1,345	5.2%	1,415	0.0%	1,415
Open Rehearsal (Rehearsal day)	0.0%	275	0.0%	275	0.0%	275	1.8%	280	0.0%	280	1.8%	285	0.0%	285
Open Rehearsal (Perf. day/Att. 500 max.)	0.0%	700	7.1%	750	0.0%	750	4.0%	780	0.0%	780	5.8%	825	0.0%	825
Open Rehearsal (Perf. day/Att. 500+)	0.0%	1,500	3.3%	1,550	0.0%	1,550	4.8%	1,625	0.0%	1,625	4.6%	1,700	0.0%	1,700
Outside Performance (minimum rent)	0.0%	2,500	0.0%	2,500	0.0%	2,500	10.0%	2,750	0.0%	2,750	5.5%	2,900	0.0%	2,900
vs. 10% to maximum rent	0.0%	5,000	4.0%	5,200	0.0%	5,200	5.8%	5,500	0.0%	5,500	5.5%	5,800	0.0%	5,800
School Audience Performance	0.0%	950	0.0%	950	0.0%	950	5.3%	1,000	0.0%	1,000	5.0%	1,050	0.0%	1,050
Lobby Usage (Att. 1,000+)	0.0%	2,000	25.0%	2,500	0.0%	2,500	4.0%	2,600	0.0%	2,600	3.8%	2,700	0.0%	2,700
Lobby Usage (Att. 350-1,000)	0.0%	1,250	0.0%	1,250	0.0%	1,250	4.0%	1,300	0.0%	1,300	3.8%	1,350	0.0%	1,350
Mini-Lobby Usage (Att. 80-350 max.)	0.0%	675	0.0%	675	0.0%	675	3.7%	700	0.0%	700	3.6%	725	0.0%	725
Mini-Lobby Usage (Att. 80 max. w/Perf.)	0.0%	225	0.0%	225	0.0%	225	11.1%	250	0.0%	250	4.0%	260	0.0%	260
Grounds Usage (1-10 days)	0.0%	7,500	0.0%	7,500	0.0%	7,500	4.0%	7,800	0.0%	7,800	5.1%	8,200	0.0%	8,200
Per day after 10 days	0.0%	500	30.0%	650	0.0%	650	3.8%	675	0.0%	675	3.7%	700	0.0%	700
Holiday-Rehearsal Day	0.0%	550	4.5%	575	0.0%	575	4.3%	600	0.0%	600	4.2%	625	0.0%	625
Holiday-Performance Day	0.0%	800	6.3%	850	0.0%	850	5.9%	900	0.0%	900	5.6%	950	0.0%	950
<u>Non-Resident Licensees</u>														
Outside Performance (minimum rent)	0.0%	2,500	0.0%	2,500	0.0%	2,500	10.0%	2,750	0.0%	2,750	5.5%	2,900	0.0%	2,900
vs. 10% to maximum rent	0.0%	5,000	4.0%	5,200	0.0%	5,200	5.8%	5,500	0.0%	5,500	5.5%	5,800	0.0%	5,800
School Audience Performance	0.0%	950	0.0%	950	0.0%	950	5.3%	1,000	0.0%	1,000	5.0%	1,050	0.0%	1,050
Lobby Usage (Att. 1,000+)	0.0%	2,000	25.0%	2,500	0.0%	2,500	4.0%	2,600	0.0%	2,600	3.8%	2,700	0.0%	2,700
Lobby Usage (Att. 350-1,000)	0.0%	1,250	0.0%	1,250	0.0%	1,250	4.0%	1,300	0.0%	1,300	3.8%	1,350	0.0%	1,350
Mini-Lobby Usage (Att. 80-350 max.)	0.0%	675	0.0%	675	0.0%	675	3.7%	700	0.0%	700	3.6%	725	0.0%	725
Mini-Lobby Usage (Att. 80 max. w/Perf.)	0.0%	225	0.0%	225	0.0%	225	11.1%	250	0.0%	250	4.0%	260	0.0%	260
Grounds Usage (1-10 days)	0.0%	7,500	0.0%	7,500	0.0%	7,500	4.0%	7,800	0.0%	7,800	5.1%	8,200	0.0%	8,200
Per day after 10 days	0.0%	500	30.0%	650	0.0%	650	3.8%	675	0.0%	675	3.7%	700	0.0%	700
Holiday-Rehearsal Day	0.0%	550	4.5%	575	0.0%	575	4.3%	600	0.0%	600	4.2%	625	0.0%	625
