**SF Small Business Summit** 

# **OPPORTUNITIES SHOWCASE**

#### **FEATURING:**

CONTRACT MONITORING DIVISION PORT OF SAN FRANCISCO SF INTERNATIONAL AIRPORT RECREATION AND PARKS DEPARTMENT MUNICIPAL TRANSPORTATION AGENCY SF PUBLIC UTILITIES COMMISSION DEPARTMENT OF PUBLIC WORKS



Small Business Summit October 5, 2021

# Port of San Francisco

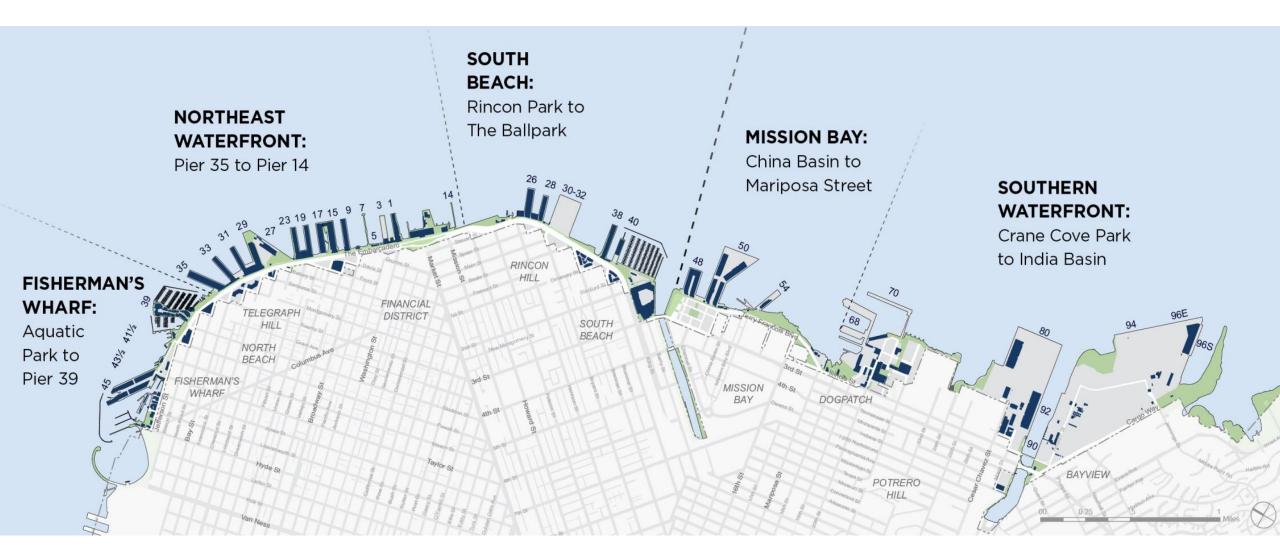
**Contracting Opportunities** 

#### **Our Mission**

The Port of San Francisco manages the waterfront as the gateway to a world-class city, and advances environmentally and financially sustainable maritime, recreational and economic opportunities to serve the City, Bay Area region, and California

#### **Our Vision**

Deliver vibrant and diverse waterfront experiences that enrich the City and San Francisco Bay





#### A WORKING MARITIME PORT

Preserve the Port's diverse maritime portfolio for the needs of cargo shipping, cruise shipping, ferry and excursion boats, water taxies, fishing industry, ship repair, recreational boating and water-dependent activities





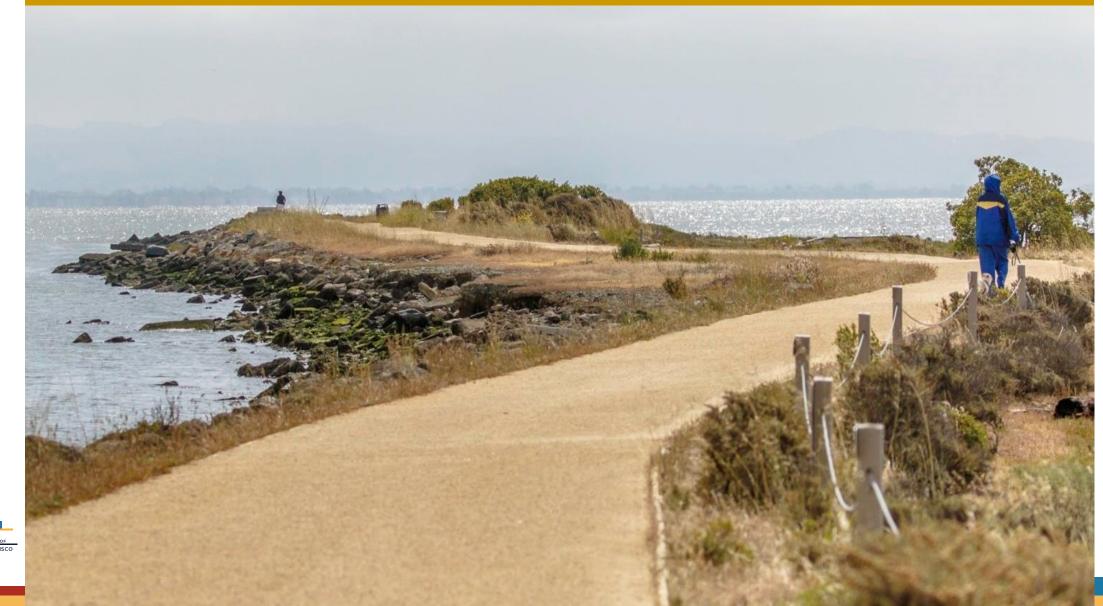
#### **DIVERSITY OF ACTIVITIES**

Commercial, entertainment, civic activities & parks that complement a working waterfront, providing economic opportunity, and waterfront destinations for all

