Citywide Affordable Housing Loan Committee

Mayor's Office of Housing and Community Development Department of Homelessness and Supportive Housing Office of Community Investment and Infrastructure Controller's Office of Public Finance

850 Turk Street \$5,000,000 Preliminary Gap Funding Commitment

Evaluation of Request for: Preliminary Gap Loan

Loan Committee Date: August 16, 2024

Prepared By: Andrew Strong, Project Manager

MOHCD Asset Manager: Michael McLoone MOHCD Construction Manager: Brendan Dwyer

Sources and Amounts of New Funds \$1,127,212 - Housing Trust Fund

Recommended: \$457,089 - Van Ness Special Use District

\$3,415,699 - Market Octavia

\$5,000,000 Total

Sources and Amounts of Previous City

Funds Committed:

Not Applicable ("N/A")

NOFA/PROGRAM/RFP: 2024 NOFA for New Affordable Rental

Family Housing on State-Owned Land

Applicant/Sponsor(s) Name: MidPen Housing Corporation

EXECUTIVE SUMMARY

Sponsor Information:

Project Name: 850 Turk Street Sponsor(s): MidPen Housing

Corporation

Project Address (w/ cross

850 Turk Street

Ultimate Borrower Entity:

MP Turk Street Associates. L.P.

St):

(between Gough & Franklin) San Francisco,

CA 94102

Project Summary:

In May 2021, the State of California through Department of General Services ("DGS") and California Department of Housing and Community Development ("HCD") selected MidPen Housing to develop two State-owned sites in San Francisco located at 850 Turk and 750 Golden Gate Avenue. In total, these San Francisco State Lands sites propose to deliver 262 affordable units.

850 Turk Street is a proposed 92-unit multifamily affordable housing development built on top of a parking garage podium and is sponsored by MidPen Housing (the "Sponsor"). The proposed 8-story building will contain 28 studios, 16, one-bedrooms, 21 two-bedrooms (including 1 manager's unit), and 27 three-bedrooms. The units will be rent restricted at 40% - 80% MOHCD AMI ("Project").

On July 22, 2024, MidPen received a preliminary funding award for the Project under the \$5 million Notice of Funding Availability (NOFA) to develop affordable rental housing for families on state-owned land. The Sponsor is requesting a \$5,000,000 preliminary gap loan commitment. The Project has maintained its Difficult to Develop Area ("DDA") status, as determined by HUD. This status allows qualifying projects a 30% basis boost in both the 4% and 9% tax credit programs, which translates to approximately \$17MM in additional tax credit equity for the Project. Turk's DDA status was set to expire on 12/31/23; however, TCAC allowed projects losing their DDA status in 2024 to maintain their eligibility for the basis boost if CDLAC received a complete application for the project by 12/15/23. Sponsor submitted an application that was certified as complete, allowing the Project up to 730 days (i.e. by 12/30/25) for applicants and sponsors to secure and issue bonds.

The Project will be constructed on land that was used for State Employment Development Department ("EDD") employee parking. The State is requiring this parking to be replaced. The Project will include a parking garage at grade providing 30 spaces for EDD employees but will contain no residential parking. The Sponsor will create two separate air parcels to differentiate the parking garage from the rest of the Project. These parcels have been approved by the City and the State is working to complete their approvals by the end of August 2024. This way 850 Turk Street's total development cost and corresponding bond request includes only the affordable housing development and not the parking garage costs. The Project anticipates applying for tax credits in August 2024. If awarded, the Sponsor expects to start construction in April 2025, complete construction in February 2027, and complete lease up August 2027.

Project Description:

Construction Type: Type I Project Type: New Construction

TDC/unit:

Number of Stories: 8 (Tower, 85' or 7 stories) Lot Size (acres and sf): 0.43 acres / 18,900 sf Number of Units: 92 Architect: **David Baker Architects**

Total Residential Area: 98,719 sf **General Contractor: Cahill Contractors**

Total Commercial Area: N/A MidPen Property **Property Manager:**

Management Corporation

Total Building Area: Sup. Stefani (2) 98,719 sf Supervisor and District:

Land Owner: California State

Department of General

Services

\$1,074,639

Total Development Cost \$98,866,753 **Total Acquisition Cost:** N/A (TDC):

Loan Amount Requested: \$5,000,000 Request Amount / unit: \$54,348

HOME Funds? Ν Parking? N (no parking for residents),

TDC less land cost/unit:

30 for required State employee parking, which is

excluded from Project

budget.

\$1,074,297

PRINCIPAL DEVELOPMENT ISSUES

- Parking garage long term ownership and maintenance. The State will continue to own the land and ground lease 850 Turk Street to MP Street Associates L.P. for the affordable housing portion of the project and Mid-Peninsula New Communities, Inc for the replacement parking garage portion of the project for \$1 per year each. The state will create two deeds in August 2024: one for the affordable housing parcel and one for the parking parcel. Ground leases will record at construction closing in April 2025. This is a new ownership and leasing structure for MOHCD funded projects. Discussed in Section 3.3.1.
- Parking Garage Property Taxes. In order for the State to maintain their property tax exemption on the parking garage, the Sponsor intends to prove that the State maintains beneficial ownership of the garage despite MidPen's involvement in its development. MidPen vetted this approach with the San Francisco Assessor's Office in October 2023 and they agreed in theory, but await review of site control and parking lease documents to ensure that MidPen has no beneficial ownership. If taxes are required, the State would be responsible to pay them. Discussed in Section 6.1.

SOURCES AND USES SUMMARY

Permanent Sources	Amount	Per Unit	Terms	Status
MOHCD/OCII	\$5,000,000	\$54,348	55 yrs @ 3% / Res Rec	This Request
Permanent Loan	\$5,605,037	\$60,924	17 yrs (30 yr am) @ 6.05%	Not Committed
AHSC	\$22,000,000	\$239,130	55 yrs @ 3% / Res Rec	Committed
IIG	\$1,317,000	\$14,315	5 yrs @ 0% / Res Rec	Committed
LGMG	\$7,760,753	\$84,356	55 yrs @ 0%	Committed
Deferred Developer Fee	\$9,756,322	\$106,047		Committed
GP Equity	\$100	\$1		Committed
Tax Credit Equity	\$47,427,541	\$515,517	TC Equity: \$0.995	Not Committed
Total	\$98,866,753	\$1,074,639		

Permanent Uses	Amount	Per Unit	Per SF
Acquisition	\$31,500	\$342	\$0.32
Hard Costs	\$68,487,976	\$744,435	\$693.77
Soft Costs	\$17,462,977	\$194,933	\$181.67
Reserves	\$457,119	\$4,969	\$4.63
Developer Fee	\$11,956,322	\$129,960	\$121.11
Total	\$98,866,753	\$1,074,639	\$1,002

1. BACKGROUND

1.1. Project History Leading to This Request.

On January 15, 2019, Governor Gavin Newsom signed Executive Order (EO) N-06-19 which allows housing production on excess state-owned properties (Excess Sites). The EO authorizes the Department of General Services (DGS) and Department of Housing and Community Development (HCD) to identify and prioritize excess site properties for multifamily affordable housing projects with a minimum of 50% of the units affordable at 80% HCD AMI.

In May 2021, through a competitive procurement, the State of California through DGS and HCD selected MidPen to develop two State-owned sites in San Francisco located at 850 Turk and 750 Golden Gate Avenue. DGS required that parking be replaced for State employees on both sites.

The site at 850 Turk is proposed to contain 30 spaces for EDD employees and contain no residential parking. The parking garage will be built at grade. While the Project's ground floor will consist of the parking garage and affordable housing amenity spaces and look and feel like a cohesive building, the team is working to create two separate air parcels. This way 850 Turk Street's total development cost and corresponding bond request is only reflective of the affordable housing development and not unnecessarily inflated by the parking garage.

850 Turk is a 92-unit development was designed to consist of 28 studios, 16 one-bedrooms, 21 two-bedrooms (including 1 manager's unit), and 27 three-bedrooms. The Project is at 70% Construction Documents (CDs) and has an approved Site Permit through DBI.

In June 2022, MidPen was awarded \$10,000,000 in Local Government Matching Grants from HCD. Of the \$10 million, \$2,239,247 will be used to construct the EDD-replacement parking and the remaining \$7,760,753 will be contributed to the affordable housing development. In August 2022, MOHCD, on behalf of MidPen, applied for HCD Infill Infrastructure Grant funds under the IIG-2019 Large Jurisdiction Qualify Infill Area (QIA) program. In February 2023 MOHCD was awarded \$8,091,600 in IIG funds to be used toward developing EDD-replacement parking and necessary project infrastructure on both 850 Turk Street and 750 Golden Gate Phase 1 and 2. 850 Turk Street will utilize \$2,817,000 of these grant funds; \$1.5M (\$50k/parking stall) will be used to build the EDD-replacement parking garage and the remaining \$1,317,000 will be used for the affordable housing-related infrastructure.

In April 2023, MidPen applied for Affordable Housing and Sustainable Communities (AHSC) funds and, in September 2023, was awarded \$22,000,000 for the development of affordable housing at 850 Turk Street. The Project applied for CDLAC/TCAC in April 2024, but was unsuccessful due to the need for highly competitive state tax credits. This MOHCD preliminary gap commitment allows the project to reapply in August 2024 without the need for state credits which significantly increased the Project's changes of securing 4% tax credits. If awarded, the Sponsor expects to start construction in April 2025, complete construction in February 2027, and complete lease up August 2027.

- 1.2. <u>Applicable NOFA/RFQ/RFP.</u> (See Attachment E for Threshold Eligibility Requirements and Ranking Criteria) On May 23, 2024, MOHCD issued a \$5 million Notice of Funding Availability (NOFA)
 - to develop affordable rental housing for families on state-owned land in San Francisco. The goal was to facilitate, economize, and streamline the development process. Out of two developer teams that responded, only one met the minimum qualifications. The selection was made through a competitive process evaluated by a panel of four MOHCD staff with expertise in affordable housing finance, asset management, community development/resident services, and construction. 850 Turk Street project was recommended for a loan of up to \$5 million, subject to underwriting by MOHCD and approvals by the Citywide Affordable Housing Loan Committee and the Board of Supervisors.
- 1.3. <u>Borrower/Grantee Profile.</u> (See Attachment B for Borrower Org Chart; See Attachment C for Developer Resume and Attachment D for Asset Management Analysis)
 - 1.3.1. <u>Borrower.</u> MP Turk Street Associates, L.P., a California limited partnership ("Partnership"), has been formed to act as the borrower and own and manage the Project. The general partners of the Partnership are Midpen Housing Corporation (to be replaced with equity investor at construction financing close) and MP Turk Street LLC.
 - 1.3.2. <u>Joint Venture Partnership.</u> MidPen and Tishman Speyer are in a joint venture partnership to develop the two Excess Sites projects at 850 Turk Street and 750 Golden Gate Avenue. Tishman Speyer will serve as a co-developer, providing their expertise navigating entitlement options, IIG and AHSC requirements, and design and construction processes, but will not be party to either projects' borrowing, ownership, or Partnership entities. The parties have entered into a Development and Co-Funding Agreement dated March 1, 2022, for the development of the Excess Sites. MidPen is paying Tishman Speyer 20% of their developer cash fee for their development services as outlined in the Development and Co-Funding Agreement.
 - 1.3.3. Demographics of Board of Directors, Staff and People Served.

	Gender Identity	Race
MidPen Housing	73% Female	Asian: 27%
Corp Board	17% Male	African American: 13%
		White: 47%
		Hispanic or Latino: 13%
MidPen Housing	58% Female	Asian: 17%
Corp All Staff	42% Male	African American: 9%
		White: 23%
		Native Hawaiian/Other
		Pacific Islander: 1%
		Hispanic or Latino: 42%
		Not Specified: 8%

MidPen Housing	78% Female	Asian: 24%
Corp Dev Staff	22% Male	African American: 4%
		White: 41%
		Hispanic or Latino: 18%
		Not Specified: 13%

1.3.4. <u>Racial Equity Vision.</u> The principles of diversity, equity, inclusion, and belonging (DEIB) are core to the founding of MidPen and integrated into all facets of the organization. In 2018, MidPen began work with The Winters Group, a globally recognized DEIB consultant, to formally create a culture of diversity, equity, inclusion, and belonging at MidPen. MidPen committed to changing hiring requirements to eliminate minimum educational requirements, modifying screening questions and other practices that could inadvertently screen out BIPOC applicants. MidPen is working to expand representation among senior leadership and committed to increasing BIPOC representation in senior leadership and Board of Directors. Based on this strategy, as of January 2021, MidPen's Board of Directors is more than 50% BIPOC.

In addition, MidPen Housing formed its own Collective Voices for Equity Council ("the Council") to embed, monitor, and celebrate DEIB principles at MidPen. The Council is comprised of MidPen staff throughout the organization; each member of the Council was selected through an extensive nomination and interview process because of their passion for both DEIB work and MidPen's mission. Meeting monthly, the Council engages in intensive learning and intense conversations to develop a solid framework to engage, educate, and ultimately embed DEIB into everything MidPen does internally and externally.

The Council's racial equity vision statement includes the following:

- To cultivate a diverse workforce that represents the communities MidPen serves
- To increase cultural appreciation among MidPen employees and throughout MidPen's communities
- To create an environment where every person feels valued, included, and that they belong
- To ensure that all MidPen employees and residents have equal opportunities to advance in their lives
- 1.3.5. <u>Relevant Experience.</u> MidPen is currently developing San Francisco's first educator housing development, Shirley Chisholm Village, located in the Sunset neighborhood. Shirley Chisholm Village is projected to finish construction in August 2024. 750 Golden Gate Avenue Phase 1 is another educator housing development in San Francisco. MOHCD awarded this development funds in July 2023 and the project will commence construction in December 2024.

MidPen has developed and operated over 100 communities with more than 8,700 rental units for working, low-income families, seniors, and special needs households in the Bay Area since it was formed in 1970. Currently, MidPen has

797 units entitled and 321 units under construction. MidPen Housing also includes MidPen Property Management and MidPen Resident Services which will provide property management and Resident services once the project is in operations.

1.3.6. <u>Project Management Capacity.</u> Staff members assigned to 850 Turk Street are:

Joanna Carman, Senior Vice President and Co-Head of Development. (10% of time dedicated to 850 Turk Street) – Joanna has over 10 years of affordable housing experience and has been at MidPen since 2019. She has contributed to the development of over 1,000 affordable homes for families and seniors in California. She has experience working in San Francisco in a former role at the Bernal Heights Neighborhood Center, project managing their RAD deals at Holly Courts and Alemany. She's currently leading the development of all phases of 750 Golden Gate Avenue.

Lisa Howlett, Senior Project Manager (50% of time dedicated to 850 Turk Street)- Lisa joined MidPen in 2018 and played an integral role in the predevelopment of the Shirley Chisholm Village project. She also managed the predevelopment activities for 750 Golden Gate Avenue, securing all gap financing, between May 2021 and November 2023. Lisa currently manages Foon Lok East, a recently completed 124-unit new construction project in Oakland.

Allison Vogt, Associate Project Manager (50% of time dedicated to 850 Turk Street) - Allison joined MidPen in mid-2022 after working as a city planner for 7 years. Allison also works on the 203-unit VTA Capital Development in San Jose and is assisting the Business Development team with an acquisition in Half Moon Bay.

Jeremy Bachrach, Senior Director, Acquisitions and Development, joined Tishman Speyer in 2018 and currently oversees multiple development projects in San Francisco and Los Angeles. This includes leadership of the Santa Monica Collection, eight multifamily sites in Downtown Santa Monica, and the residential and horizontal infrastructure components of Mission Rock, a 28-acre mixed use development in San Francisco. He also serves as the Tishman Speyer representative on multiple LIHTC projects which are being developed in conjunction with MidPen Housing. Previously he was responsible for entitling, developing and negotiating joint ventures for other multifamily and commercial sites in San Francisco. Prior to Tishman Speyer, Jeremy worked in Acquisitions at the Prado Group, a San Francisco-based developer, and at PGIM Real Estate Finance. During his time at PGIM, he underwrote over \$3.0B in affordable housing senior financing, and focused on mixed income and mixed use projects with a variety of capital sources including: LIHTCs, Tax-Exempt Bonds, and Section 8.

1.3.7. <u>Past Performance.</u> There are no identifiable past performance issues. This will be MidPen's third development in San Francisco, following Shirley Chisholm Village and 750 Golden Gate Phase I. Shirley Chisholm is in the process of

completing construction and beginning their lease up process. Lease up is anticipated for Fall 2024. 750 Golden Gate Phase I is currently in predevelopment.