Holiday-Performance Day	0.0%	800	6.3%	850	0.0%	850	5.9%	900	0.0%	900	5.6%	950	0.0%	950
435512 GREEN ROOM RENTAL		\$110,840		\$219,470		\$279,500		\$242,569		\$259,144		\$266,943		\$439,450
<u>Non-Profit Licensees</u>														
Per Event Day (8 hours)	33.3%	1,000	0.0%	1,000	0.0%	1,000	5.0%	1,050	0.0%	1,050	4.8%	1,100	0.0%	1,100
Per Hour after 8 Hours (before 12 Mid.)	25.0%	125	0.0%	125	0.0%	125	20.0%	150	0.0%	150	0.0%	150	0.0%	150
Per Hour after 12 Midnight	25.0%	250	0.0%	250	0.0%	250	20.0%	300	0.0%	300	0.0%	300	0.0%	300
<u>Other Licensees</u>														
Per Event Day Mon-Thu (8 Hours)	33.3%	2,000	0.0%	2,000	0.0%	2,000	5.0%	2,100	0.0%	2,100	185.7%	6,000	0.0%	6,000
Per Event Day Fri-Sun (8 Hours)	25.0%	2,250	0.0%	2,250	0.0%	2,250	5.6%	2,375	0.0%	2,375	173.7%	6,500	0.0%	6,500
Weddings (July-August only)	38.9%	2,500	0.0%	2,500	0.0%	2,500	6.0%	2,650	0.0%	2,650	145.3%	6,500	0.0%	6,500
Per Hour after 8 Hours (before 12 Mid.)	25.0%	125	0.0%	125	0.0%	125	20.0%	150	0.0%	150	33.3%	200	0.0%	200
Per Hour after 12 Midnight	25.0%	250	0.0%	250	0.0%	250	20.0%	300	0.0%	300	66.7%	500	0.0%	500
<u>Other Rental Fees</u>														
Holiday	13.6%	500	0.0%	500	0.0%	500	0.0%	500	0.0%	500	5.0%	525	0.0%	525
435519 OPERA HOUSE OFFICE RENTAL		\$139,812		\$148,003		\$148,003		\$170,137		\$170,137		\$180,253		\$180,253
Rate per square foot per month	0.0%	0.4125	5.9%	0.4367	0.0%	0.4367	5.9%	0.4625	0.0%	0.4625	5.9%	0.4900	0.0%	0.4900
435521 HERBST THEATRE RENTAL		\$219,257		\$251,118		\$275,994		\$246,779		\$264,807		\$272,504		\$274,134
<u>Non-Profit Licensees</u>														
Per Performance	51.5%	1,250	0.0%	1,250	0.0%	1,250	4.0%	1,300	0.0%	1,300	5.8%	1,375	0.0%	1,375
2nd Performance in one day	52.2%	875	0.0%	875	0.0%	875	2.9%	900	0.0%	900	5.6%	950	0.0%	950
Mini-Performance, Day to 5 pm	21.7%	700	0.0%	700	0.0%	700	3.6%	725	0.0%	725	6.9%	775	0.0%	775
2nd Mini-Performance in one day	57.1%	550	0.0%	550	0.0%	550	4.5%	575	0.0%	575	4.3%	600	0.0%	600
Rehearsal - 4 hours max. before 5pm	16.5%	600	0.0%	600	0.0%	600	4.2%	625	0.0%	625	4.0%	650	0.0%	650
Rehearsal - 4+ hours day or eve	37.9%	1,000	0.0%	1,000	0.0%	1,000	5.0%	1,050	0.0%	1,050	4.8%	1,100	0.0%	1,100
<u>For-Profit Licensees</u>														
Per Performance	78.6%	2,500	0.0%	2,500	0.0%	2,500	4.0%	2,600	0.0%	2,600	5.8%	2,750	0.0%	2,750
2nd Performance in one day	102.7%	1,875	0.0%	1,875	0.0%	1,875	-4.0%	1,800	0.0%	1,800	5.6%	1,900	0.0%	1,900
Rehearsal Day	90.5%	2,000	0.0%	2,000	0.0%	2,000	10.0%	2,200	0.0%	2,200	0.0%	2,200	0.0%	2,200