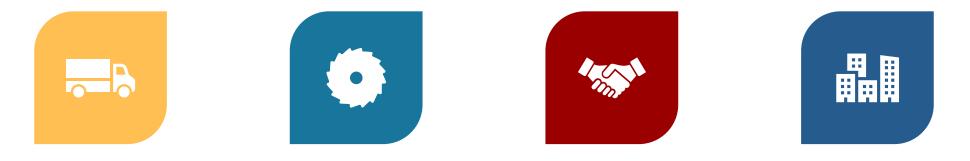


#### WATERFRONT PARKS & OPEN SPACE

Complete, enhance, and enliven the network of parks, public access, and natural areas along the San Francisco waterfront and Bay shoreline for everyone to use and enjoy



# **Port Contracting Opportunities**

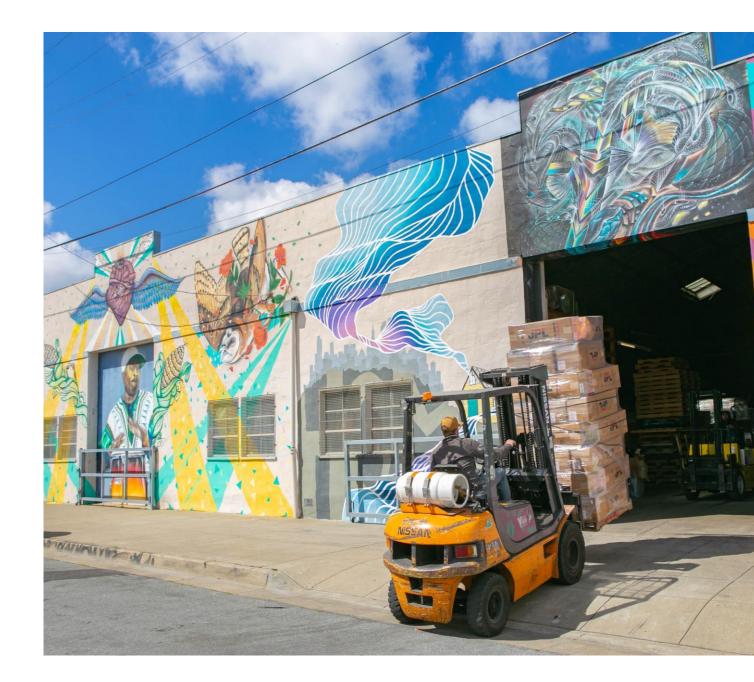


GOODS ANDCONSTRUCTIONPROFESSIONALPRIVATESERVICESSERVICESDEVELOPMENT

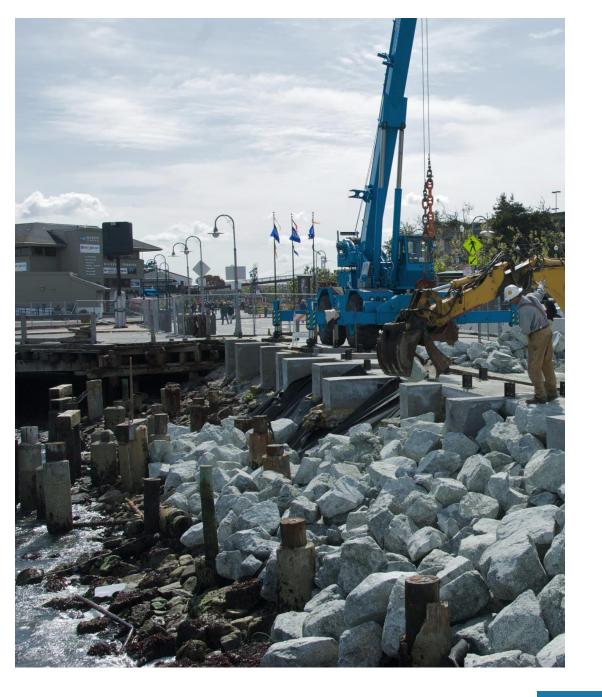
# **Goods and Supplies**

#### Items purchased:

- Construction and maintenance supplies
- Office supplies







## Construction

Have Maintenance Department Use JOC program at Public Works Bid Construction Projects

#### Typical scopes of work

- Construction management
- Marine work in and over water (requires additional specific insurance)
- Electrical, mechanical, plumbing
- Excavation and grading
- Hazardous materials abatement
- Fencing



