

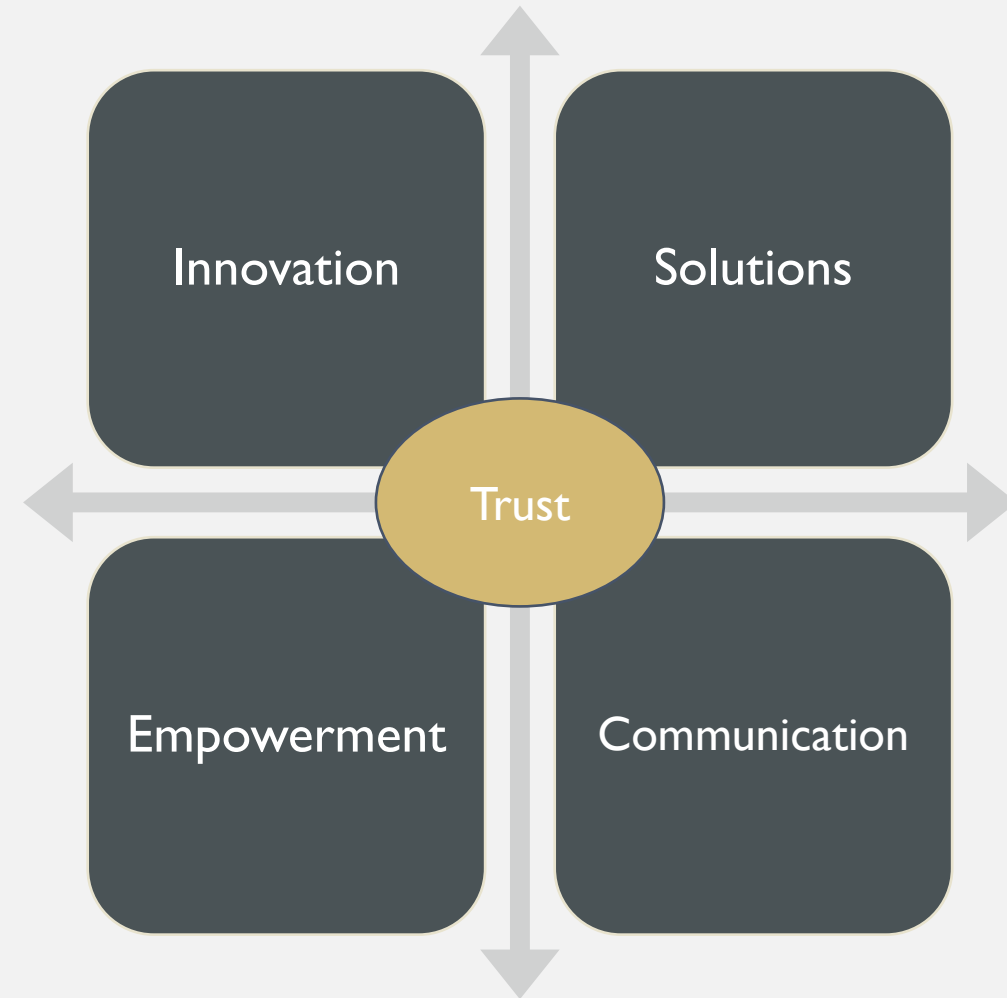


Understanding Partnering for the Departments and Small Business and the Role of the SFCPSC

December 5, 2024

WHAT IS PARTNERING FOR CCSF?

A structured process that develops a culture of collaboration for reliably successful delivery of construction projects.



THE MISSION OF THE SAN FRANCISCO COLLABORATIVE PARTNERING STEERING COMMITTEE (SFCPSC)

1. Working together to make the City and County of San Francisco an “Owner of Choice”.
2. To identify barriers to successful project delivery and develop recommendations to overcome them so we continuously improve through Partnering Enhancement Proposals (PEPs).
3. To be partnering champions that drive the culture of collaboration.