Budget Form 2B: Schedule of Licenses Permits, Fines Service Charges
DEPARTMENT: WAR

FY 2018-19/FY 2019-20

Account/Account Title	2015-16		2016-17		2017-18		2018-19		2019-20		2020-21		2021-22	
	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate
Other Rental Fees														
Holiday-Rehearsal Day	11.9%	375	0.0%	375	0.0%	375	0.0%	375	0.0%	375	6.7%	400	0.0%	400
Holiday-Performance Day	13.6%	500	0.0%	500	0.0%	500	0.0%	500	0.0%	500	5.0%	525	0.0%	525
Lobby Usage (Attendance 350-1,000)	0.0%	1,250	0.0%	1,250	0.0%	1,250	4.0%	1,300	0.0%	1,300	5.8%	1,375	0.0%	1,375
Lobby Usage (Attendance under 350)	0.0%	675	0.0%	675	0.0%	675	3.7%	700	0.0%	700	3.6%	725	0.0%	725
Lobby Usage - Mini (pre-/post-Herbst Theatre)	0.0%	225	0.0%	225	0.0%	225	11.1%	250	0.0%	250	0.0%	250	0.0%	250
453531 DAVIES SYMPHONY HALL RENTAL		\$642,703		\$658,266		\$633,780		\$672,801		\$646,170		\$669,813		\$664,124
Resident Licensees														
Per Performance	0.0%	1,500	3.3%	1,550	0.0%	1,550	4.8%	1,625	0.0%	1,625	4.6%	1,700	0.0%	1,700
½-Day Rehearsal	0.0%	575	4.3%	600	0.0%	600	4.2%	625	0.0%	625	4.8%	655	0.0%	655
Full-Day Rehearsal (to 4pm)	0.0%	950	0.0%	950	0.0%	950	5.3%	1,000	0.0%	1,000	5.0%	1,050	0.0%	1,050
Day/Eve Rehearsal	0.0%	1,225	4.1%	1,275	0.0%	1,275	5.5%	1,345	0.0%	1,345	5.2%	1,415	0.0%	1,415
Open Rehearsal (Att. 500 max.)	0.0%	700	7.1%	750	0.0%	750	4.0%	780	0.0%	780	5.8%	825	0.0%	825
Open Rehearsal (Att. 500+)	0.0%	1,500	3.3%	1,550	0.0%	1,550	4.8%	1,625	0.0%	1,625	4.6%	1,700	0.0%	1,700
Outside Performance (minimum rent)	0.0%	2,500	0.0%	2,500	0.0%	2,500	10.0%	2,750	0.0%	2,750	5.5%	2,900	0.0%	2,900
vs. 10% to maximum rent	0.0%	5,000	4.0%	5,200	0.0%	5,200	5.8%	5,500	0.0%	5,500	5.5%	5,800	0.0%	5,800
School Audience Performance	0.0%	950	0.0%	950	0.0%	950	5.3%	1,000	0.0%	1,000	5.0%	1,050	0.0%	1,050
Lobby Usage (Att. 1,000+)	0.0%	2,000	25.0%	2,500	0.0%	2,500	4.0%	2,600	0.0%	2,600	3.8%	2,700	0.0%	2,700
Lobby Usage (Att. 350-1,000)	0.0%	1,250	0.0%	1,250	0.0%	1,250	4.0%	1,300	0.0%	1,300	3.8%	1,350	0.0%	1,350
Mini-Lobby Usage (Att. 80-350 max.)	0.0%	675	0.0%	675	0.0%	675	3.7%	700	0.0%	700	3.6%	725	0.0%	725