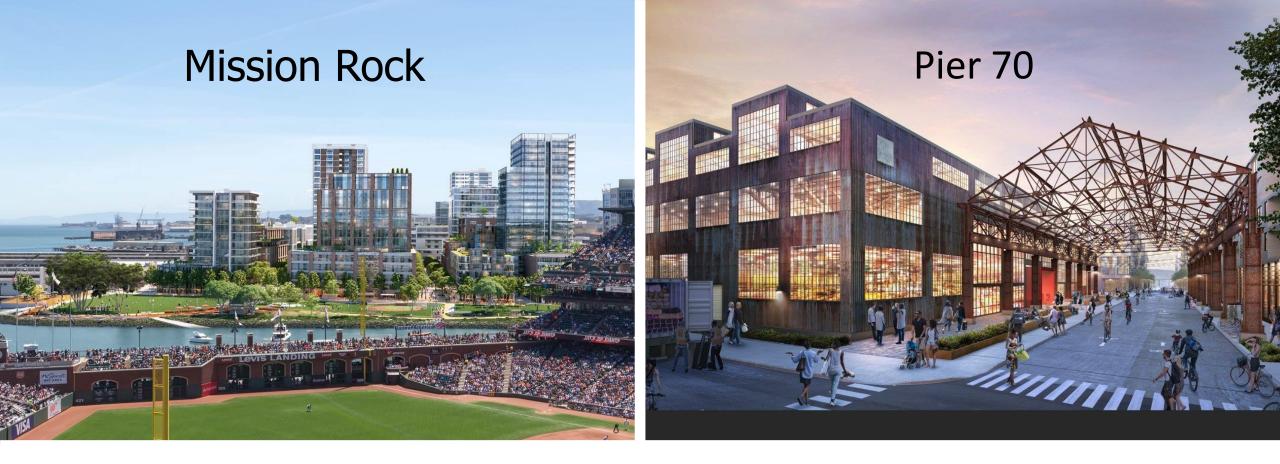
# Professional Services

- Environmental and Planningrelated Professional Services
- Engineering and Construction-Related Professional Services Construction
- Communications
- Hazardous Waste & Marine Salvage
- Real Estate Economics Services



Regular Multi-Year As-Needed Contracts Occasional Project-based Contracts





# **Private Developments**



# How do I connect with the Port?

**Join Opt-in Form** 

**Attend Office Hours** 

**Annual Open House** 

#### **Advertisements**

https://sfcitypartner.sfgov.org https://sfport.com/contracting-opportunities





# Let's Connect!

Tiffany Tatum

tiffany.tatum@sfport.com

Stephanie Tang

stephanie.tang@sfport.com

Opt-In Form & Office Hours, Construction Opportunities

Procurements for Goods Professional Services & Private Development Opportunities



# **SFO Opportunities**

SAN FRANCISCO INTERNATIO

October 5, 2021

**SFO** 

# Uniquely SFO

- Security Access (Badging Secure vs Non-Secure Areas)
  - Badge REQUIRED: beyond security checkpoints, airfield, terminals
  - Badge NOT REQUIRED: example, rental car center
  - Badge (\$90 new, damage-replace \$25, loss-replace \$150, 30-day temp. \$10)
  - Background check: federal requirement (fingerprinting \$81.25)
  - First day of work delay: up to 1-3 weeks for background check
- Parking / Transportation
  - BART (hours of operation)
  - Parking fees (\$7/day for SFO badge holders)
- Laydown/ Storage
- Graveyard shift and irregular hours (some projects due to operations)

## Non-LBE Small Business Programs & Contract Types

**DBE / Small Business** 



**Tenant Improvement** 

Private Opportunities (no program)

ACDBE

Concessions, Rental Car Company vendors

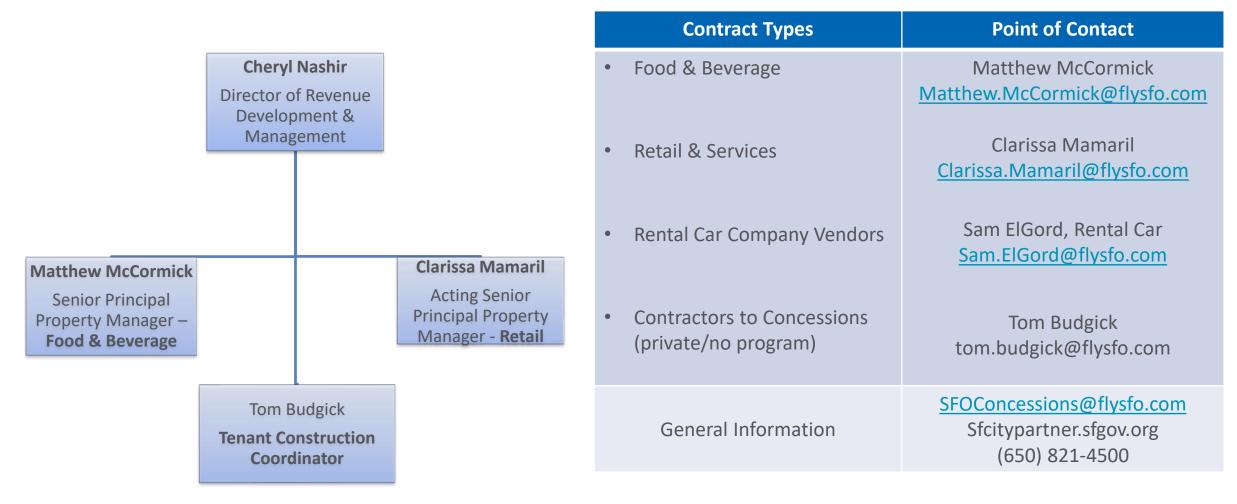
# Eligible for Small Business Goal (FAA Funded Projects)