- 1.3.7.1. <u>City audits/performance plans.</u> There are no performance issues associated with the Sponsor.
- 1.3.7.2. <u>Marketing/lease-up/operations.</u> There are no marketing or lease up performance issues, and planning related to MidPen's first San Francisco project, Shirley Chisholm Village, is going well.
- 2. SITE (See Attachment E for Site map with amenities)

Site Description	
Zoning:	RM-4 (Residential Mixed, High Density)
Maximum units allowed by current zoning (N/A if rehab):	95 units
Number of units added or removed (rehab only, if applicable):	N/A
Seismic (if applicable):	Not within an area of Seismic Hazard for Landslide or Liquefaction
Soil type:	Soils at the site are characterized as Class D, Urban Land, indicating clayey soils with very slow infiltration rates, a high-water table or are near to an impervious layer. The Environmental Database Resources, Inc. (EDR) report identifies the geology in the general area of the target property as Upper Mesozoic rocks from the Mesozoic era in the category of Eugeosynclinal Deposits.
Environmental Review:	Phase I – 12/5/2021 Phase II – 11/8/2022 (revised) CEQA Class 32 Exemption – 4/8/2022
Adjacent uses (North):	North (on Eddy Street) - four- to eight-story multifamily residential buildings
Adjacent uses (South):	South (across Turk Street) - developed with four- to seven-story buildings including senior apartments, a hostel, multifamily residential use, and an EDD office building
Adjacent uses (East):	East (directly adjacent) – gas station and vacant lot
Adjacent uses (West):	West (directly adjacent) - three-story private middle school (Chinese American International School [CAIS])
Neighborhood Amenities within 0.5 miles:	Parks: James P. Lang Athletic fields, Jefferson Square Park Medical Clinics: San Francisco Community Health Center Tenderloin, BAART Community Healthcare, North East Mid-Cal Services, CPMC Van Ness Campus Pharmacy: Walgreens

	Supermarket: Safeway Library: SF Public Library Main Branch Schools: Civic Center Secondary School, Tenderloin Community Elementary School
Public Transportation within 0.5 miles:	Muni: 38,19,5 BRT/Rail: 38R, 49, Muni Rail Lines at Van Ness
Article 34:	Article 34 authorization granted May 18, 2022.
Article 38:	Article 38 approval granted February 29, 2024
Accessibility:	14 units, or 15%, will be mobility accessible; 10 units, or 10%, will have Hearing and Visual Aid features; 92 units, or 100%, will be adaptable
Green Building:	The Project will meet at least minimum requirements for GreenPoint rating
Recycled Water:	Exempt
Storm Water Management:	Preliminary Storm Water Control Plan approved September 26, 2023. Comments to be addressed in Final Storm Water Control Plan in 2024.

- 2.1. <u>Description</u>. 850 Turk Street is a mid-block, infill site that is generally rectangular with a 21' foot slope change from north to south. The total site area is 0.43 acres, or roughly 18,900 square feet. 850 Turk Street land is owned by DGS and currently houses a single-story parking structure that includes parking on the ground floor at grade and one story up that will be demolished prior to construction. The parking garage and lot are used by EDD for employee parking and will continue to be used for parking until construction commences.
- 2.2. Zoning. Since 850 Turk Street is a State-owned site, DGS exercised State Sovereignty which allowed the Sponsor to bypass local planning and zoning ordinances. The Project's CEQA process required a Class 32 Exemption which received State approval in April 2022. The CEQA approval serves as the Project approval, and there is no separate entitlement needed. While State Sovereignty allowed the team to bypass San Francisco planning and zoning requirements, the Sponsor has worked to ensure that the design for the Project aligns with the SF Planning Code and fits in well with the neighborhood context.
- 2.3. <u>Local/Federal Environmental Review.</u> Since this is State-owned site, DGS exercised State Sovereignty and issued a Class 32 CEQA Exemption in April 2022. The appeal period expired on May 13, 2022.

2.4. Environmental Issues.

- Phase I/II Site Assessment Status and Results. Phase I assessment was completed on 12/5/2021. The assessment identified the presence of Recognized Environmental Conditions related to historic uses on Site (dry cleaner and gas station, with no evidence that gas tanks remain on the Site). Specifically, potential contamination from historic uses poses a vapor intrusion risk.
 - Phase II assessment was completed on 2/17/22 and determined that the former use as a fueling station does not pose a threat to future uses on the Site;

however, soil vapor samples for chloroform and tetracloroethene resulting from the historic dry-cleaning use exceed residential Environmental Screening Levels (ESLs). Additional investigation was completed to determine if soil vapor contaminants may require mitigation against vapor intrusion for future site uses. No vapor mitigation has been recommended, but as a proactive measure, a chemically treated vapor barrier will be integrated into the building waterproofing membrane and installed on the Project's ground floor during construction. Sampling showed soil detections of lead, arsenic, hexavalent chromium, and benzo(A)pyrene above residential soil ESLs. The found concentration require implementation of protective measures during construction (e.g., placement of clean soil for landscape areas, worker protection during construction, soil management procedures for offsite disposal). The Sponsor met with SF DPH in November 2022 prior to enrolling in the city's Maher program January 9, 2023. A construction Site Mitigation Plan (SMP) that incorporates measures to mitigate the abovementioned health risks was drafted in Q1 2024 and approved by SF DPH in May 2024. The Sponsor has \$65K budgeted for the soil management plan and associated environmental work.

- Potential/Known Hazards. The Soil Vapor Survey conducted during the Phase II assessment detected chemical contaminants (chloroform and tetracloroethene) that could pose a vapor intrusion risk. As mentioned above, quantities of lead, arsenic, hexavalent chromium, and benzo(A)pyrene found on site. Please see section above for site assessment and mitigation plan status.
- 2.5. Adjacent uses and neighborhood amenities. 850 Turk Street is located close to local (MUNI) and regional (BART) transit, neighborhood schools, several health clinics, grocery stores, and a public library. The neighborhood is also rich in services that future 850 Turk Street residents could access at little to no cost, such as the Boys & Girls Club, Hospitality House and Hamilton Families, etc.
- 2.6. <u>Green Building.</u> 850 Turk Street is currently designed to be certified LEED Platinum. The development will use low VOC paints, adhesives, sealants, coatings, FloorScore or CRI flooring, and advanced filters for ventilation systems. As communicated by the SF Department of Public Health, periodic heat waves and unhealthy air are the two greatest climate risks facing downtown San Francisco, and they disproportionately impact low-income and communities of color. Due to heat risk, 850 Turk Street will have air conditioning in the common areas and in units. Increasing site permeability, reflectivity and planting will also help to mitigate the heat island effect at the site. Heat pump technology will dramatically reduce the cost burden for heating on residents.

3. COMMUNITY SUPPORT

3.1. <u>Prior Outreach.</u> MidPen has identified key stakeholders, including the Hayes Valley Neighborhood Association, District 5 Supervisor Dean Preston, and the facilities team at the Chinese American International School. In 2021, MidPen hosted one-on-one meetings with each stakeholder to identify known issues on the site and surrounding area as well as to understand any barriers to community engagement in the neighborhood. MidPen met with District 2 Supervisor Catherine Stefani in 2023 to discuss the project since it is now located in District 2 due to redistricting. Working

with David Baker Architects, MidPen used information from these stakeholder meetings to tailor a community outreach program that could address local language needs, meet at optimal times of day and week, and adhere to local customs or preferences regarding food, childcare, etc. In December 2021, MidPen held an initial community meeting and walking tour of the area to introduce the project and the development team and to collect feedback on components of the development that are important in the context of the surrounding neighborhood. A second in-person community meeting took place in May 2022 to engage with stakeholders, share high-level site planning progress, and collect feedback on ground floor programming and exterior building materials.

- 3.2. <u>Future Outreach</u>. Since general community outreach to date has been positive, MidPen will shift its focus to potential future residents. MidPen will work with Cahill to create a construction-specific outreach plan. Typically, MidPen notices neighbors within the 300' radius and directs them to their project-specific website where they post updates and provide contact info for questions and concerns.
 - Additionally, MidPen will continually update the 850 Turk Street project-specific website to ensure that neighbors can stay up to date on the project and an avenue to reach project staff to provide ongoing feedback.
- 3.3. <u>1998 Proposition I Citizens' Right-To-Know</u>. Chapter 79 of the City's Administrative Code requires public noticing (Prop I) for initial City-funding made to any new construction project. A Notice of Intent to Approve Funding for Affordable Housing Development will be posted by February 2025.

4. DEVELOPMENT PLAN

- 4.1. <u>Site Control.</u> MidPen entered into an Option to Lease Agreement with the State of California which is the current owner of the 850 Turk Street site. The Option to Lease Agreement serves as current evidence of site control. A 99-year Ground Lease with the State will be executed at construction loan closing.
 - 4.1.1. Proposed Property Ownership Structure. The State will own the land and ground lease 850 Turk Street to MP Turk Street Associates L.P. (for the affordable housing portion of the project) and Mid-Peninsula New Communities, Inc. (for the replacement parking garage portion of the project) for \$1 per year each. The L.P. and Inc. will own the improvements. Due to State ownership, the City will not own the land as a ground lessor under a long-term ground lease structure. However, the land will be publicly owned by the State in perpetuity with long-term affordability provisions provided by the Excess Sites Program (EO N-06-19) which include a minimum 50% restricted affordable units consistent with Government Code 14671.2.

The Sponsor will create separate air rights subdivisions for the affordable housing and replacement parking parcels. After consulting with DPW Mapping, they submitted a Record of Survey (ROS) in March 2024 that DPW approved in June 2024. Staff is currently working with the City and DGS to have this map recorded in August 2024. When the map records, the State will need to execute deeds to itself creating the parcels by exempt conveyance and putting them in

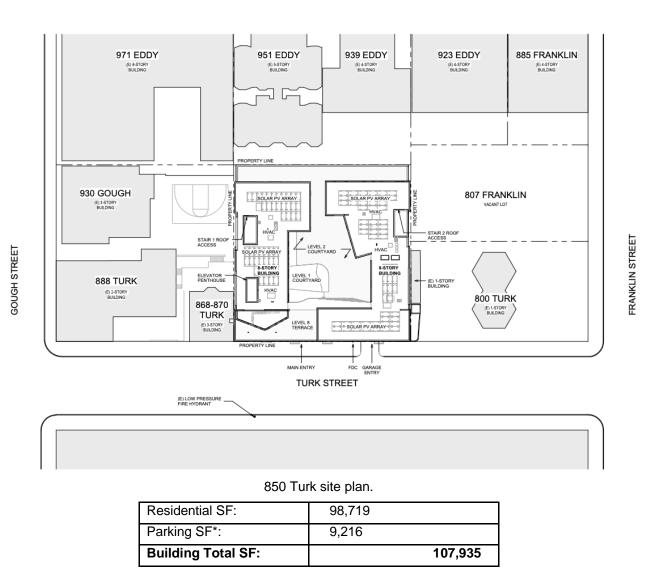
the chain of title. The State will create two deeds in summer 2024: one for the affordable housing parcel and one for the parking parcel. These parcels have been approved by the city and the State is working to complete their approvals by August 2024. MOHCD is confident given the current pace of these conversations that this will be completed by construction closing. Ground leases will record at construction closing in April 2025.

4.2. Proposed Design. 850 Turk Street will be an 8-story, Type I building served by two elevators. The building design stays under 85 feet for cost effectiveness and maximizes livable area in a mid-rise building configuration. The ground floor primarily houses 30 replacement parking stalls for EDD as well as common and amenity spaces for residents, while floors 2-8 will house residential units. Floor 2 will also include an outdoor landscaped courtyard sitting on top of the concrete podium. Floor 8 will include a laundry room and rooftop viewing deck. The laundry room will contain 10 washers and dryers which meets TCAC requirements. Shared indoor and outdoor amenities are incorporated to encourage socialization, promote wellness, and create a thriving and active family community. The Project design follows a contemporary architectural style and utilizes different materials, textures, and colors to increase the richness of the urban environment.





850 Turk facade renderings.



*While the parking garage is structurally integral to the Project, it will not be accessible or usable by residents. EDD will lease the space back for their use. Square footages by unit types are listed below:

Unit Type	TCAC Minimum	850 Turk Street (Avg)	850 Turk Street unit type percentage greater than TCAC minimums
Studio	None	319	n/a
1-BR	450	513	14%
2-BR	600	744	24%
3-BR	900	978	8.6%

All parking at the Project will be dedicated to California EDD employees. There will be a one-way entry drive on Turk Street provided for EDD staff and a total of 30

replacement parking spaces. The parking plan was presented to EDD for approval in December 2023 and received no substantive comments.

4.3. Construction: Supervisor/Construction Representative's Evaluation.

The 850 Turk site slopes upward from the Turk frontage to the rear of the lot, requiring significant soil removal and a tall retaining wall, which add substantial costs compared to a flat lot. The building design uses the lot efficiently with a simple massing. However, there is a five-story-tall void at the entrance, which could have been filled in to add four more units.

The Project includes two courtyards at ground level, one on the podium, and another on the eighth floor, providing more outdoor spaces than typical for a project of this size.

These factors contribute to the Project's higher hard costs—8% more per unit, 1% more per bedroom, and 8% more per square foot—compared to similar projects in the MOHCD/OCII portfolio and pipeline. Permitting is well underway, and all necessary permits are expected to be approved in time. The permanent power application is proceeding smoothly and is currently on track, but there's a risk of cost changes or scheduling challenges until the final design is approved by PG&E/PUC.

Although bidding isn't complete and the Guaranteed Maximum Price (GMP) is not set, the risk of significant pricing discrepancies is low, as escalation has mostly stabilized.

The Sponsor has a construction estimate of \$66,127,684 from Cahill based on 50% construction documents (CDs). Of this amount, \$3,572,215 is allocated to the parking structure, which is not included in the housing budget. Therefore, the housing portion of the project is currently budgeted at \$62,555,469.

MidPen is currently holding \$2,671,075 for design, bid, and plan review contingencies, which are expected to be removed at the time of final GMP pricing. They are also budgeting a \$3,261,322 owner's hard cost contingency, which will remain but may be adjusted in the final development budget.

- 4.4. Commercial Space. N/A.
- 4.5. <u>Service Space</u>. The Project is anticipated to provide on-site offices for Resident Services staff and a learning center. The Project anticipates 1.0 FTE Services Coordinator and 60 hours of adult education, health and skill building classes annually.
- 4.6. <u>Interim Use.</u> The site is currently owned by DGS and used as employee parking for the EDD. The State intends to continue using it as such until shortly before construction commences.
- 4.7. <u>Infrastructure</u>. Infrastructure will include demolition, trenching and utility work estimated at approximately \$800,000. This infrastructure work to support the affordable housing will be paid for through a portion of the IIG funds and includes the

eligible uses of water and sewer utilities, bike parking, site clearance, grading and demo, sidewalk and streetscape work and environmental remediation.

Additionally, MidPen is developing a parking garage to replace the EDD parking lot, with a total cost of \$3,572,215, which is currently excluded from the housing budget. The costs are broken down as follows: \$1.1 million for site work (earthwork and shoring), prorated at 45% based on the garage's share of the ground floor; \$1.6 million for structures, including structural concrete, steel, waterproofing, sheet metal, metal framing, fire protection, and doors, mostly prorated by gross square footage (GSF) unless specific unit prices are provided; and \$300,000 for below-the-line items (General Contractor/General Requirements, Overhead & Profit, Bond, Insurance, etc.), also prorated by GSF.

4.8. <u>Communications Wiring and Internet Access.</u> MidPen intends to design the building following MOHCD's Communications Systems Standards.

4.9. Marketing, Occupancy, and Lease-Up

The preferences for the units subject to the standard initial marketing and occupancy preferences are as follows:

MOHCD Preference	Applicant Category
1	Certificate of Preference (COP) Holders
2	Displaced Tenants Housing Preference (DTHP) Certificate Holders (20%)
3	Neighborhood Preference (25%)*
4	Live or Work in San Francisco
5	All Other Applicants

^{*}Due to this Project receiving state funding for AHSC, the Neighborhood Preference set aside is reduced to 25% of available units, instead of 40%.

4.10. <u>Relocation.</u> Not Applicable.

5. DEVELOPMENT TEAM

Development Team				
Consultant Type	Name	SBE/LBE	Outstanding Procurement Issues	
Architect	David Baker Architects	N	N/A	
Landscape Architect	Form/Work	Υ	N/A	
General Contractor	Cahill Contractors	N	N/A	
Owner's Rep/Construction	Precision Construction	N	N	
Manager	Management Services, Inc.			

Financial Consultant	California Housing	N	N
	Partnership		
Legal	Gubb & Barshay	N	N
Property Manager	MidPen Property	N	N/A
	Management Corporation		
Services Provider	MidPen Resident Services	N	N/A
	Corporation		

Additional design and engineering consultants under MidPen that are either State and/or SF SBE/LBE certified include: Vivian Vloz, specifications; Carlile Macy, civil engineer; Rollo & Ridley, geotechnical engineer; Martin Ron, survey; Urban Design Consulting Engineers, joint trench; CDIM, environmental assessment; Bright Green Strategies, green building; Wilson Ihrig & Associates, acoustical consultant; and The Concord Group, market study. Roughly 22% of MidPen consultants to date are SBE.

5.1. Procurement Plan. Prior to receiving an IIG award from the State in February 2022, the Project had not received any MOHCD funding and was therefore not subject to the City's Contract Monitoring Division (CMD) requirements for Small Business Enterprise (SBE) and Local Business Enterprise (LBE) contracting. While MidPen maintained an internal goal for 20% SBE/LBE for all contracts, the IIG award triggers MOHCD's SBE policy for this Project. CMD has approved the Procurement Plan for this Project, which outlines a commitment to meet or exceed 20% SBE program participation for professional services contracting and 20% SBE program participation for construction period services.

CMD permitted MidPen to retain consultants that were contracted to serve on the Project before it received the IIG award. Their architect was selected via an RFP which closed on September 2, 2021. Currently, 22% of pre-development contracts are executed with SBE/LBE firms.

The procurement process for the General Contractor was a targeted but open RFP originally for both SF State Lands sites (850 Turk Street and 750 Golden Gate Avenue). Four bids were received and Cahill was ultimately selected based on their capacity and ability to develop two large infill projects consecutively.

The procurement process for the Construction Manager was sole sourced Precision Construction prior to the IIG award.