Mini-Lobby Usage (Att. 80 max. w/Perf.)	0.0%	225	0.0%	225	0.0%	225	11.1%	250	0.0%	250	4.0%	260	0.0%	260
Grounds Usage (1-10 days)	0.0%	7,500	0.0%	7,500	0.0%	7,500	4.0%	7,800	0.0%	7,800	5.1%	8,200	0.0%	8,200
Per day after 10 days	0.0%	500	30.0%	650	0.0%	650	3.8%	675	0.0%	675	3.7%	700	0.0%	700
Holiday-Rehearsal Day	0.0%	550	4.5%	575	0.0%	575	4.3%	600	0.0%	600	4.2%	625	0.0%	625
Holiday-Performance Day	0.0%	800	6.3%	850	0.0%	850	5.9%	900	0.0%	900	5.6%	950	0.0%	950
Non-Resident Licensees														
Per Performance - Base Rent	0.0%	2,500	0.0%	2,500	0.0%	2,500	10.0%	2,750	0.0%	2,750	5.5%	2,900	0.0%	2,900
Maximum Rent - Non-Profit: 10% not to exceed	0.0%	5,000	4.0%	5,200	0.0%	5,200	5.8%	5,500	0.0%	5,500	5.5%	5,800	0.0%	5,800
Maximum Rent - Others: 10% not to exceed	0.0%	7,250	3.4%	7,500	0.0%	7,500	5.3%	7,900	0.0%	7,900	5.1%	8,300	0.0%	8,300
Graduation Event (day only)	0.0%	3,500	0.0%	3,500	0.0%	3,500	4.3%	3,650	0.0%	3,650	4.1%	3,800	0.0%	3,800
Rehearsal Day - Non-Profit	0.0%	2,200	2.3%	2,250	0.0%	2,250	4.4%	2,350	0.0%	2,350	4.3%	2,450	0.0%	2,450
Rehearsal Day - Others	0.0%	2,750	9.1%	3,000	0.0%	3,000	4.5%	3,135	0.0%	3,135	3.7%	3,250	0.0%	3,250
½-Day Rehearsal	0.0%	1,200	4.2%	1,250	0.0%	1,250	4.8%	1,310	0.0%	1,310	4.2%	1,365	0.0%	1,365
Lobby Usage-Non Profit (w/o Performance)	0.0%	5,000	4.0%	5,200	0.0%	5,200	5.8%	5,500	0.0%	5,500	5.5%	5,800	0.0%	5,800
Lobby Usage-Other (w/o Performance)	0.0%	7,250	3.4%	7,500	0.0%	7,500	5.3%	7,900	0.0%	7,900	5.1%	8,300	0.0%	8,300
Lobby Usage (w/perf. Att. 1,000+)	0.0%	2,000	25.0%	2,500	0.0%	2,500	4.0%	2,600	0.0%	2,600	3.8%	2,700	0.0%	2,700
Lobby Usage (w/perf Att. 350-1,000)	0.0%	1,250	0.0%	1,250	0.0%	1,250	4.0%	1,300	0.0%	1,300	3.8%	1,350	0.0%	1,350
Mini-Lobby Usage (w/perf. Att. 350 max.)	0.0%	675	0.0%	675	0.0%	675	3.7%	700	0.0%	700	3.6%	725	0.0%	725
Mini-Lobby Usage (w/perf. Att. 80 max.)	0.0%	225	0.0%	225	0.0%	225	11.1%	250	0.0%	250	0.0%	250	0.0%	250
Holiday-Rehearsal Day	0.0%	550	4.5%	575	0.0%	575	4.3%	600	0.0%	600	4.2%	625	0.0%	625
Holiday-Performance Day	0.0%	800	6.3%	850	0.0%	850	5.9%	900	0.0%	900	3.9%	935	0.0%	935