SFCPSC Recognition and Educational Opportunities



Lean Construction Institute and SFCPSC Presents

- Collaborative Scheduling Training for City Staff
- October 15, 2024



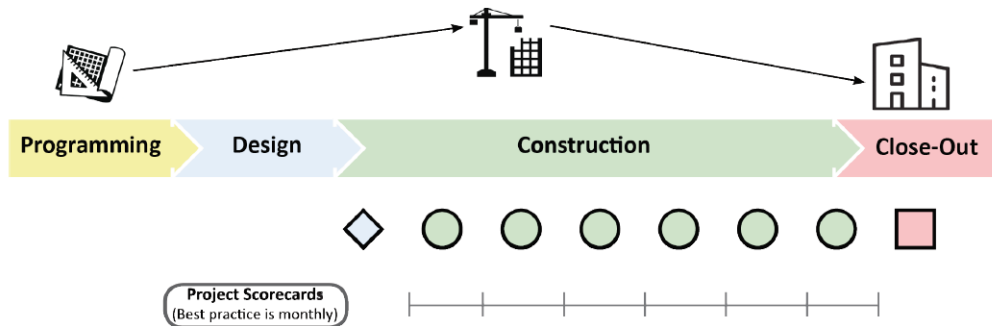
SF Collaborative Partnering Awards Program

- Annual Awards and Recognition Program
- Awards Ceremony January 30, 2025

Relaunch San Francisco Partnering Fundamentals Training



Partnering Fundamentals Training



◆ Kick-off Workshop
(Within 30 days of NTP)

- Executive and Core teams
- Build charter
- Build IRL
- Build Partnering Maintenance Plan

○ Follow-Up Sessions
(Frequency based on Partnering Level)

- Exec and Core teams update charter goals
- Discuss key issues/risks
- Include key stakeholders as needed

■ Close-Out/ Lessons Learned

- Final punchlist
- Gather lessons learned
- Celebrate successes
- Start Partnering Awards application

PARTNERING
San Francisco

PARTNERING FUNDAMENTALS TRAINING

SIGN UP TODAY!

Presented by the
San Francisco Collaborative Partnering Steering Committee

2025
Training Dates:
Feb 25, May 20, Aug 21, & Nov 6
FREE
for attendees!

Who Should Attend

- Architects
- Engineers
- Project Managers
- Construction Managers
- Inspectors
- A&E Firms
- Senior Managers
- All City Dept who deliver projects

What You'll Learn

- Benefits of Structured Collaborative Partnering
- The issue resolution process
- Maximizing Partnering sessions
- Understand the SF Partnering Field Guide
- Best practices for interdepartmental projects and all delivery types

Scan QR Code for Selected Date & Location to RSVP

In-person Training will be held at:
1550 Evans & Port of SF

Instructor: Rob Reaugh, OrgMetrics LLC
SF Collaborative Partnering Steering Committee Facilitator

BENEFITS FOR SMALL/LOCAL BUSINESSES

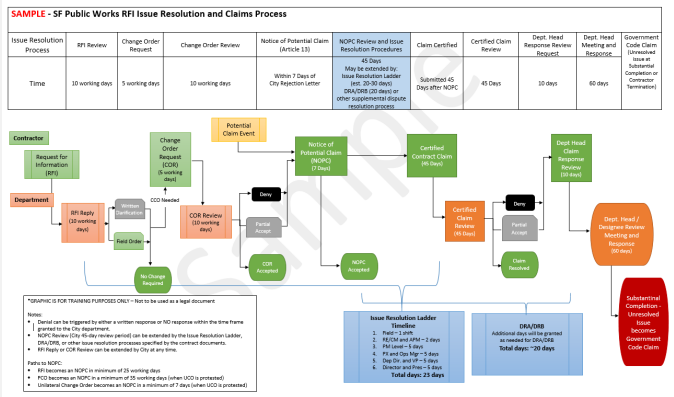
City Pays for Partnering through Allowance

| Level | Estimated Construction Amount | Complexity | Political Significance | Relationships | Partnering Process |
|-------|-------------------------------|---|---|--|--|
| 5 | \$100 million + | Highly technical and complex design & construction | High visibility/oversight, significant strategic project | New project relationships, high potential for conflict (strained relationship, previous litigation, or high probability of claims) | Recommended Elements: 12 Sessions/yr. and 12 Surveys/yr. External Facilitator |
| 4 | \$30 - \$100 million | High complexity with schedule constraints, uncommon materials, etc. | Probable stakeholder and community interest or involvement | New contractors or CM, new subs | Recommended Elements: 6 Sessions/yr. and 12 Surveys/yr. External Facilitator |
| 3 | \$10 - \$30 million | Increased complexity | Likely, depending on the location and other project characteristics | Established relationships, new CM, subs, or other key stakeholders | Elements: 4 Sessions/yr. and 4 Surveys/yr. Internal or External Facilitator |
| 2 | \$2 - \$10 million | Standard complexity | Unlikely, unless in a place of importance | Established relationships, new subs, new stakeholders | Elements: Minimum 2 Sessions Internal or External Facilitator |
| 1 | \$600,000 - \$2,000,000 | Low level complexity | Unlikely, unless in a place of importance | Established relationships, new subs, new stakeholders | Elements: Create IRL Recommended: Minimum 2 Sessions (Level 2) |