The procurement process for the architect was a closed RFP prior to the IIG award.

5.2. Opportunities for BIPOC-Led Organizations. For Shirley Chisholm Village, the Sponsor targeted a goal of hiring 20% local and small businesses and prioritized hiring Minority Business Enterprises/Women-owned Business Enterprises consultants. Since 2018, MidPen has collected extensive data from vendors across its portfolio to certify them as small, minority, women, veteran, or disabled owned businesses, and is working to add new and diverse vendors to that pool. Currently 16% of the Sponsor's vendors meet this designation across over 150 properties in 11 counties across the Bay Area. At their Menlo Park development in collaboration with the U. S. Department of Veteran Affairs, over 50% of the project vendors are women-, minority- or veteran-owned businesses. The Sponsor has already begun to proactively cultivate relationships with businesses owned by traditionally

disadvantaged individuals and to break down barriers in contracting with the Sponsor.

In addition to hiring women-, minority-, and veteran-owned businesses directly, the Sponsor has a strong track record of working with General Contractors to conduct outreach programs targeted toward local and small businesses. For example, the Sponsor teamed up with J.H. Fitzmaurice as the General Contractor for the Wood Street project in Oakland in 2019 due to their strong local Union shop relationships and their successful track record in complying with labor requirements. On that project, J.H. Fitzmaurice will ensure that 25% of the work performed or purchased is provided by Small Local Business Enterprises (SLBE), out of the overall minimum 50% to be performed by certified Local Businesses Enterprises (LBE).

Finally, on the Paseo Estero and Foon Lok West projects in Oakland, the Sponsor worked closely with their General Contractor to engage and hire local and small subcontractors, meeting the City of Oakland's hiring goals of 25% small local business and 50% local business.

MidPen is committed to furthering equity in the affordable housing industry and puts DEIB at the center of its developments. They have a commitment to hiring small, diverse, and locally owned businesses. MidPen's Development Team also has a dedicated working group that both works to expand and tracks engagement of minority- and women-owned businesses (MBE/WBE) and small and local businesses (SBE) firms in their projects. MidPen has worked with the San Francisco Contract Monitoring Division to set SBE hiring goals on 850 Turk Street and curated a diverse design team to help meet these goals. This project is currently meeting its 20% SBE hiring goal for professional services. Additionally, MidPen recently onboarded a DEIB Engagement Manager to assist all departments in advancing MidPen's DEIB initiatives. Key job functions involve driving supplier diversity, facilitating stakeholder sessions, analyzing community outreach outcomes, coordinating employee resource groups, and maintaining relationships with traditionally underrepresented community organizations. The 850 Turk Street team will engage their new DEIB Engagement Manager to continue to develop and foster relationships with BIPOC-led organizations for this development.

- 6. FINANCING PLAN (See Attachment F for Cost Comparison of City Investment in Other Housing Developments; See Attachment G and H for Sources and Uses)
 - 6.1. Prior MOHCD/OCII Funding: N/A.
 - 6.2. Disbursement Status. N/A.
 - 6.3. Fulfillment of Loan Conditions. The project has had no previous MOHCD loans.
 - 6.4. Proposed Permanent Financing

<u>Permanent Sources Evaluation Narrative</u>: The Borrower proposes to use the following sources to permanently finance the project:

- Permanent Loan (\$5,605,037): Lender California Community Reinvestment Corporation (CCRC), For MidPen's round 1 TCAC application they provided a commitment for a 30-yr amortization/17 yr term with a DSCR of 1.2 and an interest spread of 6.05%. They have started discussions with them for round 2 and are also enquiring about a longer amortizing loan at 1.15 DCR.
- 4% Tax Credit Equity (\$47,427,541): Investor Wells Fargo assuming \$0.995 pricing. MidPen did not conduct a competitive procurement process and instead will be working with Wells Fargo as the tax credit investor given that they provided favorable terms.
- MOHCD Loan: (\$5,000,000): assuming a 3% interest rate and a 55-year term, residual receipts.
- AHSC Loan (\$22,000,000): assuming a 3% interest rate and a 55-year term, residual receipts.
- HCD IIG Grant (\$1,317,000): 0% interest loan to fund part of the infrastructure supporting the housing that will flow through City and will be part of the City loan.
- LGMG Grant (\$7,760,753): 0% interest HCD loan that will flow through MidPen
- <u>Deferred Developer Fee (\$9,756,322):</u> The Deferred Developer Fee is high solely to generate more equity. This Fee is generating roughly \$5M in equity. The investor's tax attorneys do not see any risk for MidPen in showing the full deferred developer fee (DDF) even if it is not paid back by Year 15. The investor will not require MidPen to show it as GP Equity upfront, however MidPen will address any outstanding DDF as GP Equity when the investor exits the partnership.
- General Partner Equity (\$100): The minimum required by TCAC and an investor.

6.5.2 CDLAC Tax-Exempt Bond Application:

CDLAC Self-Score	
Opportunity Map Resource Level	Moderate
TCAC Housing Type (new construction only)	Family
Bond Allocation Request Amount	\$47,879,869
Total Self-Score (out of 120 points)	119
Tiebreaker Score	158.2%

Based on xx, the tiebreaker is/isn't considered competitive.

- 6.5.3 HOME Funds Narrative: N/A.
- 6.5.4 Commercial Space Sources and Uses Narrative: N/A.

6.4.1. Permanent Uses Evaluation:

Development Budget			
Underwriting Standard	Meets Standard? (Y/N)	Notes	
Hard Cost per unit is within standards	Y	\$744,435/unit	
		Construction costs are 5% higher than comparable projects.	
Construction Hard Cost Contingency is at least 5% (new construction) or 15% (rehab)	Y	Hard Cost Contingency is 5.2%	
Architecture and Engineering Fees are within standards	Y	The architecture and design fees total \$958,900, architect subconsultant fees of \$355,100 and third party design consultants including design build subs totaling \$1,235,000.	
Construction Management Fees are within standards	Y	Construction management fees are estimated at \$250,000 for preconstruction and construction period services.	
Developer Fee is within standards, see also disbursement chart below	Y	Project management fee: \$1,100,000 At risk fee: \$1,100,000 Deferred fee: \$9,756,322 GP equity: \$100 Total fee: \$11,956,422	
Consultant and legal fees are reasonable	Y	Legal fees are budgeted at \$505,000.	
Entitlement fees are accurately estimated	Y	Entitlement fees are estimated at \$1,786,365 and include impact fees.	
Construction Loan interest is appropriately sized	Y	Construction loan interest is estimated at \$7,839,744	
Soft Cost Contingency is 10% per standards	N	Soft Cost Contingency is 5%	
Capitalized Operating Reserves are a minimum of 3 months	Y	Capitalized Operating Reserve is equal to 3 months	

6.5.5 <u>Developer Fee Evaluation</u>: The milestones for the payment of the developer fee to the sponsor are specified below

Total Developer Fee:	\$11,956,422	
Project Management	\$0	
Fee Paid to Date:	ΨΟ	
Amount of Remaining	\$1,100,000	
Project Management	ψ1,100,000	
Fee:		
Amount of Fee at Risk	\$1,100,000	
(the "At Risk Fee"):		
Amount of Commercial	\$0	
Space Developer Fee		
(the "Commercial Fee"):		
Amount of Fee	\$9,756,322	The Deferred
Deferred (the "Deferred		Developer Fee is high
Fee"):		solely to generate more
		equity and minimize the state credit ask. This
		Fee is generating
		roughly \$5M in equity.
Amount of General	\$100	To again, quantities quantities
Partner Equity	\$100	
Contribution (the "GP		
Equity"):		
Milestones for	Amount Paid at	Percentage
Disbursement of that	Milestone	Project Management
Disparacificite Of trial	Milestone	i roject management
portion of Developer	Milestone	Fee
portion of Developer Fee remaining and	Milestone	
portion of Developer Fee remaining and payable for Project	micstoric	
portion of Developer Fee remaining and payable for Project Management		Fee
portion of Developer Fee remaining and payable for Project Management Construction close	\$770,000	Fee 70%
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion	\$770,000 \$220,000	70% 20%
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out	\$770,000 \$220,000 \$110,000	70% 20% 10%
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for	\$770,000 \$220,000 \$110,000 Amount Paid at	70% 20% 10% Percentage
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that	\$770,000 \$220,000 \$110,000	70% 20% 10%
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee	\$770,000 \$220,000 \$110,000 Amount Paid at	70% 20% 10% Percentage
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee remaining and	\$770,000 \$220,000 \$110,000 Amount Paid at	70% 20% 10% Percentage
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee remaining and payable for Project	\$770,000 \$220,000 \$110,000 Amount Paid at	70% 20% 10% Percentage
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee remaining and payable for Project Management	\$770,000 \$220,000 \$110,000 Amount Paid at Milestone	70% 20% 10% Percentage At-Risk Fee
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee remaining and payable for Project Management Qualified Occupancy	\$770,000 \$220,000 \$110,000 Amount Paid at	70% 20% 10% Percentage
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee remaining and payable for Project Management	\$770,000 \$220,000 \$110,000 Amount Paid at Milestone	70% 20% 10% Percentage At-Risk Fee
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee remaining and payable for Project Management Qualified Occupancy (95% Leased up and	\$770,000 \$220,000 \$110,000 Amount Paid at Milestone	70% 20% 10% Percentage At-Risk Fee
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee remaining and payable for Project Management Qualified Occupancy (95% Leased up and Draft Cost Certification Audit) Permanent Loan	\$770,000 \$220,000 \$110,000 Amount Paid at Milestone	70% 20% 10% Percentage At-Risk Fee
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee remaining and payable for Project Management Qualified Occupancy (95% Leased up and Draft Cost Certification Audit) Permanent Loan Closing/Conversion	\$770,000 \$220,000 \$110,000 Amount Paid at Milestone	70% 20% 10% Percentage At-Risk Fee
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee remaining and payable for Project Management Qualified Occupancy (95% Leased up and Draft Cost Certification Audit) Permanent Loan Closing/Conversion (Final Cost Certification	\$770,000 \$220,000 \$110,000 Amount Paid at Milestone	70% 20% 10% Percentage At-Risk Fee
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee remaining and payable for Project Management Qualified Occupancy (95% Leased up and Draft Cost Certification Audit) Permanent Loan Closing/Conversion (Final Cost Certification Audit)	\$770,000 \$220,000 \$110,000 Amount Paid at Milestone \$220,000	70% 20% 10% Percentage At-Risk Fee
portion of Developer Fee remaining and payable for Project Management Construction close Permanent Conversion Project close-out Milestones for Disbursement of that portion of At-Risk Fee remaining and payable for Project Management Qualified Occupancy (95% Leased up and Draft Cost Certification Audit) Permanent Loan Closing/Conversion (Final Cost Certification	\$770,000 \$220,000 \$110,000 Amount Paid at Milestone	70% 20% 10% Percentage At-Risk Fee

application, 100%	
lease-up; City approval	
of sponsor's project	
completion report and	
documents; and, City	
acceptance of final cost	
certification	

- 7. PROJECT OPERATIONS (See Attachment I and J for Operating Budget and Proforma)
 - 7.1. <u>Annual Operating Budget.</u> At \$11,995 annual operating costs per unit are lower than comparable projects. See comparisons accounting for escalation below. MidPen's lower operating costs are the result of several factors. MidPen is projecting lower utilities expenses in part due to the all-electric nature of this building, which isn't the case for all previous MOHCD projects. MidPen also streamlines their staffing for this building, decreasing their FTE requirements The Project has no rental subsidies and appropriately sizes the replacement reserve at \$500/unit according to MOHCD's Underwriting Guidelines. MOHCD staff will work with the Sponsor to make sure expenses are appropriate as the project moves forward.

Project	850 Turk	Senator Residence	Church Street Apartments	Mary Elizabeth Inn
Number of Units	92	89	93	92
Annual Operating Costs per Unit Accounting for 3.5% escalation per year to compare to 2027 anticipated costs	\$11,995	\$18,331	\$14,052	\$21,031

EDD will have maintenance and operational responsibility for the parking spaces and drive aisles via a lease back. Per the state's requirement, MidPen will enter a 99-year ground lease with DGS for the entire property and then lease back the garage portion to EDD under a separate 99-year lease, that will address operating responsibilities of the parking garage. The Sponsor will develop the parking garage but the State will operate and maintain it. MidPen will have no beneficial interest in the garage and is still negotiating the lease documents with the State entities with the intent to execute at construction closing.

Regarding property taxes, the current plan is to prove that the State maintains beneficial ownership of the garages despite MidPen's involvement in the construction of the garage. By demonstrating this the State will be able to maintain their property tax exemption as a public body. MidPen vetted this approach with the San Francisco Assessor's Office in October 2023 and they agreed in theory, but await review of a site control and parking lease documents to ensure that MidPen has no beneficial ownership. If taxes are required, the State would be responsible to pay them.

Funding for the parking at the Project will come entirely from the Infill Infrastructure Grant (IIG) award and the Local Government Matching Grant (LGMG) award. No

MOHCD funds will be used to develop parking and there are no direct MOHCD funds in this Project.

7.2. Annual Operating Expenses Evaluation.

Operating Proforma				
Underwriting Standard	Meets Standard? (Y/N)	Notes		
Debt Service Coverage Ratio is minimum 1.1:1 in Year 1 and stays above 1:1 through Year 17	Y	DSCR is 1.15 at Year 1 and 1.2 at Year 17.		
Vacancy rate meets TCAC Standards	Y	Vacancy rate is 5%		
Annual Income Growth is increased at 2.5% per year or 1% for LOSP tenant rents	Y	Income escalation factor is 2.5%		
Annual Operating Expenses are increased at 3.5% per year	Y	Expenses escalation factor is 3.5%		
Base year operating expenses per unit are reasonable per comparables	Y	Total Operating Expenses are \$11,995 per unit		
Property Management Fee is at allowable HUD Maximum	Y	Total Property Management Fee is \$64,423 or \$58 PUPM		
Property Management staffing level is reasonable per comparable	Υ	Proposed staffing:		
		1 FTE Community Manager 1 FTE Maintenance Tech 1 FTE Services Coordinator 0.1 FTE Director/Manager		
Asset Management and Partnership Management Fees meet standards	N	Annual AM Fee is \$26,009/yr Annual PM Fee averages \$32,724/yr over 12 years starting in year 4		
Replacement Reserve Deposits meet or exceed TCAC minimum standards	Y	Replacement Reserves are \$500 per unit per year		
Limited Partnership Asset Management Fee meets standards	Y	Sponsor is showing \$5,000/year without escalation.		

MidPen will contract out security and janitorial services.

7.3. Capital Needs Assessment & Replacement Reserve Analysis. Not Applicable.

7.4. Income Restrictions for All Sources.

UNIT SIZE		MAXIMUM INCOME LEVEL		
LOTTERY	No. of Units	MOHCD	TCAC	
Studio	8	40% MOHCD AMI	30% TCAC AMI	
Studio	12	60% MOHCD AMI	40% TCAC AMI	
Studio	8	70% MOHCD AMI	50% TCAC AMI	
Sub-Total	28			
1 BR	5	40% MOHCD AMI	30% TCAC AMI	
1 BR	5	50% MOHCD AMI	40% TCAC AMI	
1 BR	3	70% MOHCD AMI	50% TCAC AMI	
1 BR	3	80% MOHCD AMI	60% TCAC AMI	
Sub-Total	16			
2 BR	6	40% MOHCD AMI	30% TCAC AMI	
2 BR	6	60% MOHCD AMI	40% TCAC AMI	
2 BR	4	70% MOHCD AMI	50% TCAC AMI	
2 BR	4	80% MOHCD AMI	60% TCAC AMI	
Sub-Total	20			
3 BR	6	40% MOHCD AMI	30% TCAC AMI	
3 BR	9	60% MOHCD AMI	40% TCAC AMI	
3 BR	6	70% MOHCD AMI	50% TCAC AMI	
3 BR	6	80% MOHCD AMI	60% TCAC AMI	
Sub-Total	27			
STAFF UNITS				
2 BR	1			
TOTAL	92			
PROJECT AVERAGE		47.4%	42%	
AVERAGE FOR LOTTERY UNITS ONLY		47.4%	42%	

7.5. MOHCD Restrictions.

Unit	No. of	Maximum Income
Size	Units	Level
Studio	8	40% of Median Income
1 BR	5	40% of Median Income
2 BR	6	40% of Median Income
3 BR	6	40% of Median Income
1 BR	5	50% of Median Income
Studio	12	60% of Median Income
2 BR	6	60% of Median Income
3 BR	9	60% of Median Income
Studio	8	70% of Median Income
1 BR	3	70% of Median Income
2 BR	4	70% of Median Income
3 BR	6	70% of Median Income
1 BR	3	80% of Median Income
2 BR	4	80% of Median Income
3 BR	6	80% of Median Income
2 BR	1	Manager's Unit

8. SUPPORT SERVICES

8.1. Services Plan.

At 850 Turk Street, MidPen Resident Services will provide onsite services available to all residents for no charge. Potential services to be offered to adults and youth at the property include but are not limited to: parent education, benefits acquisition, exercise and nutrition, health and wellness through lifestyle adjustments, financial literacy, asset management, and an After School Program for school-age youth living at the property. When the property is leased up, MidPen Services will further evaluate needs of the residents and develop services programming to best serve their needs. MidPen utilizes needs assessments to understand residents' needs and deliver tailored programs at each MidPen community resulting in higher resident impact and success.