#### Certifications: Searching and Getting Certified

Jurisdiction	Certification	Link
SFO Verification	US SBA Size Standard & Personal Net Worth	Certifications@flysfo.com
San Francisco Only	Local Business Enterprise (LBE)	https://sfgov.org/cmd//lbe-certification-0
California	Small Business (SB)/Disabled Veteran Busines Enterprise (DVBE)	https://caleprocure.ca.gov
California / Federal	Disadvantaged Business Enterprise (DBE)	https://caltrans.dbesystem.com
Federal	Woman-Owned Small Business (WOSB)	https://beta.certify.sba.gov/
Federal	HUBZone	https://www.sba.gov/federal-contracting/contracting- assistance-programs/hubzone-program
Federal	Small Business Administration 8(a) Business Development Program	https://www.sba.gov/federal-contracting/contracting- assistance-programs/8a-business-development- program
Federal	Service-Disabled Veteran-Owned Small Busines Development Program	https://www.sba.gov/federal-contracting/contracting- assistance-programs/veteran-assistance-programs

To search for SBA certified firms, go to: <u>https://web.sba.gov/pro-net/search/dsp\_quicksearch.cfm</u>

## Revenue Development Management (ACDBE)



## **Access SFO Opportunities**

#### Construction

SFOconstruction.com & PCS@flysfo.com

#### **Professional Services & Concessions**

flysfo.com/business-at-sfo/upcoming-opportunities

#### All

https://sfcitypartner.sfgov.org/

## **Current** Opportunities & Due Dates

- Enterprise Facilities Management System; November 9, 2021
- Casual Dining & Bar Lease; November 3, 2021
- Laboratory Analysis Services; October 18, 2021
- Background Investigation Services; October 12, 2021

### Upcoming Projects: https://www.flysfo.com/business-at-sfo/upcoming-opportunities

- Methane Gas Detection System; October 12, 2021
- 12kV Cable Replacement and System Upgrade; October 12, 2021
- As-Needed Agreement for Construction Services; November 17, 2021
- Airport Noise Insulation Program, 2020–2024 Phase, Group 1 Project; November 30, 2021
- Part 139 Airfield Infrastructure System; November 30, 2021
- As-Needed Pavement and Drainage Improvements; December 22, 2021
- Airport Noise Insulation Program, 2020–2024 Phase, Group 2 Project; June 17, 2022
- Airport Noise Insulation Program, Replacement Initiative, CSO 1. September 17, 2022

# Thank you

**Kimberly Wilson** 

Manager, Economic and Community Development | Chief Operating Officer's Office San Francisco International Airport | P.O. Box 8097 | San Francisco, CA 94128 Tel (650) 821-5244 | Mobile (650) 270-0158 | <u>flysfo.com</u>





# RECREATION

#### AND

# **PARK DEPARTMENT**

#### Sean McFadden

Manager, Purchasing and Contract Administration

sean.mcfadden@sfgov.org



### **RECREATION AND PARK DEPARTMENT**

Manages over 225 sites and facilities including parks, recreation centers, pools, golf courses and major tourist destinations including Golden Gate Park, Coit Tower, Harding Park and the SF Marina.

- 1. Recreation Division programs for both children and adults.
- 2. Park maintenance for neighborhood parks, recreation centers and playgrounds.
- 3. Structural Maintenance for all facilities.
- 4. Capital Division for design and construction projects.

Department staffing ranges up to 1,000 employees during peak summer season.



# **RECREATION AND PARK**

#### **Purchasing and Contracts**

## **Responsibility:**

- Materials and Supplies
- General Services (Security/ Pest / Training)
- Vehicles and Equipment
- Professional Services
- Construction Related Services



#### **RPD Professional Services**

#### **Professional Services (Capital and Operations Divisions)**

- Capital Division utilizes DPW in-house staff or DPW administered A/E contracts for design-related services.
- RPD Operations issue a small number of construction related design service contracts. Current contracts issued or in process through RFPs include the following: Portsmouth Square, Willie Woo Wong, Marina Yacht Harbor Design Services and Gene Friend Recreation Center. All contracts include LBE subcontracting goals.



#### **Professional Services**

- As-Needed Historic Resource Evaluation Pool 1 LBE Prime/4 consultants (25% LBE subcontracting goal for all contract).
- As-Needed CM Pool 2 LBE Prime / 4 consultants (25% LBE subcontracting goal for all contracts).