Issue Resolution Ladder to Resolve Project Issues

| Sample Issue Resolution Ladder | | | |
|--------------------------------|---|--|--------------------|
| Level | Awarding City Department (Represent Designer, QA/QC, etc.) | Contractor (Represents Subs, Materials Suppliers, etc.) | Time to Elevate |
| I | Inspector or RE | Foreman / Superintendent | Up to 1 shift |
| II | Project Manager / CM | Project Manager | Up to 5 work days |
| III | Program Manager | Area Manager / Project Executive | Up to 5 work days |
| IV | Division Manager | Operations Manager / VP | Up to 10 work days |
| V | Deputy Department Director | Owner, President | Up to 5 work days |
| VI | Optional Facilitated Issue Resolution | | |

SFCPSC Maps Claims and Payment Processes



PEP 2.1.1 2016 CLAIMS BENCHMARKING STUDY RESULTS

PEP 2.1.1. Claims Benchmarking Survey Summary

2016 Results

Year claims were filed from 2011 - 2016

| | 2011 | 2012 | 2013 | 2014 | Partnering Spec 2015 | 2016 |
|-----------------|------|------|------|------|-------------------------|------|
| SF PUC | | | 1 | | | |
| SF Public Works | 1 | 1 | | 2 | | 3 |
| SF Rec & Park | | | | | 1 | |
| SF Port | | | 3 | | | |
| SFO | | | | | | |
| SFMTA | | 1 | 2 | 1 | | |

**12 Government Code Claims
in the 4 Years Prior to Spec**

2024 CLAIMS BENCHMARKING STUDY RESULTS

PEP 2.1.1. Claims Benchmarking Survey Summary Results through FY 2023-2024

Year claims were filed from 2016 - 2024

Partnering Spec 2013/14 | SFCPSC Launched June 2016

| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|-----------------------|------|------|------|------|------|------|------|------|------|
| SF PUC | | | | | | | 1 | | |
| SF Public Works - IDC | 3 | 2 | 3 | | 1 | | | | |
| SF Public Works - BDC | | | | | 1 | | | 1 | |
| SF Rec & Park | | | | | | | | | |
| SF Port | | | | | | | | | |
| SFO | | | | | | | | | |
| SFMTA | | | | | | | | | |

9 Government Code Claims* in
8 Years After Steering Committee
Launch

No Claims in 4
Departments for 9
years!

OUR PROGRESS

2011 – 2016 vs. 2019 – 2024

| 6-Year Running Totals (2011 - 2016) | |
|---|------------|
| Total dollars claimed against all departments (2011 – 2016) | |
| \$ | 27,959,811 |
| Total dollars in claims settled (2011 – 2016) | |
| \$ | 7,826,428 |
| Total dollars involved in unresolved claims (estimated) | |
| | N/A |
| Average number of days required to resolve a claim | |
| | 497 |

| 6-Year Running Totals (2019 - 2024) | |
|--|---------------------------------------|
| Total dollars claimed against all departments (2020 – 2024) | |
| \$ | 10,878,652 (Reduced 61% from 2011-16) |
| Total dollars in claims settled (2018 – 2022) | |
| \$ | 2,871,806 (Reduced 63% from 2011-16) |
| Total dollars involved in unresolved claims | |
| \$ | 325,000 |
| Average number of days required to resolve a claim (2018 - 2022) | |
| | 471 (Reduced .05% from 2011-16) |

QUESTIONS?



Photos are all S.F. Collaborative Partnering Award Winning Projects

KEY CONTACTS FOR SFCPSC PARTNERING PROGRAM

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Visit: www.sfpartnering.com for additional resources and info