For the services programming presented, MidPen anticipates one full-time Services Coordinator working directly with residents and coordinating any necessary support from other MidPen divisions. MidPen draws from extensive, success-proven, adaptable programming options, including a research-based academic after school program that goes beyond homework help and delivers capacity-building curricula. Results from MidPen's regularly conducted needs assessments will drive program implementation as well as community partnership opportunities, to ensure that residents are provided opportunities through individual and family strengthening programs.

8.2. <u>Services Budget.</u> The services budget is sized at \$1,313 PUPY and funded through operating expenses for roughly 1.0 FTE services coordinator.

8.3. <u>HSH Assessment of Service Plan and Budget.</u> N/A There are no LOSP units included in this project.

9. STAFF RECOMMENDATIONS

9.1. Proposed Loan/Grant Terms

Financial Description of Proposed Loan				
Loan Amount:	\$5,000,00 preliminary gap loan			
Loan Term:	57 years			
Loan Maturity Date:	2081			
Loan Repayment Type:	Residual Receipts			
Loan Interest Rate:	3%			
Date Loan Committee approves prior expenses can be paid:	August 16, 2024			

9.2. Recommended Loan Conditions

- 1. Sponsor must provide MOHCD with detailed monthly updates via the MOH Monthly Project Update, including on:
 - 1. Community outreach completed, and
 - 2. Outcomes achieved related to racial equity goals
- Sponsor must provide operating and development budgets that meet MOHCD Underwriting Guidelines and MOHCD Commercial Space Underwriting Guidelines.
- 3. Sponsor will include MOHCD as necessary in negotiations with DGS and EDD and provide monthly updates on the status.
- 4. Sponsor must provide MOHCD with a services plan and proposed staffing levels that meet MOHCD underwriting standards prior to gap loan approval. Any changes to the current proposed staffing will need to be presented to MOHCD at least 90 days prior to gap loan approval.
- Sponsor will share with MOHCD staff any Value Engineering documentation, including but not limited to Value Engineering logs, budgets, and design documents. Additionally, the sponsor must provide MOHCD with information outlining cost containment, efficiencies, and innovation strategies.
- 6. Sponsor shall make a good faith effort to negotiate with the current permanent lender for a loan with a 35 to 40-year amortization period at a 1.15 debt coverage ratio (DCR). If the sponsor is unable to secure these terms with the current lender, they must actively shop the debt to potential new lenders to achieve the same or better loan conditions.
- Sponsor must provide MOHCD with a detailed construction cash flow and the related interest calculations from the cash flow at least 60 days before closing.

- 8. The sponsor must provide MOHCD with construction due diligence items no later than 60 days from closing. These items include, but are not limited to, a subcontractor bid leveling and analysis, final Guaranteed Maximum Price (GMP)/Schedule of Values (SOV), SOV qualifications, construction insurance documents (including general contractor insurance certificates, builder's risk form, and payment and performance bond form), and a construction contract.
- 9. Sponsor must provide initial draft marketing plan within 12 months of anticipated TCO, outlining the affirmative steps they will take to market the project to the City's preference program participants, including COP Holders, Displaced Tenants, and Neighborhood Residents, as well as how the marketing is consistent with the Mayor's Racial Equity statement and promotion of positive outcomes for African American San Franciscans.
- 8. Sponsor must provide quarterly updated response to any letters requesting corrective action.
- 9. Sponsor to provide MOHCD a copy of the parking garage development cost allocation, operating plans, agreements, air parcel approvals and related documentation, and budget.
- 10. Sponsor to provide MOHCD with an AHP analysis and if competitive, will apply in 2025.

10. LOAN COMMITTEE MODIFICATIONS

LOAN COMMITTEE RECOMMENDATION

Approval indicates approval with modifications, when so	determined by the Committee.
[x] APPROVE. [] DISAPPROVE. []	TAKE NO ACTION.
David Adams	Date: 8/19/2024 9:06 AM PDT
Daniel Adams, Director	
Mayor's Office of Housing and Community Developmen	ıt
[x] APPROVE. [] DISAPPROVE. []	TAKE NO ACTION.
Docusigned by: Elizabeth Hewson	Date:8/16/2024 4:31 PM PDT
Elizabeth Hewson for Salvador Menjivar, Director of	
Housing	
Department of Homelessness and Supportive Housing [x] APPROVE. [] DISAPPROVE. []	
Elizabeth Colomello	Date:8/19/2024 2:05 PM PDT
Elizabeth Colomello for Thor Kaslofsky, Executive Director	
Office of Community Investment and Infrastructure [x] APPROVE. [] DISAPPROVE. []	TAKE NO ACTION.
Occusigned by: Vislad Trivedi	Date:8/16/2024 4:43 PM PDT
Vishal Trivedi for Anna Van Degna, Director	
Controller's Office of Public Finance	

Attachments: A. Project Milestones/Schedule

B. Borrower Org Chart

- C. Developer Resumes
- D. Asset Management Analysis of Sponsor
- E. Threshold Eligibility Requirements and Ranking Criteria
- F. Site Map with amenities
- G. Elevations and Floor Plans, if available
- H. Comparison of City Investment in Other Housing Developments
- I. Predevelopment Budget
- J. Development Budget
- K. 1st Year Operating Budget
- L. 20-year Operating Pro Forma

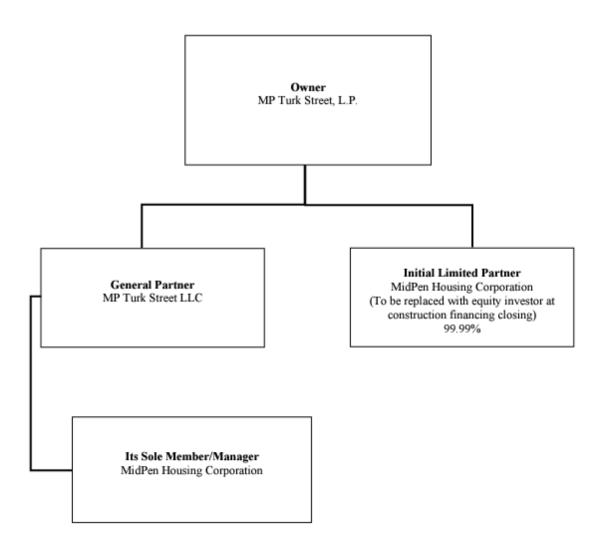
No.	Performance Milestone	Estimated or Actual Date	Notes
A.	Prop I Noticing (if applicable)	August 2024	
1	Acquisition/Predev Financing Commitment	August 2024	
2.		<u>December</u>	
	Site Acquisition	2022	
3.	Development Team Selection		
a.		<u>September</u>	
	Architect	<u>2021</u>	
b.	General Contractor	July 2022	
C.	Owner's Representative	March 2022	
d.	Property Manager	May 2021	
e.	Service Provider	May 2021	
4.	Design		
a.	Submittal of Schematic Design & Cost Estimate	January 2023	
b.	Submittal of Design Development & Cost Estimate	May 2023	
C.		November	
	Submittal of 50% CD Set & Cost Estimate	2023	
d.		July 2024	Bid Set will ready July
			2024, but bid/cost estimate
			will be later following a tax
	Submittal of Pre-Bid Set & Cost Estimate (75%-80% CDs)		credit award (see #9 below)
5.	Commercial Space	<u>N/A</u>	
a.	Commercial Space Plan Submission	<u>N/A</u>	
b.	LOI/s Executed	<u>N/A</u>	
6.	Environ Review/Land-Use Entitlements		
a.	SB 35 Application Submission	<u>N/A</u>	
b.	CEQA Environ Review Submission	<u>April 2022</u>	
C.	NEPA Environ Review Submission	<u>N/A</u>	
d.	CUP/PUD/Variances Submission	N/A	
7.	PUC/PG&E		
a.		<u>April 2023</u>	Draft temp power contract
	Temp Power Application Submission		received June 2024

b.		January 2023	Draft Supply Agreement
			approved December 2023
			and final anticipated July
	Perm Power Application Submission		2024
8.	Permits		
a.	T emits	December	Approved October 2023
	Duilding / Site Dermit Application Submitted	<u>2022</u>	7.1551040d Ottobol 2020
b.	Building / Site Permit Application Submitted	February 2024	
	Addendum #1 Submitted		
C.	Addendum #2 Submitted	February 2024	
9.	Request for Bids Issued	January 2025	
10.	Service Plan Submission		
a.	Preliminary	August 2024	
b.		November	
	Final	<u>2024</u>	
11.	Additional City Financing		
a.	Preliminary Gap Financing Application	<u>July 2024</u>	
b.	Gap Financing Application	N/A	
12.	Other Financing		
a.		May 2022,	<u>LGMG</u>
		August 2022,	<u>IIG</u>
	HCD Application	<u>April 2023</u>	<u>AHSC</u>
b.		March 2024	Wells Fargo selected ahead
	Construction Financing RFP		of R1 TCAC application
C.	AHP Application	<u>N/A</u>	
d.	CDLAC Application	August 2024	
e.	TCAC Application	August 2024	
f.	Other Financing Application	<u>N/A</u>	
g.	LOSP Funding Request	<u>N/A</u>	
13.	Closing		
a.	Construction Loan Closing	<u>April 2025</u>	
b.		<u>December</u>	
	Conversion of Construction Loan to Permanent Financing	<u>2027</u>	
14.	Construction		

a.	Notice to Proceed	<u>April 2025</u>	
b.	Temporary Certificate of Occupancy/Cert of Substantial Completion	February 2027	
15.	Marketing/Rent-up		
a.	Marketing Plan Submission	<u>August 2026</u>	
b.		November	
	Commence Marketing	<u>2026</u>	
C.	95% Occupancy	August 2027	
16.		<u>December</u>	
	Cost Certification/8609	<u>2027</u>	
17.		<u>December</u>	
	Close Out MOH/OCII Loan(s)	<u>2027</u>	

Attachment B: Borrower Org Chart

OWNER/BORROWER: MP Turk Street Associates, L.P. MANAGING GENERAL PARTNER: MP Turk Street LLC SOLE MEMBER/MANAGER: MidPen Housing Corporation DEVELOPER: MidPen Housing Corporation



Attachment C: Development Staff Resumes

As an organization MidPen's experience in San Francisco is relatively new, with our first SF project, Shirley Chisholm Village currently nearing construction completion and underway with lease up. Golden Gate Avenue Phase I was also awarded MOHCD funding in July of 2023 and will close on financing and start construction in December 2024. The staff responsible for the development, financing, and construction of the 850 Turk Street project however, each have extensive experience working on innovative and complex projects in San Francisco in coordination with SF MOHCD.

Joanna Carman, Senior Vice President and Co-Head of Housing Development at MidPen, is responsible for the oversight of MidPen's Development Team. With over 10 years of experience in Affordable Housing, she has contributed to the development and rehabilitation of over 1,000 affordable homes for families and seniors in California. Joanna joined MidPen in 2019 as the Director of Housing Development, where she supervised a team that handles all aspects of real estate development for MidPen in the Central Coast region, including project finance, building design, and construction. Under Joanna's leadership, the team advanced innovative developments and expanded our impact in the region. She enjoys working collaboratively with City and County partners to bring more affordable housing and resources to their communities. Joanna joined MidPen after 4 years with Eden Housing, Inc, where she served most recently as Associate Director of Development in Northern California. Prior she was a Project Manager at Bernal Heights Neighborhood Center where she led the team's effort in two Rental Assistance Demonstration (RAD) developments.

Lisa Howlett, Senior Project Manager, joined MidPen in early 2018 bringing broad experience in the nonprofit sector and affordable housing development. Lisa currently manages Foon Lok East, a 124-unit new construction project in Oakland. Lisa played an integral role in the pre-development of the Shirley Chisholm Village and 750 Golden Gate Avenue projects. Prior to MidPen, Lisa worked at BRIDGE Housing Corporation, assisting in the occupied rehabilitation of seven Rental Assistance Demonstration (RAD) developments in San Francisco. Lisa worked closely with MOHCD, BRIDGE's Resident Services department and on-site service providers to bring much needed supportive services to these longtime residents.

Allison Vogt, Associate Project Manager, joined MidPen in mid-2022 after working as a city planner for 7 years. Most recently, Allison worked for the planning consulting firm PlaceWorks, writing Housing Elements for jurisdictions across the State, including the Bay Area jurisdictions of Windsor, Santa Rosa, and notably Emeryville, which was awarded first place in the Best Practices Category by the Northern California American Planning Association for its certified Housing Element. During her time at Placeworks Allison also supported the California Department of Housing and Community Development in administering the Accelerating Housing Production grant program, developing statewide technical assistance for cities and counties to implement recent State housing laws and increase housing production. Prior to her position at PlaceWorks, Allison worked as a planning consultant for the City of Stockton where she processed private development applications from intake to public hearing. Allison recently supported in the construction closing of 176-unit 1178 Sonora Court development in Sunnyvale in December 2023.

Attachment D: Asset Management Evaluation of Project Sponsor

MidPen's Asset Management team consists of 14 experienced professionals, including Kyle Attenhofer, Vice President of Asset Management. MidPen's diverse portfolio of over 127 affordable properties averaging 70 units are divided amongst the Asset Managers by region. Asset Management Analysts support each Manager and their portfolio, which ranges in size from 15 to 40 properties. Total budget for Asset Management operations is \$2.4M annually. Costs are not allocated on the basis of region or location. Each property is within a portfolio and assigned to an Asset Manager, each supported by the team and its infrastructure.

Since MidPen is both the general partner and the sponsor developer throughout the lifecycle of each project, the Asset Managers each work closely with the project Managers during the development/construction process on through the transition of the property to stabilized operations. The transition of the property to Asset Management is seamless due to the team's involvement from inception and familiarity of the project history and structure. MidPen is fully capable of taking on new assets and has been growing the asset management team over the past few years. Below is a table showing MidPen's Asset Management staffing with job titles, FTEs, and status of each position.

Job Title	FTE	Status of Position
VP, Asset Management	1	Filled
Director of Asset Management	1	Filled
Associate Director of Asset Management and Real Estate	1	Filled
Transactions		
Senior Asset Manager	1	Filled
Asset Manager	3	Filled
Associate Asset Manager	1	Filled
Lead Asset Management Analyst	1	Filled
Asset Management Analyst	3	Filled
Asset Manager, Real Estate Transactions	1	Filled
Corporate Budget Manager	1	Filled
Total	14	

Attachment E: Threshold Eligibility Requirements and Ranking Criteria

SELECTION PROCESS, MINIMUM CAPACITY AND EXPERIENCE REQUIREMENTS, SELECTION CRITERIA AND SCORING, AND SUBMITTAL REQUIREMENTS OVERVIEW

A. SELECTION PROCESS

MOHCD staff will review all submittals for completeness and satisfaction of minimum experience and capacity requirements (see Section B below). If a submittal does not meet minimum experience and capacity requirements, the Respondent may submit an appeal to MOHCD staff on technical grounds only.

A Selection Panel will be appointed by the Director of MOHCD composed of persons with expertise in the areas of development, affordable housing financing, property management and resident supportive services, and which may also include asset management, construction management, Arts Commission staff, and community representatives.

The Selection Panel will review all qualified responses (see Section C below) and may interview top-scoring Respondents, at which time Respondents will be asked to present and explain the major characteristics of their submittal, particularly as they relate to the Scoring Criteria, and respond to questions from the Selection Panel.

After any interviews have been completed, the Selection Panel will determine the final ranking of all responses and present this ranking to the Director. The Selection Panel's scoring of each proposal will be done by consensus and will be final.

The Director will then select Project(s) for this funding pool and advise the Mayor of these selections. MOHCD and the selected applicants will enter into acquisition and predevelopment loan agreements with milestone requirements established in accordance with the terms of this NOFA. If MOHCD staff cannot enter into a loan agreement with a selected applicant that is in the best interest of the City, the MOHCD Director may terminate negotiations in his sole discretion. If the MOHCD Director terminates negotiations with a selected applicant, the MOHCD Director reserves the right, in his sole discretion, to (1) negotiate with the next highest ranked Respondent, or (2) reject any and all other proposals, in whole or in part, prior to award, and (3) may re-advertise the NOFA for the full or partial funding amount under such terms the MOHCD Director deems to be in the City's best interest. MOHCD reserves the right to appoint additional parties to the selected applicant team should it be determined that the team lacks representation necessary to the achievement of the goals of the NOFA.

B. MINIMUM EXPERIENCE AND CAPACITY REQUIREMENTS

Respondents must meet the following minimum development team characteristics, experience, and capacity requirements in order to qualify to be scored and ranked under this NOFA:

Minimum Development Team Characteristics

The proposed Development Team must include:

 A nonprofit developer (or developers) with experience developing permanent affordable housing for low-income households or a for-profit developer working in partnership with a nonprofit developer, of which one of the joint venture partners must have experience developing affordable housing (the "Developer"); the development team must have demonstrated experience conducting effective community outreach and engagement.

- A property owner entity with experience owning housing for low-income communities.
- A property management entity with experience managing housing for families and affordable housing with HCD soft financing/regulatory agreements.
- A community-based, service-providing entity with experience providing culturally competent, and trauma-informed, services appropriate for families.

Letters of Intent or Memoranda of Understanding from service providers and property management entities that are not affiliated with the developer must be submitted with the application. Place these documents in section 2 of your submission. Label the electronic files, for example, for the Developer, as "2.c. Property Manager LOI".