#### **Construction Contracts**

Micro-Set Aside:

RPD solicits CMD Micro-Set Aside contracts for approximately 50% of our construction contracts.

Recent examples of projects include field irrigation, tree removal, paving, small park renovations and various facility maintenance projects including pumps and boilers.





#### **Formal Construction Contracts**

- Most large recreation center and playground renovations in excess of the formal construction threshold amount are administered through the Department of Public Works, however, we do issue solicitations for some of these projects directly. Most often these are landscape construction related projects.
- Regardless of our contracting pathway, all solicitations are posted on the SF City Partner website. https://sfcitypartner.sfgov.org



#### **RPD Opportunities:**

- 1. General Materials and Supplies
- 2. Construction Micro-Set-Aside
- 3. Formal Construction LBE Subcontracting
- Tree Service / Court Resurfacing / Landscape-Park Renovation/ Facilities Maintenance



#### 2021 City Administrator's Small Business Summit October 5-6, 2021

#### San Francisco Municipal Transportation Agency Presenter: Todd Senigar



# SFMTA Mission Statement We connect San Francisco through a safe, equitable, and sustainable transportation system.







# **Small Business Contracting Goals:**

# **Federal Funding**

# Local Funding



### **Certification Websites**

Certified Local Business Enterprises (LBE) ("City Program") <u>https://sfgov.org/cmd/lbe-certification</u>

Certified Small Businesses Enterprises (SBE) ("State Program") <u>https://caleprocure.ca.gov/pages/sbdvbe-index.aspx</u>

Certified Disadvantaged Businesses Enterprises ("Federal DBE Program")

https://californiaucp.dbesystem.com



## **Access Opportunities & Support**

#### •San Francisco City Partner Website

sfcitypartner.sfgov.org

#### •Bay Area's Business Outreach Committee (BOC) <u>https://www.goldengate.org/district/doing-business/business-outreach-</u> <u>committee/</u>

#### • "Meet the Primes" and other Outreach events

https://www.sfmta.com/services/business-services/doing-business-sfmta

•Bonding and Financial Assistance (Contractor Development Program) <u>https://imwis.com/services/contractor-bonding-development-</u> <u>programs/city-and-county-of-san-francisco/</u>



As-Needed Environmental and Transportation Engineering/Analysis Services (Federally Funded) – October 20, 2021

As-Needed Environmental and Transportation Engineering/Analysis Services (Locally Funded) – October 20, 2021

Substance Abuse Program Monitoring (Federal) – October 22, 2021

SFMTA Potrero Yard Modernization Project – December 30, 2021

L Taraval Improvement Project Segment B – Winter 2021

As Needed Public Outreach and Engagement – Under review

San Francisco Parking Garages – Scoping





Services of the San Francisco Public Utilities Commission

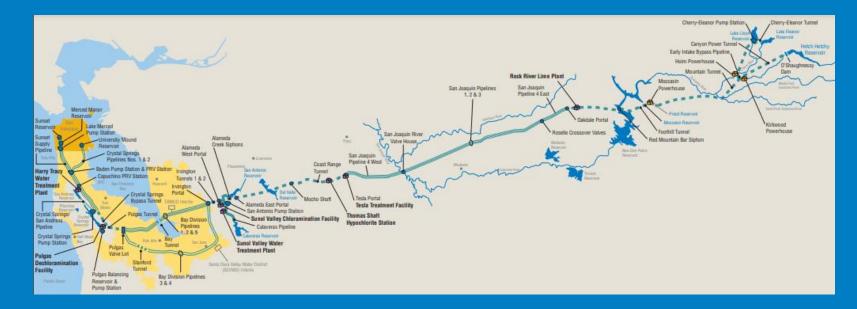
### **Small Business Summit**

## **Contracting Opportunities**

October 4, 2021



### We are the San Francisco Public Utilities Commission, a dedicated team of your neighbors who support you with essential services: drinking water, green power, and wastewater management.







Our mission is to provide our customers with high quality, efficient and reliable water, power, and sewer services in a manner that is inclusive of environmental and community interests, and that sustains the resources entrusted to our care.

San Francisco Public Utilities Commission provides retail drinking water & wastewater services to the City of San Francisco, wholesale water to three Bay Area counties, green hydroelectric & solar power to Hetch Hetchy electricity customers, and power to the residents & businesses of San Francisco through the CleanPowerSF program.

We are comprised of three essential 24/7 service utilities: Water, Wastewater and Power. These functions are supported by the Business Services, Infrastructure and External Affairs bureaus.



### **Types of Contracts**

Commodities and General Services

Construction Contracts Professional Services Contracts



Commodities (Equipment and Supplies) and General Services

Use City-wide term contracts and proposition Q delegated departmental spending for goods and supplies below \$10,000

The City's Office of Contract Administration (OCA) handles these contracts.