435539 DAVIES HALL OFFICE RENTAL		\$130,264		\$137,896		\$137,896		\$146,054		\$146,054		\$154,734		\$154,734
Rate per square foot per month	0.0%	0.4125	5.9%	0.4367	0.0%	0.4367	5.9%	0.4625	0.0%	0.4625	5.9%	0.4900	0.0%	0.4900
435540 VETERANS BUILDING OFFICE RENTAL		\$124,334		\$351,346		\$347,814		\$392,319		\$462,990		\$462,990		\$492,421
Rate per square foot per month		14.98	2.9%	15.42	0.0%	15.42	6.0%	16.34	0.0%	16.34	6.0%	17.32	0.0%	17.32
435542 VETERANS BUILDING EVENT RENTAL		\$2,019		\$97,130		\$158,664		\$128,350		\$143,438		\$151,810		\$151,810
Atrium Theater														
Non-Profit Licensees per day			New	800	0.0%	800	0.0%	800	0.0%	800	3.1%	825	-3.0%	800
Other Licensees per day			New	1,250	0.0%	1,250	28.0%	1,600	0.0%	1,600	3.1%	1,650	-3.0%	1,600
Non-Profit Performing Arts Weekly Rental			New	2,400	0.0%	2,400	33.3%	3,200	0.0%	3,200	3.1%	3,300	-3.0%	3,200
Education Studio														
Non-Profit Licensees per day														
Mini-use			New	225	0.0%	225	11.1%	250	0.0%	250	0.0%	250	0.0%	250
Medium use			New	675	0.0%	675	3.7%	700	0.0%	700	3.6%	725	-3.4%	700
Extensive use			New	1,000	0.0%	1,000	0.0%	1,000	0.0%	1,000	0.0%	1,000	0.0%	1,000
Weekly Rehearsal use			New	1,000	0.0%	1,000	0.0%	1,000	0.0%	1,000	0.0%	1,000	0.0%	1,000
Other Licensees per day														
Mini-use			New	225	0.0%	225	122.2%	500	0.0%	500	0.0%	500	0.0%	500
Medium use			New	675	0.0%	675	48.1%	1,000	0.0%	1,000	25.0%	1,250	-20.0%	1,000
Extensive use			New	2,000	0.0%	2,000	0.0%	2,000	0.0%	2,000	0.0%	2,000	0.0%	2,000
San Francisco Opera - Exclusive Use Periods (per Lease, based on per square foot office rent)														
Atrium Theater			New	350	0.0%	350	5.7%	370	0.0%	370	5.4%	390	-5.1%	370
Education Studio			New	160	0.0%	160	6.3%	170	0.0%	170	5.9%	180	-5.6%	170
Atrium Theater and Education Studio			New	510	0.0%	510	5.9%	540	0.0%	540	5.6%	570	-5.3%	540
Other Rental Fees														
Holiday			New	500	0.0%	500	0.0%	500	0.0%	500	5.0%	525	-4.8%	500
435611 OPERA HOUSE/HERBST THEATRE CONCESSION:		\$278,395		\$308,982		\$386,638		\$274,125		\$362,525		\$297,925		\$297,925
Food/Non-Alcoholic Beverages Commission		8%		8%		8%		8%		8%		8%		8%