Minimum experience must be demonstrated by identifying specific **Qualifying Projects** in which team members have participated, as further described below. The proposed Development Team must submit **Forms 4a-4d - Qualifying Project Forms**, to document how the Qualifying Project characteristics meet each of the experience categories below (developer, owner, property manager, service provider.)

To demonstrate the minimum required development team experience, each team should submit <u>one</u> project for each experience category. When appropriate, teams may submit the same project as evidence of experience across multiple experience categories or may use different projects to demonstrate experience across categories. In all cases, no more than four (4) total Qualifying Projects should be submitted.

Qualifying Projects will <u>not</u> be scored; they are used to determine if the proposed Development Team meets the minimum development team experience required to develop the Site.

For Developer and Owner, a **Qualifying Project** must have all of the following characteristics.

- The project must be new construction (not a requirement for Minimum Service Provision Experience) in a construction type appropriate for the proposed site development (not a requirement for Minimum Property Manager and Service Provision Experience).
- The project must include units for families (2+ bedrooms).
- The project must be financed in part with Low-Income Housing Tax Credits.

Minimum Developer and Owner Capacity Requirements

a. *Minimum Developer Experience*: The proposed Developer must have completed within the past ten years at least **one** Qualifying Project. The definition of "completed" is having received Temporary Certificate of Occupancy by the date of the issuance of the NOFA. For joint-venture Development partners, the experience of either entity may suffice for the joint-venture partnership. A Memorandum of Understanding between joint-venture Development partners must be submitted with the application.

Furthermore, a Respondent can qualify for development experience by contracting with a development consultant for comprehensive project management services. Project management services should include financial packaging, selection of other consultants, selection of construction contractor and property management agent, oversight of architectural design, construction management, and consultation on major aspects of the development process. The contract for development services must be submitted with the NOFA response and must be acceptable to MOHCD.

b. **Minimum Ownership Experience**: The proposed Project owner must have owned at least **one** Qualifying Project for at least five (5) years prior to the submittal deadline of this NOFA. For purposes of this requirement, the managing general partner of the tax credit partnership intended to take ownership of the completed Project and to provide asset management for the Project is the proposed "Owner".

In addition, each proposed Owner must provide evidence of experience with owning housing financed with Low Income Housing Tax credits. This experience does not have to be on the same project that satisfies the 5-year ownership requirement. If the

Selected Developer entity is not the same entity as the proposed Owner, MOHCD reserves the right to require that certain members of the Selected Developer remain active in the ownership for whatever length of time MOHCD deems necessary to ensure operating and financial stability.

- c. Minimum Property Manager Experience: The proposed property manager for the Project must have managed at least one Qualifying Project for at least 36 months. In addition, the Property Manager must provide evidence of experience managing housing financed with Low Income Housing Tax credits. The Property Manager must demonstrate effective strategies for working with service providers to collaborate on housing stability of residents.
- d. *Minimum Service Provision Requirements*: The proposed service provider(s) must have at least 36 months' experience providing supportive services within a Qualifying Project, services for family households in a residential setting. The proposed service provider(s) must demonstrate effective strategies for collaborating with property management on housing stability for residents. The proposed service provider(s) must have the infrastructure to supervise and train onsite staff and their supervisors.
- e. *Other Consultants*: For any Respondent team, the experience of key staff members or "other consultants" may be substituted for the experience of the organization as a whole as long as the staff member's or consultant's experience in other firms was substantive and involved responsibilities similar to what they are anticipated to perform as a member of the Respondent's team.

<u>Note Regarding Experience</u>: For any applicant team member, the experience of key staff members may be substituted for the experience of the organization as a whole as long as the staff members' experience in other firms was substantive and involved responsibilities similar to those that they are anticipated to perform during the proposed development of the Site. Any substitution should be clearly identified in **Attachment 4a-4d**, **Qualifying Project Forms**.

The proposed Developer and Owner must demonstrate the financial and staffing capacity to successfully complete the project and manage the asset in the long-term, as further described below.

• <u>Financial Capacity</u>: The proposed Developer (or Guarantor where another entity is providing required guarantees) must demonstrate its ability to obtain competitive financing, as evidenced by submitting the latest (2) years of either signed federal income tax returns (including schedules or attachments, if any); or audited financial statements (with management letters, if any). The proposed Developer must also submit Attachment 5 – Financing Terms for Developer's Qualifying Project documenting the equity pricing and debt terms for the Qualifying Project submitted under Minimum Developer Experience.

On a separate sheet, labeled 3.a.3, Developer/Guarantor should list all loans with MOHCD that have not converted to a permanent loan (e.g. predevelopment and construction loans). If a loan is anticipated but not yet executed (for example, sponsor was recently recommended for funding through a NOFA or RFQ), please list that as an "award". For each loan, list the name of the project, the amount of the loan, and the date of expected permanent conversion.

- <u>Staffing Capacity</u>: The proposed Developer must document its capacity to successfully plan, design, and develop the Project, throughout the period of development, either through staff with appropriate experience and capacity, contracted services, or collaboration with other organizations. To document this, the proposed Developer must submit a written narrative no more than one page (in Times New Roman font, 12 font size, and 1-inch margins) to document the experience and capacity of key staff, their workloads, and the organizational structure for supporting staff. The proposed Developer must also submit Attachment 6 Projected Staffing Workload Form to document the work assignments (existing or contemplated) associated with each staff person expected to work on the Project for Developer.
- Asset Management Capacity: The proposed Owner must document its capacity to successfully manage real estate assets in compliance with City regulatory agreements and restrictions. To document this, the proposed Owner must submit a recent Real Estate Owned (REO) schedule, stating the number of projects and average number of units/project currently in Owner's asset management portfolio, proposed Owner's current asset management staffing (noting job titles), FTEs, and status of each position (filled/vacant), and proposed Owner's organizational chart.

C. SELECTION CRITERIA AND SCORING

Responsive submittals include all the required information listed above, and a background and a vision statement articulating the application of best practices for the successful development of affordable housing and the achievement of desired outcomes and goals.

All applications that meet the Minimum Experience and Capacity Requirements listed in Section IV.B and IV.C will be scored and ranked according to the extent to which their Experience and Vision meets the following selection criteria:

	Category	Points	
A.	A. EXPERIENCE:		
i.	Developer (12 pts)		
	Experience with the following:		
	 Completing projects on time and on budget 		
	 Obtaining competitive financing terms 		
	 Developing proposed type of construction 		
	 Developing housing for low-income 		
	households, as applicable		
	► Building community support through outreach		
	 Current staff capacity and experience to take on this 		
	project type		

ii.	Owner (6 pts) ➤ Track record successfully owning housing financed with Low-Income Housing Tax Credits ➤ Experience owning affordable housing for low-income households ➤ Effectiveness of current asset management structure and staffing, given portfolio size ➤ Capacity for assuming asset management of an expanded portfolio once the development is complete
iii.	Property Manager (10 pts) ➤ Experience managing property for low-income households ➤ Experience achieving high rates of housing retention ➤ Contributes to long-term sustainability of the development ➤ Achieves cost efficiencies in operations
iv.	 Service Provider (4 pts) Experience providing access and delivering services to low-income households Experience linking residents to the City's safety net of services Works with property management to achieve high rates of housing retention Supports positive outcomes for residents around health and economic mobility If applicable, provides explanation for service contracts terminated prematurely within the last 5 years Capacity to attract and retain adequate staffing to take on this project

v. Racial Equity (8 pts)

- Uses innovative approaches to engagement with groups negatively impacted by redevelopment of the neighborhood, including households destabilized by system trauma;
- Experience engaging with and providing housing to COP holders and neighborhood preference holders via DAHLIA and any innovative outreach efforts;
- Demonstrates commitment to racially diverse project development teams;
- Demonstrates experience with serving historically excluded communities of color;
- Describes experience providing access and implementing effective service delivery strategies to historically excluded communities of color.

B. VISION: 60

i. Site and Project Concept (20 pts)

- ▶ Proposes site whose location, size, configuration, and zoning support the development of affordable and permanent supportive housing, including ability to maximize unit yield in a cost-effective construction type and make use of entitlement expediting such as AB423 or other streamlining processes;
- Describes vision for a development program at this site, while best achieving the project goals, and includes:
 - A residential program and other envisioned uses;
 - Indicates how the proposed uses and amenities will enhance the lives of the proposed target population and the surrounding neighborhood;
- Indicates populations served by the programs and spaces (seniors, families, families experiencing homelessness, young adults, children etc.)

ii. | Community Engagement Strategy (10 pts)

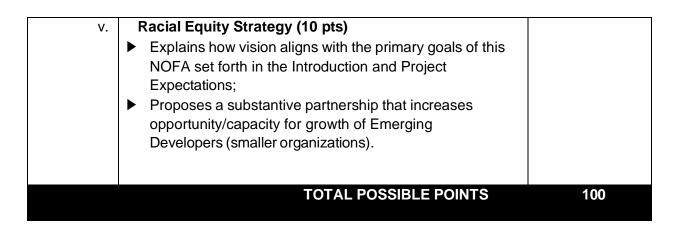
- Describes community engagement strategy and includes:
 - The team's philosophy on community engagement;
 - Process for establishing and/or building positive relationships with surrounding neighbors and the larger community;
 - Efforts designed to engage all interested community members particularly BIPOC members of the target populations—and including monolingual non-English speaking community members;
 - How the Development Team intends to comply with the City's Language Access Ordinance.
- ▶ Describes the Team's approach to achieving entitlements for the project expeditiously and the approach to maintaining and building community relationships after entitlements have been achieved and the development is in operations.
- Indicates how particular community engagement strategy will address the historical exclusion of communities of color from quality housing, including but not limited to marketing to attract target populations.

iii. Services Delivery Strategy (5 pts)

- Describes the Development Team's services delivery strategy and includes:
 - The overall service philosophy;
 - The services goals of the proposed vision;
- ► A brief description of the desired outcome of the services to be provided and innovative approaches to services provision, including the strategy of engaging residents and encouraging access to services;
- Describes how services for residents will be coordinated with the existing network of services in the neighborhood and community;
- ▶ Describes strategies used to help BIPOC tenants overcome barriers to accessing supportive services and income that mitigate the effects of poverty and lead to improved self-sufficiency;

iv. Finance & Cost Containment Approach (15 pts)

- ► Describes the Development Team's financing approach to the project;
- Describes how project is strategically positioned to successfully compete for State funding resources, including funding from the CA Debt Limit Allocation Committee and Department of Housing and Community Development;
- Includes the Team's process for structuring the project and controlling development costs;
- ► Includes innovative strategies intended to minimize MOHCD's projected capital gap financing, including state subsidy resources;
- Describes any innovative (i.e. non-standard, routine or commonly used) direct or indirect cost-cutting strategies relevant to overall development, construction or operating expenses;
- Provides documentation of operating subsidy from non-City sources that can leverage a significant first mortgage;
- Includes proforma financials;
- Includes project design concept to fact check the financials.



Projects must receive at least 70 points to proceed through the selection process.

D. SUBMITTAL REQUIREMENTS OVERVIEW

Using Attachment 1 – Submittal Checklist and Minimum Qualifications Checklist, check boxes of all items that will be submitted on each tab. Complete and submit Attachment 2 - NOFA Registration Form. All addenda, responses and additional information will be distributed to all parties who have submitted a registration form in accordance with Section IIB above.

1. Minimum Development Team Characteristics

Submit **Attachment 3 - Respondent Description** to document the name of each organization, names of the organization's Director (or equivalent position) and primary contact persons, and phone numbers and email addresses for each of the following:

- Lead Developer and Co-Developers (if applicable)
- Development Consultant (if applicable)
- Owner(s)
- Property Manager(s)
- Service Provider(s)

For each Lead Developer and/or Co-Developer, submit a current copy of the following documents:

- a. Certificate of Good Standing from the California Secretary of State
- b. **Certification of 501(c)(3) status** (for nonprofit corporations) from the Internal Revenue Service.
- 2. Minimum Development Team Experience

Submit **Attachments 4a, 4b, 4c, and 4d– Qualifying Project Forms**, to document how the Qualifying Project characteristics meet each of the experience categories below (developer, owner, property manager, service provider.) The Development Team may submit more than one (1) Qualifying Project for each of the experience categories:

a. Minimum Development Experience (Attachment 4a)

- b. Minimum Ownership Experience (Attachment 4b)
- c. Minimum Property Management Experience (Attachment 4c)
- d. Minimum Service Provision Experience (Attachment 4d)
- e. Minimum experience in incorporating principles of racial equity into development, management and service experience

To demonstrate the minimum required development team experience, each team should submit one project for each experience category. When appropriate, teams may submit the same project as evidence of experience across multiple experience categories or may use different projects to demonstrate experience across categories. In all cases, no more than five (5) total Qualifying Projects should be submitted. Qualifying Projects will not be scored but are used to identify if the proposed Development Team meets the minimum development team experience required to develop the Site.

- 3. Minimum Developer and Owner Capacity Requirements
 - **a.** Financial Capacity
 - Latest two (2) years of either signed federal income tax returns (including schedules or attachments, if any); or audited financial statements (with management letters, if any).
 - Attachment 5 Financing Terms for Developer's Qualifying Project to document the equity pricing and debt terms for the Qualifying Project submitted under Minimum Developer Experience.
 - b. Staffing Capacity
 - Description of Key Staff Experience Provide written narrative of no more than one page (in Times New Roman font, 12 font size, and 1-inch margins) to document the experience and capacity of key staff, their workloads, and the organizational structure for supporting staff.
 - Attachment 6 Projected Staffing Workload Form, documenting the work assignments (existing or contemplated) associated with each staff person expected to work on the Project for Developer.
 - c. Asset Management Capacity
 - Proposed Owner's recent Real Estate Owned (REO) schedule, documenting the number of projects and average number of units/project currently in Owner's asset management portfolio.
 - Proposed Owner's current asset management staffing, noting job titles, FTEs, and status of each position (filled/vacant).
 - Proposed Owner's organizational chart. If the applicant is NOT the proposed owner, please indicate on a separate sheet what the proposed ownership structure will be and which entities (whether planned or already formed) will act as the Managing General Partners.
 - d. Racial Equity Capacity
 - Demonstrate how developer has met the City's minimum compliance standards for Equal Employment Opportunities on the Qualifying Project.

4. Selection Criteria and Scoring

Experience: Provide written narrative of no more than six pages (in Times New Roman font, 12 font size, and 1-inch margins). Please label this file as "4a Experience."

In **no more than six pages** of written narrative (in Times New Roman font, 12 font size, 1-inch margins), describe how each member of the Proposed Development Team has the most relevant experience for the successful development of the project.

Describe how the Development Team has implemented lessons learned from past affordable housing experience. Please note that Respondents are not limited to discussing the Qualifying Project(s).

<u>Developer</u>: Describe the Developer's track record successfully developing high- quality affordable housing, including supportive housing. Discuss the Developer's experience completing housing development projects on time and on budget, obtaining competitive financing terms, using HCD soft debt, developing type V/I or III/I construction, developing for low-income households through outreach for similar projects. Describe the experience and capacity of current staff to take on a project of this type.

<u>Owner</u>: Describe the Owner's track record successfully owning housing financed with Low-Income Housing Tax Credits. Discuss the Owner's experience owning affordable housing for low-income households and describe the Owner's current asset management structure, staffing and portfolio, and its capacity for assuming asset management of an expanded portfolio once the development is complete. For purposes of this requirement, the managing general partner of the tax credit partnership intended to take ownership of the completed project and to provide asset management for the project is the proposed "Owner".

<u>Property Manager</u>: Describe the Property Manager's track record successfully managing high-quality affordable housing communities. Discuss the Property Manager's experience providing management services for low-income households, including communities of color; experience achieving high rates of housing retention, implementing low barrier tenant selection policies, contributing to the long-term sustainability of the development, experience administering subsidies; and achieving cost efficiencies in operations.

<u>Services Provider(s)</u>: Describe the Services Provider(s)' track record delivering highly impactful services to residents in affordable and/or supportive housing developments. Discuss the Services Provider(s)' experience delivering services to low-income households, including communities of color; linking residents to the City's safety net of services; working with property management to achieve high rates of housing retention; and supporting positive outcomes for residents around health, economic mobility, and housing stability. If the Service Provider(s) have had any services contracts prematurely terminated in the last five years, include an explanation for each termination. Discuss strategies for eliminating barriers that prevent communities of color from accessing quality health care services, employment and educational opportunities.

Vision: Provide written narrative of no more than six pages (in Times New Roman font, 12 font size, and 1-inch margins). Please label this file as "4b Vision."