For more information please go to: https://sfgov.org/oca/bids-contracts



### **Construction Contracts**

### **Typical Contracts**

- Sewer System Improvements
  - Sewer Replacement
  - As-Needed Sewer Cleaning and Inspection
- Water Infrastructure
  Improvements
  - Water Main Installation
  - Water Main Replacement
  - As-Needed Paving
- Project specific construction
  - Digester Facility Project
  - Water Pollution Control Plant
- Elevator Maintenance and Repair

### **Types of Procurement**

- Design Bid Build
- Design Build
- Job Order Contracts
- Construction Manager/ General Contractor (CM/GC)



### **Construction Contracts**

#### Website: sfpuc.org/bids/

-							
San Franc	cisco wer Sewer	0	My Account	Report A Pro	diken Careors	Contact Us Tra	rislate Al
Service of the San Francis	wersewer Accounts&	Services	Programs	Learning	Construction 8	Contracts	About Us
Get help v	with your utility bill			1	and the second second	*	
Apply for bill re	lief today.		C.	ha	- 1		
LEAR	Accounts & Services Pro	ograms	Learnin	g Co	onstruction 8	Contracts	
	Construction & Contracts Overvie	ew					
	Contract Opportunities and Payn	ients		>			
<b>3</b> 53	Contractor Assistance			>			
	Design Guidelines & Standards			>			
	Lands and Rights of Way			>			
	Construction Projects			>			
	Construction Management						
Account	s & Services Programs Lea	rning	Construe	ction &	Contracts	About	Us `
0				_			
Construction 8	Contracts Overview		- <b>X</b>		ortunities ar		nts Ove
Contract Oppo	rtunities and Payments	>		-	pportunitie		
Contractor Ass	sistance	>	SFBid	lify for	Constructio	on	
Design Guideli	nes & Standards	>	SOLIS				
Lands and Rigi	nts of Way	>	Job Ord	der Cor	tracts		
Construction P	Projects	>	Social	Impact	Partnership	os	
Construction N	lanagement						

#### **Contracts & Bids**

CONSTRU	CTION	DESIGN BUILD	PROFESSIONAL SERVICES	CM/GC		
Number 🚦	Name 🔒			Bid Due	Poste	ed 🚦 Modified 🔒
WW-717	Various Lo Cost: \$990	cations Sewer Cleaning #1 0,000		11/18/202	1 9/27/2	2021 9/27/2021
WD-2882	Trousdale Cost: \$1,7	Oaks Trees Removal 00,000		11/4/2021	9/23/2	9/23/2021
WD-2878A	Regional G Cost: \$3,6	roundwater Storage and Reco 00,000	very Phase 2A	11/4/2021	9/27/2	2021 9/27/2021
JOC-85	General Er Cost: \$5,0	ngineering (A License) Constru 00,000.00	ction, San Joaquin, S	10/28/202	1 9/23/2	2021 9/29/2021
JOC-84	General Er Cost: 2,00	ngineering (A License) Constru 0,000.00	ction, Micro-LBE Set	10/28/202	1 9/30/2	2021 9/30/2021
WW-648		Water Pollution Control Plant 00,000 to \$7,000,000	Building 042 Primar	10/21/202	1 9/22/2	2021 9/27/2021
RFQ for HH- 1004		Needed Tree Services - Hetch 00,000 (Master Agreement)	Hetchy	10/20/202	1 9/7/20	021 9/29/2021
WD-2843		nd 8-Inch Ductile Iron Water № 00,000 to \$9,000,000	1ain Replacement on D	10/14/202	1 7/23/2	2021 9/23/2021
RFQ for WD- 2860R2		Needed Tree Services 000,000 (Master Agreement)		10/13/202	1 8/24/2	2021 9/29/2021
JOC-81	General Er Cost: \$5,0	ngineering (A License) Constru 00,000	ction, San Francisco,	9/30/2021	8/31/2	2021 9/14/2021
First F	Previous	Next 1-10 of 263 La	ast			



### **Professional Services Contracts**

#### **Construction Related**

- Construction Management
- Design Engineering
- Architectural Design
- Technical As-Needed Services
- As-Needed Engineering Support Services

#### **Non-Construction Related**

- Branding/Graphics
- Communications and Outreach
- Financial Advisory Services
- Power Scheduling Coordination and Related Services
- Legislative Representation and Advocacy Services