Budget Form 2B: Schedule of Licenses Permits, Fines Service Charges
DEPARTMENT: WAR

FY 2018-19/FY 2019-20

Account/Account Title Description	2015-16 Actual		2016-17 Actual		2017-18 Actual		2018-19 Budget		2019-20 Budget		2020-21 Estimate		2021-22 Estimate	
	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate	% Chg	Rate
Alcoholic Beverages Commission		15%		15%		15%		15%		15%		15%		15%
Corkage Commission		8%		8%		8%		8%		8%		8%		8%
Catering Food Commission		20%		20%		20%		20%		20%		20%		20%
435612 OPERA HOUSE/HERBST THEATRE MERCHANDIS		\$16,453		\$9,402		\$10,902		\$9,563		\$9,563		\$8,713		\$8,713
Programs/Merchandise Commission		10%		10%		10%		10%		10%		10%		10%
435631 DAVIES HALL CONCESSIONS		\$175,671		\$153,776		\$183,054		\$153,000		\$182,750		\$165,750		\$165,750
Food/Non-Alcoholic Beverages Commission		8%		8%		8%		8%		8%		8%		8%
Alcoholic Beverages Commission		15%		15%		15%		15%		15%		15%		15%
Corkage Commission		8%		8%		8%		8%		8%		8%		8%
Catering Food Commission		20%		20%		20%		20%		20%		20%		20%
435632 DAVIES HALL MERCHANDISE CONCESSIONS		\$2,580		\$5,373		\$3,518		\$2,763		\$3,400		\$3,400		\$3,400
Programs/Merchandise Commission		10%		10%		10%		10%		10%		10%		10%
462891 ZELLERBACH REHEARSAL HALL RENTAL		\$251,613		\$234,518		\$240,986		\$230,660		\$250,278		\$272,939		\$279,212
<u>Resident Licensees</u>														
Room A - Company Use (per day)	0.0%	495	4.0%	515	0.0%	515	4.9%	540	0.0%	540	5.6%	570	0.0%	570
Room A - Public Use (per day)	0.0%	750	6.7%	800	0.0%	800	6.3%	850	0.0%	850	5.9%	900	0.0%	900
Rooms B & C (per day)	0.0%	305	6.6%	325	0.0%	325	7.7%	350	0.0%	350	5.7%	370	0.0%	370
Holiday	0.0%	400	6.3%	425	0.0%	425	5.9%	450	0.0%	450	5.6%	475	0.0%	475
<u>Non-Resident Licensees/Non-Profit</u>														
Room A - Company Use (9 Hours)	0.0%	575	0.0%	575	0.0%	575	4.3%	600	0.0%	600	4.2%	625	0.0%	625
Room A - Public Use (9 Hours)	0.0%	750	6.7%	800	0.0%	800	6.3%	850	0.0%	850	5.9%	900	0.0%	900
Room A - Per Additional Hour	0.0%	75	0.0%	75	0.0%	75	0.0%	75	0.0%	75	6.7%	80	0.0%	80
Rooms B & C (9 Hours)	0.0%	375	0.0%	375	0.0%	375	4.0%	390	0.0%	390	5.1%	410	0.0%	410
Rooms B & C - Per Additional Hour	0.0%	50	0.0%	50	0.0%	50	0.0%	50	0.0%	50	10.0%	55	0.0%	55
Holiday	0.0%	400	6.3%	425	0.0%	425	5.9%	450	0.0%	450	5.6%	475	0.0%	475
<u>Non-Resident Licensees/For-Profit</u>														
Room A - Company Use (9 Hours)	0.0%	1,000	0.0%	1,000	0.0%	1,000	4.5%	1,045	0.0%	1,045	4.3%	1,090	0.0%	1,090
Room A - Public Use (9 Hours)	0.0%	1,250	0.0%	1,250	0.0%	1,250	5.2%	1,315	0.0%	1,315	5.7%	1,390	0.0%	1,390
Room A (Per Additional Hour)	0.0%	100	0.0%	100	0.0%	100	0.0%	100	0.0%	100	5.0%	105	0.0%	105
Rooms B & C (9 Hours)	0.0%	675	0.0%	675	0.0%	675	5.2%	710	0.0%	710	4.2%	740	0.0%	740
Rooms B & C (Per Additional Hour)	0.0%	75	0.0%	75	0.0%	75	0.0%	75	0.0%	75	6.7%	80	0.0%	80
Holiday	0.0%	400	6.3%	425	0.0%	425	5.9%	450	0.0%	450	0.0%	450	0.0%	450
462899 MISCELLANEOUS SERVICE CHARGES		\$94,813		\$127,858		\$215,279		\$158,270		\$180,582		\$188,658		\$188,658
Stage/Theatrical Equipment Rentals		varies		varies		varies		varies		varies		varies		varies
486030 SFAC RECOVERY - VETERANS BUILDING OFFICE		\$151,841		\$211,208		\$211,208		\$223,809		\$223,809		\$238,328		\$238,328
Rate per square foot per month		14.98	2.9%	15.42	0.0%	15.42	6.0%	16.34	0.0%	16.34	6.1%	17.34	0.0%	17.34
486060 ADMIN. SERVICES/GFTA RECOVERY - VETERANS		\$13,033		\$17,377		\$17,887		\$18,954		\$18,954		\$20,184		\$20,184
Rate per square foot per month		14.98	2.9%	15.42	0.0%	15.42	6.0%	16.34	0.0%	16.34	6.1%	17.34	0.0%	17.34
TOTAL REVENUE		\$2,898,200		\$3,496,891		\$3,848,989		\$3,668,625		\$3,944,927		\$3,873,887		\$4,144,126