In **no more than six pages** of written narrative (in Times New Roman font, 12 font size, 1-inch margins), describe the Proposed Development Team's vision for the successful development of the project:

- a. Program concept: Describe how the Development Team's proposed Project will maximize unit yield in a cost-effective construction type and make use of AB423 or other expedited entitlement and permitting processes. Describe the Development Team's vision for a development program while best achieving MOHCD's project expectations and goals. Indicate how the proposed uses and amenities will enhance the lives of the future residents and the surrounding neighborhood. Indicate particular groups served by the programs and spaces (tots, children, teens, young adults, adults, formerly homeless, etc.). Describe how the program will contribute to lowering barriers to persons of color seeking and retaining housing. Applicants should provide concept-level drawings and/or diagrams that indicate the Project approximate height, bulk, site layout, unit count, and commercial/common space use to print on 8.5" x 11" paper, no more than two pages. The purpose of these diagrams will be to confirm the anticipated unit yield at the site, and its conformance to existing zoning restrictions including any available density bonuses. This information does not constitute a formal design submission.
- b. <u>Financing and cost containment approach</u>: Describe the Development Team's financing approach to the project, including the Team's process for structuring the project and controlling development costs. Describe any innovative strategies intended to minimize MOHCD's projected capital gap financing. Also, describe any innovative (i.e., non-standard, routine or commonly used) direct or indirect cost- cutting strategies relevant to overall development, construction or operating expenses. <u>Please submit a completed MOHCD proforma.</u>
- c. <u>Community engagement strategy</u>: Describe the Development Team's community engagement strategy, including the team's philosophy on community engagement and process for establishing and/or building positive relationships with surrounding neighbors and the larger community. Describe the Team's approach to achieving entitlements for the project expeditiously and the Team's approach to maintaining and building community relationships after entitlements have been achieved and the development is in operations. The strategy should include efforts designed to engage all interested community members, particularly BIPOC members of the target population, and including monolingual non-English speaking members of the community and how the Development Team intends to comply with the City's Language Access Ordinance.
- d. <u>Services delivery strategy</u>: Describe the Development Team's services delivery strategy, including the overall philosophy and model for providing services to targeted low-income and family populations, if applicable (including case management ratio and provision of amenities such as front desk clerks), the
 - services goals of the proposed vision, a brief description of the desired outcomes of the services to be provided and innovative approaches to

- services provision, including the strategy for engaging residents and encouraging access to services, and how services for residents will be coordinated with the existing network of services in the neighborhood and community.
- e. Racial Equity Strategy: Please submit an overall statement regarding how the Development Team will incorporate the principles of racial equity in the development of the program concept, the community engagement strategy, services delivery strategy and marketing approach. Explain how the strategy aligns with the goals of this NOFA set forth in the Introduction and Project Expectations. Describe any substantive partnership that is part of the NOFA response that increases opportunity/capacity for growth of Emerging Developers (smaller organizations) in development roles. Explain how the Development Team's model removes barriers to intergenerational wealth, self-sufficiency and resiliency for persons of color, particularly COP holders, African American households and/or households in historically African American neighborhoods. Specifically, please describe the Developer team's level of racial equity awareness using the guidelines below:
 - Understands and communicates that reducing racial inequities is mission critical;
 - Routinely collects, disaggregates, and analyzes data by race/ethnicity in programmatic and operational work;
 - Views diversity as a value-added feature of organizations, and enquires about the cultural competence of staff and grantees to work with diverse groups;
 - Has mechanisms for management accountability for equity, diversity, and inclusion;
 - Has mechanisms for staff accountability for equity, diversity, and inclusion;
 - Describes Development Team's present and future practices to meet MOHCD's racial equity goals as articulated in the racial equity goals of this NOFA;
 - Describes the Developer's experience with serving historically excluded communities of color;
 - Has experience providing access and implementing service delivery strategies to historically excluded communities of color:
 - Describes the demonstrated commitment to racially diverse project development and service teams.

Note: Additional documents submitted in this section four (4) will not be allowed, except as identified on the **Attachment 1: Submittal Checklist**:

- Evidence of Site Control
- Map of Neighborhood Amenities that are scored by CDLAC/TCAC
- MOHCD Application Proforma

Attachment I – CDLAC Self Score Worksheet

5. Evidence of Authority

Provide a certified corporate resolution of the applicant or, in the case of a partnership, the applicant's general partner, expressly authorizing the applicant to provide a response to this NOFA and, if selected by the City, to enter into negotiations with the City for the acquisition of the site.

6. Disclosure Form

Submit a completed and signed copy of **Attachment 7 – Disclosures**, which requires any respondent to this NOFA to disclose defaults, lawsuits, legal proceedings, bankruptcy filings or financial interests affiliated with MOHCD staff or Citywide Affordable Housing Loan Committee members. The individual who signs the form must be authorized to enter into legal agreements on behalf of the Respondent.

Note Regarding Submittals: Applicants may amend their response prior to the submission deadline. However, after the submission deadline, corrections are only allowed if immaterial and at the sole discretion of MOHCD.

Attachment F: Site Map with amenities



Evaluation of Request for Preliminary Gap Financing 850 Turk Street

August 16, 2024 Page 50 of 55

Attachment G: Elevations and Floor Plans

850 TURK ST



50% CD 11/9/2023

GEOTECH ENGINEER

Rollo & Ridley 989 Sutter Street, Unit 4 San Francisco, CA 94109 T: 415.670.9123 ATTN: Christopher Ridley, PE, GE christopheraridley@rolloandridley.com www.rolloandridley.com/

ACOUSTICAL

Wilson Ihrig
5900 Hollis St, Suite T1
Emeryville, CA 94608
T: 510.658.6719
ATTN: Deborah A. Jue, Principal djue@wilsonihrig.com
www.wilsonihrig.com/

SUSTAINABILITY / GREENPOINT RATER Bright Green Strategies

Bright Green Strategies
820 Delaware Street,
Berkeley, CA 94710
T: 510.863.1109
ATTN: Sharon Block, Director
sharon@brightgreenstrategies.com/

JOINT TRENCH UTILITY DESIGNER

Urban Design Consulting Engineers (UDCE) 350 Townsend Street, Suite 409
San Francisco, CA 94107
T: 415.658.5850
ATTN: Dana Hymel, Project Manager dhymel@urbandesignce.com
www.urbandesignce.com

WATERPROOFING

Simpson, Gumpertz & Heger (SGH) 1999 Harrison Street, Suite 2400 Oakland, CA 94612 T: 415.495.3700 ATTN: Daniel Gibbons, Principal dggibbons@sgh.com www.sgh.com/

PLUMBING ENGINEER

O'Brien Mechanical, Inc. 1515 Galvez Avenue San Francisco, CA 94124 T: 415.695.1800 ATTN: Mario Mendoza, P.E. mariom@obmi2.com

STRUCTURAL ENGINEER

DCI Structural Engineers
135 Main Street, Suite 1800
San Francisco, CA 94105
T: 415.781.1505
ATTN: Jordan Hague, Principal jhague@dci-engineers.com
www.dci-engineers.com

MECH & ELEC ENGINEER

Emerald City Engineers
21705 Highway 99
Lynnwood, WA, 98036
T: 425.741.1200
ATTN: Matt Brooks, P.E.
mbrooks@emeraldcityeng.com
ATTN: (Elec) Matthew Bihis, P.E.
mbihis@emeraldcityeng.com

LANDSCAPE ARCHITECTS

Form/Work Landscape Architecture 2585 University Ave San Diego, CA 92104 T: 619.269.4423 ATTN: Mike Vail, Principal mike@formwork-la.com www.formwork-la.com/

CIVIL ENGINEER

Carlile Macy
15 Third Street
Santa Rosa, CA 95401
T: 707.542.6451
ATTN: Rachelle Stewart, Project Engineer rstewart@carlilemacy.com
www.carlilemacy.com/

ARCHITECT

David Baker Architects
461 2nd Street, C127
San Francisco, CA 94107
T: 415.896.6700
ATTN: Daniel Simons
danielsimons@dbarchitect.com

GENERAL CONTRACTOR

Cahill Contractors
425 California Street Suite 2200
San Francisco, CA 94104
T: 415.986.0600
ATTN: Leadron Koo, Vice President Ikoo@cahill-sf.com
cahill-sf.com/

APPLICANT / OWNER

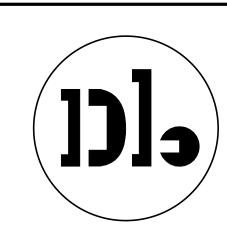
MidPen Housing
1970 Broadway, Suite 100
Oakland, CA 94612
T: 650.339.5721
ATTN: Lisa Howlett, Project Manager Ihowlett@midpen-housing.org
www.midpen-housing.org/

Tishman Speyer
One Bush Street, Suite 500
San Francisco, CA 94104
T: 805.405.8610
ATTN: Jeremy Bachrach, Senior Director jbackrac@tishmanspeyer.com

PROJECT TEAM

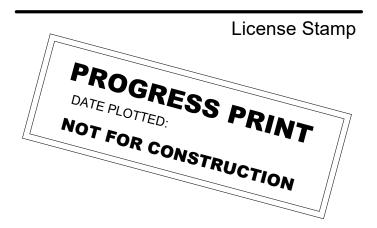
850 TURK ST





David Baker Architects

dbarchitect.com 461 Second St, Loft c127 San Francisco, CA 94107 415.896.6700



Issuances Date Description 75% SD PRICING 11/08/2022 12/01/2022 SITE PERMIT 100% SD/CONCRETE BID 01/06/2023 50% DD 3/10/2023 4/4/2023 SITE PERMIT - REV. 1 100% DD PRICING 5/15/2023 50% CD PRICING 11/09/2023 Revisions Date Rev Description

Set Titl

50% CD PRICING SET

Drawing Title

TITLE SHEET

Sheet No.

 Date
 11/09/2023

 Project No.
 22116

ANCHOR BOLT

ACOUSTICA

AREA DRAIN

ADJUSTABL

AGGREGATE

ALUMINUN

ALTERNATI

ASBESTOS

ASPHAL 7

ASSEMBL'

BETWEEN

BLOCK

BEAM

BOTTOM

BRACKET

CEMENT

CERAMIC

CFILING.

CAULKING

CLEANOUT

CONNECTION

CONTINUOUS

CONTRACTOR

COUNTERSIN

CFRAMIC TILE

CUSTODIAN

COLD WATER

DEPARTMENT

DOUGLAS FIF

DIAMETER

DIAGONAL

DIMENSION

DISPENSER

DOOR OPENING

DRY STANDPIP

EXPANSION BOL

EXISTING GRADE

EXPANSION JOIN

ELECTRICAL PANELBOARD

ELECTRIC WATER COOLER

ELEVATION

ELECTRICAL

ELEVATOR

EMERGENCY

FNCLOSURE

FOUIPMENT

EXHAUST

EXPOSED

EXISTING

EXTERIOR

FIRE ALARM

FABRICATE

FIRE BRICK

FLOOR DRAIN

FOUNDATION

FACTORY BUILT

FLOOR AREA RATIO

FIRE EXTINGUISHER

FINISHED FLOOR

FIRE HOSE CABINET

FIXED GLAZING

FINISH GRADE

FLOOR(ING)

FLUORESCENT

FACE OF FINISH

FACE OF STUDS

FIRFPROOF

FOOT, FEET

FACE TO FACE

GALVANIZED

GUTTER DRAIN

GLUF-LAM BEAM

GENERAL CONTRACTOR

GALVANIZED IRON (STEEL

GALVANIZED SHEET META

HEATING, VENTILATING & A/C

GYPSUM WALL BOARD

GRAB BAR

GLASS

GROUND

HOSE, HIGH

HOLLOW CORE

HOSE BIB

HEADER

HANDRAIL

HOUR

HFIGHT

HORIZONTA

HOT WATER

HARDWOOD

HARDWARE

HOLLOW METAI

GRADE

FULL SIZE

FOOTING

FURRING

FACE OF TREADS

FACE OF CONCRETE

FLASHING

FIRE DEPARTMENT CONNECTION

FIRE EXTINGUISHER CABINET

EXCAVATION

DRAWING

DRAWER

EACH

DOWN

DOOR DOWNSPOUT

DRINKING FOUNTAIN

DOUBLE

COUNTERSUN

CORRIDOR.

CONSTRUCTION

CLOSET

CLEAR

CAST IRON

BUILT-UP ROOF

BOTTOM OF WAL

CIRCUIT BREAKER

CORNER GUARD

CONTROL JOIN

CHAINI INK FENCI

CONCRETE MASONRY UNIT

COMBINATION, COMBUSTION

CENTERI INF

CALIFORNIA BUILDING CODE

BLOCKING

BOULEVARD

BELOW MARKET RATE

APPROXIMATI

ARCHITECTURA

ANODIZET

AIR CONDITIONING

ACOUSTICAL TILE

ABOVE FINISHED FLOOR

AMERICAN INSTITUTE O

AMERICAN CONCRETE INSTITUTE

AMERICANS WITH DISABILITIES ACT

ABOVE

I.D.

JAN

K.O.

KPL

LAD

LAM.

LAV.

LKR.

LTG.

MATL.

M.B.

MECH

MF77

MFR

M.H.

MIN.

MIR S

MUL

NIC

NOM.

NTS

OVHD.

P. LAM.

P.D

P.G.

P.H.

PLUMB.

PNTD.

PRCST.

R.D.

REC.

REFL.

RFINE

REQD.

RESIL

REV.

RMV.

R.S.

SAN.

SASM

S.C. SCD.

S.D.

SECT

SED.

S.O.G.

S.G.

SHTHG.

SIM.

SLNT.

S.M.S.

S.N.D.

SNR

S.SK.

STA.

STC

STD.

STOR

STRL.

SYM.

TĒR.

THRES.

T.O.P.

T.O.S.

TPD

T.S.F.

T.O.W.

SCHED.

R.W.L.

RGTR.

REBAR

PREFAB.

NO /#

MEMB.

IMPERM

INSIDE DIAMETER (DIMENSION) U.B.C.

INSIDE FACE

IMPERMEABL

INCANDESCEN'

INFORMATION

INSULATION

INTERIOR

JANITOR

KITCHEN

KNOCKOU

KICKPLATE

LAMINATE

I AVATORY

LOCKER

LIGHTING

MAXIMUM

MACHINE BOLT

MECHANICAL

MEMBRANE

MF77ANINE

MANHOLE

MINIMUM

MOUNTED

MULLION

NUMBER

NOMINAL

NOT TO SCALE

OVER / ON

OVERALL

OPENING OPPOSITE

OVERHEAD

PARALLEL

PLATE

PAIR

POINT **PARTITION**

PAVEMENT

QUANTITY

RETURN AIF

RESILIENT BASE

ROOF DRAIN

RECESSED

REFERENCE

REFLECTED

REINFORCED

REQUIRED

RESILIEN

REVISION

REGISTER

REMOVE

ROUGH OPENING

RAIN WATER LEADER

SEE CIVIL DRAWINGS

SELE-ADHERING SHEET MEMB

SEE ELECTRICAL DRAWINGS

RIGHT OF WAY

ROUGH SAWN

REDWOOD

SOUTH

SANITARY

SITE BUILT

SOLID COR

SCHEDULE

SOLID DRAIN

SLAB ON GRADE

SQUARE FOOT

STAIN GRADE

SHELF

SHEET

SHEATHING

SIMILAR

SLIDING

SFALANT

SHEET METAL SCREW

SPECIFICATION(S)

STAINLESS STEEL

SHELF & POLE

SURVEY POINT

SERVICE SINK

STATION

STANDARD

STEEL

STORAGE

STRUCTURAL

SYMMETRICAL

TOWEL BAR

TIE DOWN

TELEPHONE

TERRAZZO

THRESHOLD

TOP OF PLATE

TOP OF SLAB

TOP OF WALL TOP OF PAVEMEN

TRANSFORMER

TOP OF SLAB

TELEVISION

THICK

TOP OF CURB

TOP AND BOTTOM

TONGUE & GROOVE

TEMPORARY, TEMPERED

TOILET PAPER DISPENSER

TOP OF STRUCTURAL FLOOR

SUSPENDED, SUSPEND

SANITARY NAPKIN DISPENSER

SANITARY NAPKIN RECEPTACLE

SEE STRUCTURAL DRAWINGS

SOUND TRANSMISSION CLASS

REINFORCING BAI

ROUGHT CONCRETE

REFLECTED CEILING PLAN

RISER

QUARRY TILF

PLUMBING

PLYWOOD

PAINTED

PRECAST

PERFORATED

PAINT GRADE

PHILLIP'S HEAD

PREFABRICATED

POUNDS PER SQUARE INCH

PAPER TOWEL RECEPTACLE

POLYVINYL CHLORIDE

OPPOSITE HAND

PLASTIC LAMINAT

PERFORATED DRAI

OBSCURE

ON CENTER

OUTSIDE DIAMETER (DIMENSION)

OCCUPANT LOAD FACTOR

METAL

MEDICINE CABINE

MANUFACTURE

MIRROR & SHEL

MISCELLANEOUS

MASONRY OPENING

NORTH, NITROGEN

NOT IN CONTRACT

NATURAL GRADE

JOINT

JOIST HANGER

ISOMETRIC

INCH

ABV. A/C ACI

ACOUST

ADDL.

A.F.F.

AGGR.

ALUM.

ANOD.

ARCH

ASB. ASPH.

ASSY.

BEV.

BLDG.

BLKG.

BLVD.

BM. BMR

BOT. BRK. BRKT.

CBC CEM.

CER.

CLKG. CLO. CLR. CMU CO COL.

CONN

CONSTR

CONTR

CORR

DBL. DEPT.

DIAG DIM

DISP

D.O. DR

ELEC.

ELEV.

ENCL

E.P.

EXC.

EXPO.

EXT.

FDC

FDN.

F.E.C.

F.G.

F.H.C.

FIXT.

FOT

F.S.

FTF.

FURR.

GALV. G.B.

GLB.

GND. GR.

GSM.

GWB.

H.C. HD.

HDR.

HDWE.

HNDRL.

HORIZ.

HR. HT

HVAC

H.M.

FIN.GR.

FLUOR.

EQ EQUIP.

BLK.

BETWN.

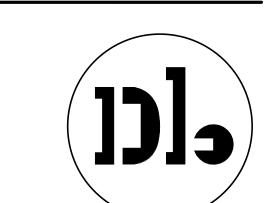
APPROX.

ALT.