### **Professional Services Contracts**

### Website: sfbid.sfwater.org



#### Contract List





Photos courtesy of the San Francisco Public Utilities Co

#### **OPPORTUNITIES**

#### PRE-QUALIFICATIONS

Number	Title	Amount	Туре	Posted	Modified	Due
PUC.PRO.0142	As-Needed Outreach and Community Engagement - Internal and External S	\$7,000,000	PRO	04/24/2020	09/13/2021	08/19/2022
PUC.PRO.0225	Wastewater Capital Plan Delivery - Informational Posting Online Available for	N/A	PRO	05/25/2021	09/17/2021	01/31/2022
PUC.PRO.0223	2021 Disadvantaged Communities Green Tariff and Community Solar Energ	\$24,000,000	PRO	09/13/2021	09/14/2021	12/15/2021
PUC.PRO.0232	New CDD Campus at 2000 Marin Design Services (Rebid of PUC.PRO.0198)	\$27,800,000	PRO	09/17/2021	09/27/2021	10/14/2021
PUC.PRO.0213	2021 Renewable Energy Supplies and Stand-Alone Storage	\$750,000,000	PRO	07/16/2021	08/19/2021	09/10/2021
PUC.PRO.0152	Power Scheduling Coordination and Related Support Services	\$6,000,000	PRO	07/16/2021	08/23/2021	08/26/2021
PUC.PRO.0195	Project Learning Partnership Grant Program	\$1,800,000	PRO	07/01/2021	09/30/2021	08/18/2021
PUC.PRO.0224	Underwater Tank/Reservoir Inspection and Cleaning Services (Rebid of PUC	\$900,000	PRO	06/17/2021	08/27/2021	07/15/2021
PUC.PRO.0169	Project Pull Citywide Internship	\$4,000,000	PRO	04/30/2021	08/10/2021	06/10/2021



Contractors Assistance Center Access. Compete. Perform.

- Free Resource
- Individual Technical Assistance
- Classroom Trainings
- Plan Room
- Information on City Programs
- Networking Opportunities





Contractors Assistance Center Access. Compete. Perform.



150 Executive Park Blvd Suite 1300 San Francisco, CA 94134

- T (415) 467-1040
- F (415) 467-1041
- E acp@sfwater.org
- W sfwater.org/acp
- H 8:30 AM 5:30 PM



### **Contact Information**

### Contract Administration Bureau Email: CAB@sfwater.org

51

# Small Business Summit: Opportunities Showcase

San Francisco Public Works



Tuesday, October 5, 2021

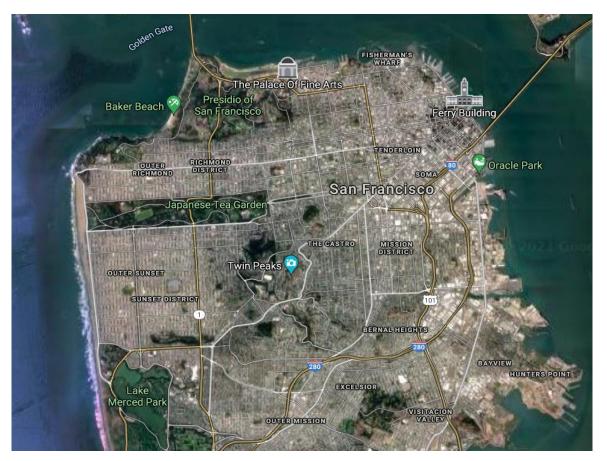
# Public Works Background

- → San Francisco Public Works was created on January 8, 1900, with the original bureaus being Streets, Lighting, Building, and Light & Water Services. Currently, Public Works designs, builds, maintains, and improves the City's infrastructure to keep San Francisco beautiful, safe, and sustainable for residents, merchants, and visitors.
- → Public Works oversees more than \$2.6 billion in construction projects across the City of San Francisco that are either being designed, managed, and/or built.



# **Encouraging Local Participation**

Public Works consistently encourages LBEs to participate on contracts, helping to exceed LBE participation requirements. An example of this is street improvement projects, which start with a benchmark LBE subcontracting requirement of 25%. To encourage LBE participation, Public Works often advertises Invitations for Bids in the Small Business Exchange. Public Works also sends advertising notifications for Construction projects to Minority Business Development Agencies, Builders' Exchanges, and plan rooms.