BUDGET FORM 3A: Position Changes

DEPARTMENT: WAR

Please identify proposed position changes from the FY 2020-21 and FY 2021-22 Base Budget at the account level (reflecting both salary and discretionary special class changes).

Note: To submit this information, run the **10 2020M Position Snapshot Comparison (Audit Trail)** report from the budget system.

Return the following values before running the report:

- Budget Year: **2021**
- Before Snapshot: **Start of Dept**
- After Snapshot: **Process**
- GFS Type: Do not select a value.

For any proposed changes, provide an explanation in the "Explanation of FTE and/or Amount Change" column.

Please contact your Mayor's Office or Controller's Office Analyst if you need assistance running this report.

All submissions must be formatted appropriately so that printed copies are easily readable for the public.

Budget System Report 10 2020M (Based on Open Data/Budget)																																																							
																						Total FY FTE Variance		Total FY Amount Variance		2020-21		Total FY+1 FTE Variance		Total FY+1 Amount Variance				FORMULA		FTE CH																			
GFS Type	Dept	Dept Division	Division Description	Dept Section	Section Description	Department ID	Department Description	Fund ID	Fund Title	Project ID	Project Title	Activity ID	Activity Title	Activity ID	Activity Title	Account ID	Account Name	Account ID	Agency Use ID	JARO	JARO Title	Class	Sub-Class Title	Emp-Org Code	Emp-Org Title	Rate	Status	Position	Ref No.	Start Dept FTE	End Dept FTE	Var Dept FTE	Start Dept Amt	End Dept Amt	Var Dept Amt	Start FY+1 Dept FTE	End FY+1 Dept FTE	Var FY+1 Dept FTE	Start FY+1 Dept Amt	End FY+1 Dept Amt	Var FY+1 Dept Amt	FTE Changes Submitted?	Amount Changes Submitted?	Explanation of FTE and/or Amount Change											
000	WAR					00000	WAR POLICE DEPARTMENT	0000	GENERAL POLICE	000000	GENERAL POLICE	0000	GENERAL POLICE	0000	GENERAL POLICE	00000	GENERAL POLICE	00000							000	Police Officer	000	000000	0000	0000	0000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000										
000	WAR					00000	WAR POLICE DEPARTMENT	0000	GENERAL POLICE	000000	GENERAL POLICE	0000	GENERAL POLICE	0000	GENERAL POLICE	00000	GENERAL POLICE	00000							000	Police Officer	000	000000	0000	0000	0000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000	00000000			