ARCHITECTS

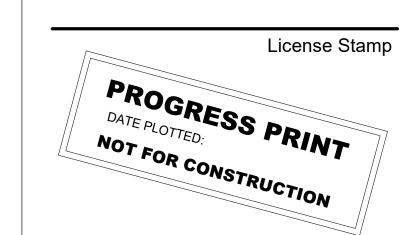
850 TURK ST





David Baker Architects

dbarchitect.com 461 Second St, Loft c127 San Francisco, CA 94107 415.896.6700



Description	Date
75% SD PRICING	11/08/2022
SITE PERMIT	12/01/2022
100% SD/CONCRETE BID	01/06/2023
50% DD	3/10/2023
SITE PERMIT - REV. 1	4/4/2023
100% DD PRICING	5/15/2023
50% CD PRICING	11/09/2023
	Revisions

Issuances

Date

2 SITE PERMIT - REV. 2 08/31/2023

Rev Description

50% CD PRICING SET

Drawing Title

PROJECT INFORMATION

11/09/2023 Date 22116 Project No

SITE

VICINITY MAP

ALL CONSTRUCTION AND INSTALLATION SHALL CONFORM TO THE FOLLOWING CODES

2019 CITY OF SAN FRANCISCO BUILDING CODE AMENDMENTS (BUILDING, FIRE, GREEN BUILDING, MECHANICAL, ELECTRICAL, PLUMBING)

2019 CALIFORNIA BUILDING CODE (CBC)

2019 CALIFORNIA MECHANICAL CODE (CMC 2019 CALIFORNIA PLUMBING CODE (CPC) 2019 CALIFORNIA ELECTRICAL CODE

2019 CALIFORNIA ENERGY CODE 2019 CALIFORNIA GREEN BUILDING CODE

ACCESSIBILITY CODE - 2019 CALIFORNIA BUILDING CODE; CHAPTERS 10, 11A, 11B 2019 NFPA 72 (NATIONAL FIRE ALARM CODE)

2019 NFPA 13 (INSTALLATION OF FIRE SPRINKLER SYSTEMS)

1998 FAIR HOUSING ACT DESIGN MANUAL WILL BE USED TO COMPLY WITH FEDERAL FAIR HOUSING ACT, PART VI - ACCESSIBILITY GUIDELINES TITLE 19 CALIFORNIA ADMINISTRATION CODE

2012 AMERICANS WITH DISABILITIES ACT STANDARDS FOR ACCESSIBLE DESIGN

THE FUNCTIONALITY STANDARDS SET FORTH IN TITLE 7 OF THE CALIFORNIA CIVIL CODE (THE "RIGHT TO REPAIR ACT"). THE MANUFACTURER'S REQUIREMENTS OR RECOMMENDATIONS FOR ANY INCORPORATED PRODUCTS. AND ANY OTHER GOVERNING CODES AND ORDINANCES. IN THE EVENT OF CONFLICT, THE MOST STRINGENT REQUIREMENTS SHALL APPLY.

APPLICABLE CODES

15. ALL CHANGES IN FLOOR MATERIALS OCCUR AT CENTERLINE OF DOOR OR FRAMED OPENINGS UNLESS OTHERWISE INDICATED ON THE DRAWINGS.

16. INSTALL ALL FIXTURES, EQUIPMENT, AND MATERIALS PER MANUFACTURER'S RECOMMENDATIONS AND THE REQUIREMENTS OF THE CODES. ALL APPLIANCES FIXTURES, AND EQUIPMENT ASSOCIATED WITH PLUMBING, ELECTRICAL, AND MECHANICAL SYSTEMS SHALL BE LISTED BY A NATIONALLY RECOGNIZED AND APPROVED AGENCY

17. VERIFY CLEARANCES FOR FLUES, VENTS, CHASES, SOFFITS, FIXTURES, FIREPLACES ETC., BEFORE ANY CONSTRUCTION, ORDERING OF, OR INSTALLATION OF ANY ITEM OF WORK.

18. PROVIDE FIRE-BLOCKING & DRAFTSTOPPING @ ALL CONCEALED DRAFT OPENINGS (VERTICAL & HORIZONTAL). AS PER 2019 CBC SECTION 718, FIREBLOCKING & DRAFTSTOPS SHALL BE PROVIDED IN THE FOLLOWING LOCATIONS:

IN CONCEALED SPACES OF STUD WALLS AND PARTITIONS, INCLUDING FURRED SPACES, AT THE CEILING AND FLOOR LEVELS AND AT 10-FOOT

INTERVALS BOTH VERTICAL AND HORIZONTAL IN CONCEALED SPACES BETWEEN STAIR STRINGERS AT THE TOP AND BOTTOM OF THE RUN AND BETWEEN STUDS ALONG AND IN LINE WITH THE RUN OF STAIRS IF WALLS UNDER THE STAIRS ARE UNFINISHED.

IN OPENINGS AROUND VENTS, PIPES, DUCTS, CHIMNEYS, FIREPLACES AND SIMILAR OPENINGS WHICH AFFORD A PASSAGE FOR FIRE AT CEILING AND FLOOR LEVELS. WITH NON-COMBUSTIBLE MATERIALS.

19. WINDOW SIZES ON DRAWINGS ARE NOMINAL DIMENSIONS. REFER TO MANUFACTURER FOR ACTUAL ROUGH OPENING SIZES.

20. MECHANICAL, PLUMBING, ELECTRICAL, AND OTHER PENETRATIONS OF FLOORS, WALLS AND CEILINGS SHALL BE SEALED AIRTIGHT WITH ACOUSTICAL SEALANT AND FIRESAFING AS REQUIRED.

21. ALL EXTERIOR DOORS AND WINDOWS ARE TO BE WEATHERSTRIPPED PER TITLE 24 REQUIREMENTS.

22. ALL WALL, FLOOR, ROOF, AND SHAFT CONSTRUCTION TO BE RATED MIN. ONE HOUR,

23. DISCREPANCIES: WHERE A CONFLICT IN REQUIREMENTS OCCURS BETWEEN THE SPECIFICATIONS AND DRAWINGS, OR ON THE DRAWINGS, AND A RESOLUTION IS NOT OBTAINED FROM THE ARCHITECT BEFORE THE BIDDING DATE. THE MORE STRINGENT ALTERNATE WILL BECOME THE CONTRACTUAL REQUIREMENTS.

24. CONTRACTOR SHALL NOTIFY GEOTECHNICAL ENGINEER FOR INSPECTION OF BUILDING PAD, FOUNDATION EXCAVATION, DEPTH, BACK FILL MATERIALS, AND DRAINAGE AS APPLICABLE.

25. CONTRACTOR SHALL INSURE THAT GUIDELINES SET FORTH ON THE ACCESSIBILITY SHEET ARE MAINTAINED DURING CONSTRUCTION, INSTALLATION, AND FINISHING OF ALL ASPECTS OF THIS PROJECT.

26. PENETRATIONS IN 1-, 2-, OR 3-HOUR FIRE-RATED ASSEMBLIES MUST BE PROTECTED WITH 1-, 2-, OR 3-HOUR FIRE-RATED ASSEMBLIES RESPECTIVELY.

27. PROVIDE EXIT SIGNS & FLOOR-LEVEL EXIT SIGNS, CONNECTED TO A SOURCE OF EMERGENCY BACKUP POWER, AT THE EXIT STAIRWAYS, OTHER LOCATIONS INDICATED IN THE DRAWINGS, AND AS REQUIRED PER CBC SECT. 1011.

28. PER 2019 CBC SECT. 803, THE MAXIMUM FLAME-SPREAD CLASS OF FINISH MATERIALS USED ON INTERIOR WALLS AND CEILINGS SHALL NOT EXCEED THAT IN TABLE 803.13.

29. ALL BLOCKOUTS IN SLABS, WALLS, FOOTINGS & P.T. SLABS SHALL BE PROVIDED, EVEN IF NOT SPECIFICALLY SHOWN ON DRAWINGS.

CONTAIN RESIDENTIAL UNITS AND INCLUDE A MIXTURE OF STUDIOS, 1-BEDROOMS, 2 BEDROOMS, AND 3-BEDROOM UNITS. THE PROJECT INCLUDES AN APPROXIMATELY 730 SF TERRACE AT LEVEL 8. THIS IS PUBLIC HOUSING THAT WILL BE FUNDED WITH FINANCING PROVIDED BY THE CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE (TCAC), THE CALIFORNIA HOUSING AND COMMUNITY DEVELOPMENT DEPARTMENT, THE CALIFORNIA DEBT LIMIT ALLOCATION

PROGRAM (AHP). **PROJECT BLOCK & LOT** ADDRESS: PARCEL BLOCK/ LOT:

> ZONING INFORMATION ZONING DISTRICTS:

SITE AREA

PROJECT DESCRIPTION

SPACES ON LEVEL 1.

BUILDING INFORMATION NUMBER OF STORIES:

RESIDENTIAL OVER MIXED USE GROUND FLOOR OCCUPANCY TYPE: 7 STORIES OF R-2 OVER 1 STORY OF A-3, R-2, S-1, S-2, B CONSTRUCTION TYPE:

850 TURK ST

850 TURK ST,

SAN FRANCISCO, CA 94102

OCCUPIED BY A TWO STORY PARKING DECK. THE PROJECT PROPOSES A DEMOLITION OF THE

PARKING DECK AND CONSTRUCTION OF A 8-STORY AFFORDABLE HOUSING MULTIFAMILY

THE BUILDING WILL BE 8 STORIES AND WILL BE BUILT OF CONCRETE CONSTRUCTION.

LEVEL 1 INCLUDES COMMON AREAS, OFFICE SPACE, UTILITY ROOMS, AND RESIDENTIAL

COMMITTEE (CDLAC) AND THE FEDERAL HOME LOAN BANK ACT AFFORDABLE HOUSING

850 TURK ST

18,906.25 SF

N/A, STATE OWNED PARCEL

0744, 06

RESIDENTIAL BUILDING, CONSISTING OF 92 RESIDENTIAL UNITS, AND 29 COVERED PARKING

SERVICE SPACES. THERE IS A PRIVATE COURT AT THE CENTER OF THE SITE. LEVELS 2 THRU 8

THE SITE IS LOCATED AT 850 TURK ST, IN SAN FRANCISCO, CALIFORNIA CURRENTLY

STRUCTURAL INFORMATION THE BUILDING WILL BE A 8 STORY POST-TENSIONED CONCRETE BUILDING

FIRE PROTECTION **AUTOMATIC SPRINKLER SYSTEM NFPA13**

BUILDING CODE HEIGHT AND AREA

PER CBC TABLE 504.3 THE ALLOWABLE BUILDING HEIGHT FOR "R-2", "S-1", "S-2", "A-3", & "B' OCCUPANCY IS UNLIMITED

PER CBC TABLE 504.4 THE ALLOWABLE NUMBER OF STORIES ABOVE GRADE PLANE FOR "R-2", "S-1", "S-2", "A-3", "E", & "B" OCCUPANCY IS *UNLIMITED* PER CBC TABLE 506.2 AREA FACTOR FOR "R-2". "S-1". "S-2". "A-3". "E". & "B" OCCUPANCY IS

AVERAGE GRADE PLANE: (103.41' + 125.6' + 125.5' + 104.6')/4 = 114.8'AVERAGE HEIGHT OF ROOF = 187' ACTUAL BUILDING HEIGHT = 187' - 114.8' = 72.2'

LEVEL OF FIRE DEPARTMENT ACCESS = 104'-0" HIGHEST OCCUPIED STORY = 175'-0"

PLANNING CODE BUILDING HEIGHT: N/A

ACCESSIBILITY REVIEW:

UNLIMITED

ACCESSIBILITY REVIEW FOR COMPLIANCE WITH CBC 2019 CHAPTER 11B TO BE CONDUCTED BY SAN FRANCISCO DEPARTMENT OF BUILDING INSPECTION. THIS PROJECT IS NOT FUNDED WITH FINANCING FROM THE SAN FRANCISCO MAYOR'S OFFICE OF HOUSING AND COMMUNITY DEVELOPMENT AND. AS SUCH, IS NOT SUBJECT TO REVIEW AND APPROVAL BY THE MAYOR'S OFFICE OF DISABILITY.

175'-0" - 104'-0" = 71'-0" (< 75'-0") TO TOP OF FINISH FLOOR AT HIGHEST OCCUPIED STORY

			GROSS FLOOR AREA	
			NAME	GROSS FLOOR AREA
UNIT MIX			[212.2111.221.211	1.00.00
STUDIO	28	(31%)	CIRCULATION	18,813 SF
1 BEDROOM	16	(17%)	COMMON	12,592 SF
2 BEDROOM	21	(23%)	PARKING GARAGE	9,216 SF
3 BEDROOM	27	(29%)	RESIDENTIAL	62,692 SF
TOTAL	92		SERVICE	4,622 SF
IUIAL	92			107 035 QE

Total GSF w/o Parking Garage: 98,718 SF ACCESSIBLE UNITS 5 UNITS WITH MOBILITY FEATURES (5% OF TOTAL UNITS, PER CBC

REQUIRED: 2019 11B-233.3.1.1) 2 UNITS WITH COMMUNICATION FEATURES (2% OF TOTAL UNITS. PER CBC 2019 11B-233.3.1.3) PROVIDED: 14 UNITS w/ MOBILITY FEATURES (15% OF TOTAL UNITS) 78 UNITS w/ ADAPTABLE FEATURES, PER CBC 2019 11B-233.3.1.2 10 UNITS w/ COMMUNICATION FEATURES (10% OF TOTAL UNITS)

PARKING PROVIDED:

30 SPACES, INTENDED SOLELY FOR STATE USE BY OFF-SITE WORKERS (NO RESIDENTIAL USE OR ACCESS TO GARAGE)

BIKE PARKING REQUIRED:

CLASS 1: 1 SPACE PER DWELLING UNIT = 92 SPACES CLASS 2: 1 SPACE PER 20 DWELLING UNITS = 5 SPACES PROVIDED: CLASS 1: 106 SPACES CLASS 2: 5 SPACES

111 TOTAL BIKE PARKING SPACES

GENERAL NOTES

BATH ACCESSORIES, HANDRAILS, CABINETS, TOWEL BARS, WALL MOUNTED FIXTURES AND ANY OTHER ITEMS ATTACHED TO WALLS. **ABBREVIATIONS**

GRID LINES

DOOR

STOREFRONT

& WINDOW

MATERIAL

FLOOR TAG

CENTERLINE

SPECIFIC LOCATIONS.

CONSTRUCTION.

DISCIPLINES.

ARCHITECT.

TAG

TAG

NUMBER

EXTERIOR

FINISH

MATERIAL TYPE

SEE PARTITION

SCHEDULE

HEIGHT ABOVE

FINISH FLOOR

C1 CEILING TYPE

LOBBY— ROOM NAME

XX SQ. FT. APPROX. AREA

OTHERWISE APPLY THE MORE STRINGENT LOCATIONS.

RESPONSIBILITY FOR AN INAPPROPRIATE SUBMITTAL.

IDENTIFICATION 001 + ROOM NUMBER

DOOR TYPE

ADA-COMPLIANT

HARDWARE REQ.

KEYNOTE

SYMBOL

CALL-OUT

REVISION

CASEWORK

1. IN USING THESE PLANS FOR BIDDING OR CONSTRUCTION PURPOSES, ALL CONTRACTORS

ARE REQUIRED TO REVIEW AND TREAT THEM AS A WHOLE IN ORDER TO IDENTIFY ALL

REQUIREMENTS THAT DIRECTLY OR INDIRECTLY AFFECT THEIR PORTION OF THE WORK;

TRADES. IN CASE OF CONFLICTS, THE AFFECTED CONTRACTOR IS REQUIRED TO EITHER

THESE PLANS ARE INTENDED TO SET FORTH THE REQUIREMENTS FOR CONSTRUCTION IN

BE SUPPLEMENTED BY APPROPRIATE REQUESTS FOR CLARIFICATION AND INFORMATION.

ERRORS AND OMISSIONS ARE TO BE EXPECTED AND ANTICIPATED, AND ALL CONTRACTORS

ARE REQUIRED TO REVIEW THESE PLANS FOR ERRORS AND OMISSIONS, AND BRING THESE

CONSEQUENCES. SCALED DIMENSIONS SHOULD BE CONSIDERED ONLY APPROXIMATE: AND

PROCUREMENT, FABRICATION, OR CONSTRUCTION. SCHEMATIC PLANS ARE INTENDED ONLY

IN ANY EVENT ALL CONTRACTORS PROCEED AT THEIR OWN RISK IF THEY FAIL TO VERIFY

TO DEMONSTRATE THE RELATIONSHIP AMONG COMPONENT PARTS, AND NOT TO DEPICT

3. SUBMITTALS WILL BE REVIEWED BY THE ARCHITECT, IF AT ALL, ONLY PURSUANT TO THE

THE SUBMITTAL REVIEW PROCESS RELIEVE OR LESSEN THE SUBMITTING CONTRACTOR'S

4. THE CONTRACTOR SHALL REVIEW AND VERIFY ALL DIMENSIONS OF BUILDING AND SITE

AND NOTIFY THE ARCHITECT OF ANY DISCREPANCIES BEFORE PROCEEDING WITH

5. THE GENERAL CONTRACTOR SHALL VERIFY AND ASSUME RESPONSIBILITY FOR ALL

DIMENSIONS AND SITE CONDITIONS. THE GENERAL CONTRACTOR SHALL INSPECT THE

EXISTING PREMISES AND TAKE NOTE OF EXISTING CONDITIONS PRIOR TO SUBMITTING

HAVE REASONABLY BEEN INFERRED FROM SUCH AN EXAMINATION

AND THE OWNER BEFORE PROCEEDING WITH THE WORK.