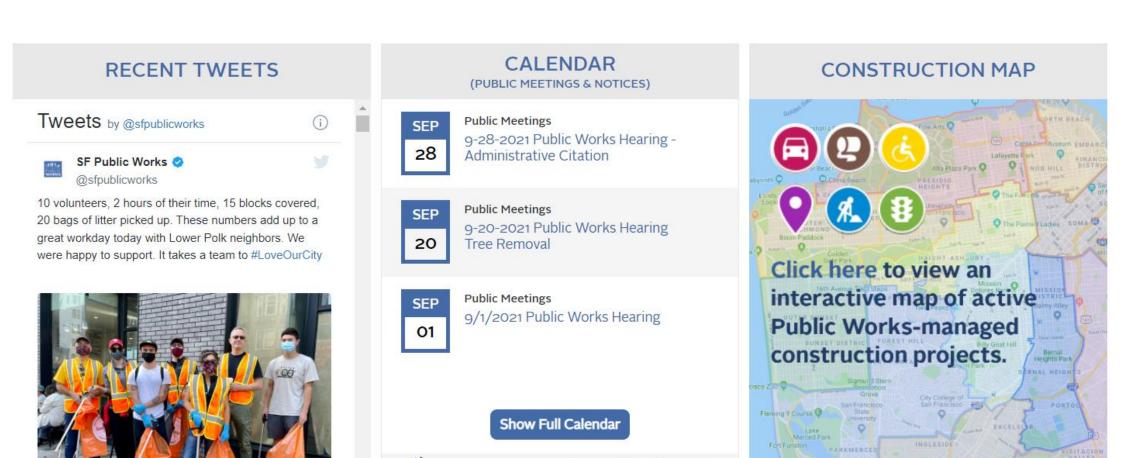


# https://www.sfpublicworks.org



he Olympic Chr





New! Audio Archive of Public Works Hearings

#### **Construction Projects** Estimated Advertising **Project Title** Date Advertised Various Locations Pavement Renovation No. 45 & Sewer – due Replacement 10/6/21 Advertised Golden Gate Avenue and Laguna Street Pavement Renovation and - due Sewer Replacement 10/13/21 Advertised As-Needed Pavement Renovation and Sewer Replacement No.14 – due (General As-Needed (GAN) Contract G22 10/20/21 October 27 Bryant Transit Reliability Project (MUNI Forward) 2021 Various Locations Pavement Renovation No. 56 and November Sewer Replacement 2021

As-Needed Curb Ramp Contract No. 8	November 2021
Various Locations Curb Ramps No. 10	December 2021
Sloat Infrastructure Improvements [Federal Aid Project No. FERPL 18-5934 (186)]	January 2022
Various Locations Pavement Renovation No. 53 and Sewer Replacement	January 2022
Various Locations Pavement Renovation No. 55 and Sewer Replacement	January 2022
Various Locations Pavement Renovation No. 57 and Sewer Replacement	January 2022
Folsom Streetscape Project (Federal ID No. TBD)	February 2022

As-Needed Citywide Pavement Preservation Contract No. 5

April 2022

THIS IS NOT A COMPLETE LIST. ALL INFORMATION IS SUBJECT TO CHANGE. SEE BID ADVERTISEMENT FOR FINAL DETAILS. UPDATED 9/30/2021.

Project Title	Estimated Advertising Date	
Better Market Street Phase 1 (Federal ID 5934(185))	No. STPL-	November 2021
Minnesota Streetscape Project		November 2021
Contract No. 65 - New Traffic Signals		January 2022
Folsom Streetscape Project (Federal ID N	No. TBD)	February 2022
900 Innes Park Development		Spring 2022

Project Title	Estimated Advertising Date	
Castro Station Elevator		November 2021
LHH M & O Wings		January 2022
Hall of Justice Elevator Modernization P	roject	January 2022
One South Van Ness - 2nd Floor Restroo	m Renovation	January 2022
Mission Branch Library		January 2022
P.H.S. 2016 Fire Station 15 Hose Tower	Removal	Spring 2022
SOMArts Cultural Center - ADA Barrier F	Removal	Spring 2022
Ingleside Police Station Replacement / F	ire Training Facility	TBD
Project Title	Estimated Advertising Date	
As-Needed Hazardous Materials Abaten 2020 – Re-Advertisement	nent Contracting Services	Advertised – due date 10/27/2021

AS-NEEDED PROFESSIONAL SERVICES REQUEST FOR QUALIFICATIONS (RFQ)					
Discipline	Estimated Number of Contracts	Estimated Contract Limit	Estimated Advertising Date		
Specifications Writing	3	\$400,000	Advertised – due date 10/6/2021		
Civil Engineering	4	\$3,000,000	2021		
Waterproofing	3	\$500,000	2021		
Infrastructure Engineering Support	4	\$2,000,000	2021		
Structural Engineering	5	\$2,000,000	2021		
Pavement Condition Data Collection	4	\$400,000	2021		
Geotechnical Engineering	4	\$2,000,000	2021		

Discipline	Number of Contracts	Each Contract Limit	Anticipated Advertising Date
As-Needed M14 Curb Ramp Construction (General Engineering "A" License)	TBD	\$1,000,000	Advertised – continuous current due date 12/31/
As-Needed M15 Electrical Services [Micro LBE Set-Aside Program] (C-10 Electrical Contractor License)	TBD	\$500,000	Advertised – continuous, current due date 12/31/2
As-Needed M16 Roofing Services (C-39 Roofing Contractor License)	TBD	\$500,000	Advertised – continuous, current due date 12/31/2
As-Needed M17 General Building Services (General Building "B" License)	TBD	\$500,000	Advertised – continuous, current due date 12/31/2
As-Needed M18 General Engineering Services (General Engineering "A" License)	TBD	\$500,000	Advertised – continuous, current due date 12/31/2
As-Needed M19 Tree Planting and Watering Services (C-27 Landscaping License or D-49 Tree Service License)	TBD	\$1,000,000	Advertised – continuous, current due date 12/31/2
As-Needed M20 Tree Services [Micro LBE Set-Aside Program] (D-49 Tree Service License)	TBD	\$700,000	Advertised – continuous, current due date 12/31/2
As-Needed M21 Tree Services (D-49 Tree Service License)	TBD	\$2,000,000	Advertised – continuous, current due date 12/31/2

THIS IS NOT A COMPLETE LIST. ALL INFORMATION IS SUBJECT TO CHANGE. SEE BID ADVERTISEMENT FOR FINAL DETAILS. UPDATED 9/30/2021.

# Contact:

ContractAdmin.Staff@sfdpw.org