8. DO NOT SCALE DRAWINGS. WRITTEN DIMENSIONS GOVERN.

PRICES. NO CLAIM SHALL BE ALLOWED FOR DIFFICULTIES ENCOUNTERED WHICH COULD

6. CONTRACTOR SHALL BE RESPONSIBLE FOR COORDINATION BETWEEN ARCHITECTURAL,

PROTECTION. THIS INCLUDES REVIEWING REQUIREMENTS OF INDIVIDUAL SYSTEMS BEFORE

ORDERING AND INSTALLATION OF ANY WORK. VERIFY ALL ARCHITECTURAL DETAILS AND

CONSTRUCTION DOCUMENTS SHALL BE BROUGHT TO THE ATTENTION OF THE ARCHITECT

10. WHEN SHOWN IN PLAN, ALL DIMENSIONS ARE TO FACE OF STUD, CONCRETE, CENTERLINE

11. WHEN SHOWN IN SECTION OR ELEVATION, ALL DIMENSIONS ARE TO TOP OF PLATE, TOP

OF CONCRETE, OR TOP OF CEMENT-BASED UNDERLAYMENT UNLESS OTHERWISE NOTED.

14. PROVIDE AND INSTALL 2x FLAT WOOD BLOCKING OR 16 GA METAL STRAPPING FOR ALL

STRUCTURAL, LANDSCAPE, CIVIL, MECHANICAL, PLUMBING, ELECTRICAL, AND FIRE

ALL FINISH CONDITIONS (WHETHER DEPICTED IN DRAWINGS OR NOT) WITH SAME

7. ANY ERRORS, OMISSIONS, OR CONFLICTS FOUND IN THE VARIOUS PARTS OF THE

9. ALL CLEAR DIMENSIONS ARE NOT TO BE ADJUSTED WITHOUT APPROVAL OF THE

OF COLUMNS, OR CENTERLINE OF WALL ASSEMBLIES, UNLESS OTHERWISE NOTED.

12. DETAILS SHOWN ARE TYPICAL; SIMILAR DETAILS APPLY IN SIMILAR CONDITIONS.

13. THE CONTRACTOR SHALL BE RESPONSIBLE FOR APPLYING AND OBTAINING ALL

REQUIRED INSPECTIONS TO CONFORM WITH LOCAL BUILDING AND FIRE CODES.

INDUSTRY-STANDARD PROTOCOL SET FORTH IN AIA DOCUMENT A201; AND IN NO EVENT WILL

REPRESENTATIVE IN A TIMELY MANNER; AND ANY CONTRACTOR WHO FAILS TO DO SO

ONLY AN INDUSTRY-STANDARD LEVEL OF QUALITY AND DETAIL: AND THEY ARE INTENDED TO

EVEN REQUIREMENTS LOCATED IN SECTIONS DESIGNATED AS APPLICABLE TO OTHER

OBTAIN DIRECTION FROM AN APPROPRIATE REPRESENTATIVE OF THE OWNER, OR

ERRORS AND OMISSIONS TO THE ATTENTION OF AN APPROPRIATE OWNER

BEFORE BIDDING OR OTHERWISE PROCEEDING ASSUMES THE RISK OF ANY

AND FIELD MEASURE DIMENSIONS BEFORE PROCEEDING WITH ANY AFFECTED

(T-02)

SYMBOL LEGEND

SEE KEYNOTE

LEGEND

SHEET NUMBER

CLOUD DENOTES

REVISED AREA

ELEVATION

NUMBER

UNIFORM BUILDING CODE

UNLESS OTHERWISE NOTED

VINYL COMPOSITION TILE

VERIFY IN THE FIELD

UNDERWRITERS' LABS

UNFINISHED

VENTILATION

VERTICAL

VESTIBULE

VENT PIPE

WEST, WIDE

WHERE OCCURS

WATER CLOSET

WITHOUT

WOOD

WINDOW

WIRE-GLASS

WATER HEATER

WATER METER

WATERPROOF

WAINSCOT

WFIGHT

WATER

Z-DUC1

ANGLE

WORKING POINT

WASTE RECEPTACLE

WEATHERSTRIPPING

WELDED WIRE FABRIC

POUND OR NUMBER

WATER RESISTANT BARRIER

UNGLAZED

URINAL

UTILITY

UNGL.

U.O.N.

UTIL.

V.C.T.

VENT.

VEST.

V.I.F.

W/O

WDW.

W.GL.

W.PT.

W.R.

W.R.B.

WSCT.

WSP. WT.

WTR

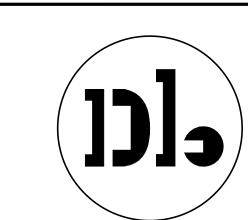
W.W.F.

SYMBOLS

PROJECT INFORMATION

850 TURK ST





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1009	% DD PRICING	5/15/2023
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Rev	Description	Date

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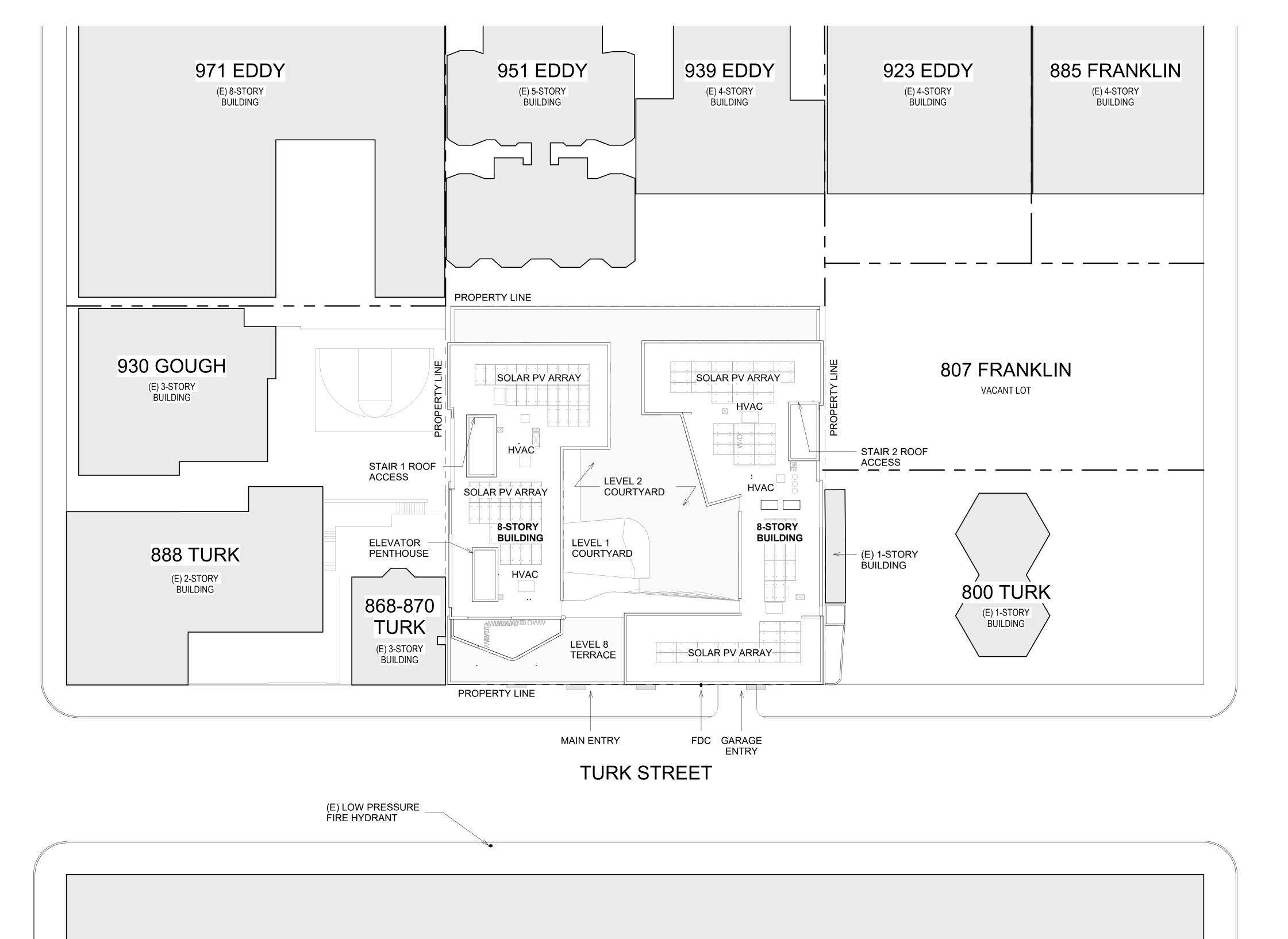
Drawing Title

SITE PLAN

Sheet No.

 Date
 11/09/2023

 Project No.
 22116



GOUGH STREET

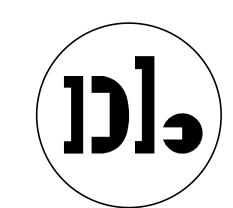
SITE PLAN



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	Revisions
Rev Description	Date

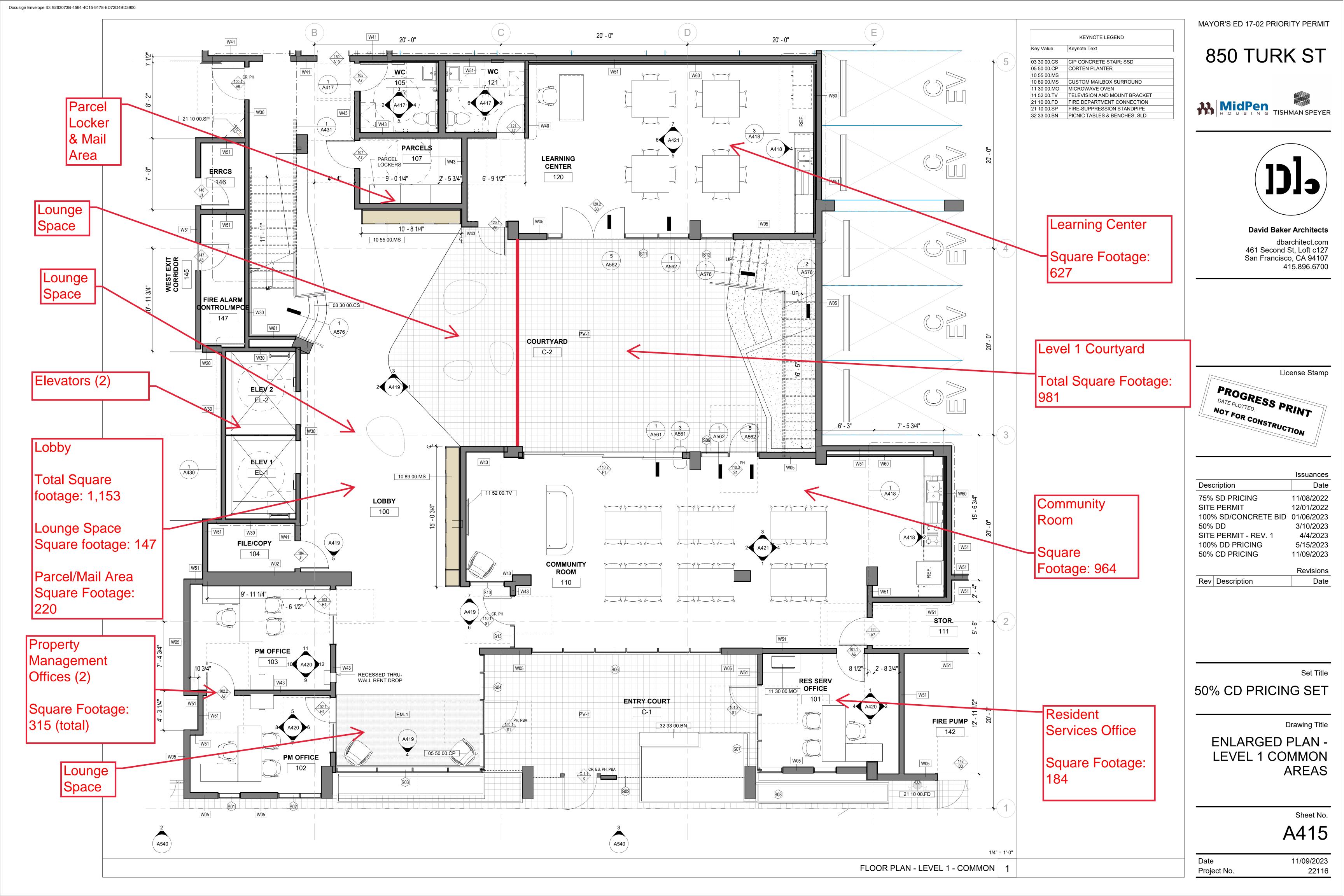
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Drawing Title

FLOOR PLAN -LEVEL 1

A110

11/09/2023 Project No. 22116



Bike

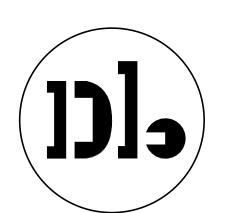


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	Revisions
Rev Description	Date

Set Title

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Date

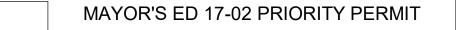
Project No.

Drawing Title

FLOOR PLAN -LEVEL 2

A120

11/09/2023 22116



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Rev Description	Date

Set Title

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Drawing Title

FLOOR PLAN -LEVEL 3

A130

 Date
 11/09/2023

 Project No.
 22116

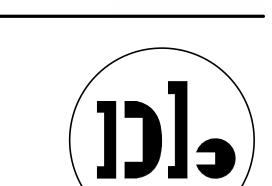




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KEYNOTE LEGEND





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	Revisions
Rev Description	Date

Set Title

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Drawing Title

FLOOR PLAN -LEVEL 4

A140

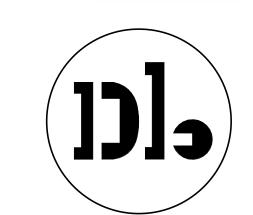
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	Revisions
Rev Description	Date

Set Title

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Drawing Title

FLOOR PLAN -LEVEL 5

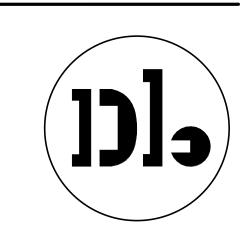
A150

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	Revisions
Rev Description	Date

Set Title

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Drawing Title

FLOOR PLAN -LEVEL 6

Sheet No.

 Date
 11/09/2023

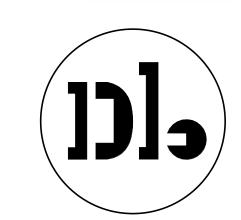
 Project No.
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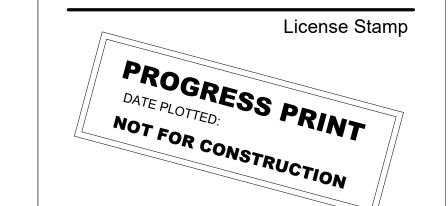






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	Revisions
Rev Description	Date

Set Title

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Drawing Title

FLOOR PLAN -LEVEL 7

A170

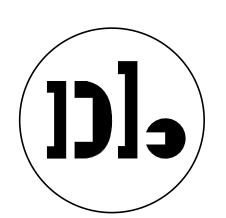
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	Revisions						
Rev Description	Date						

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Drawing Title

FLOOR PLAN -LEVEL 8

A180

11/09/2023

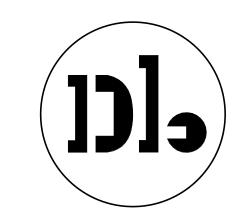
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	Revisions
Rev Description	Date

Set Title

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Drawing Title

ENLARGED UNIT PLAN - SECTOR B

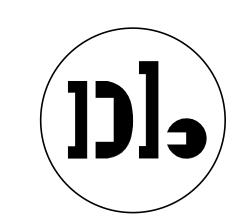
A401

11/09/2023 Project No. 22116 8' - 11 1/2"

850 TURK ST

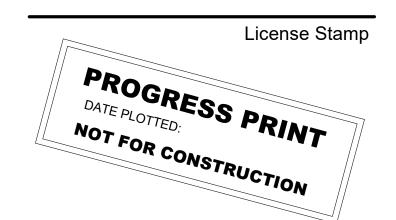






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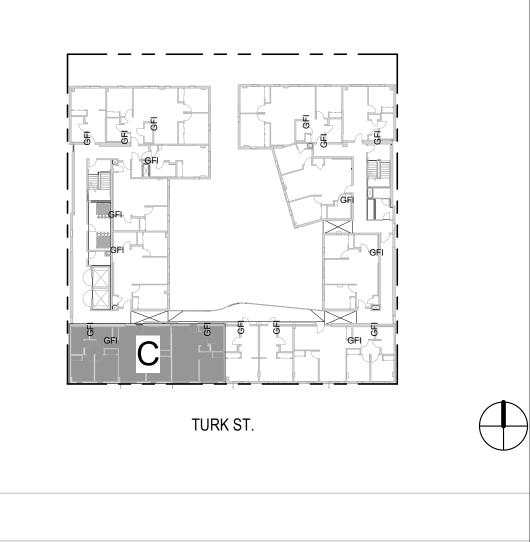
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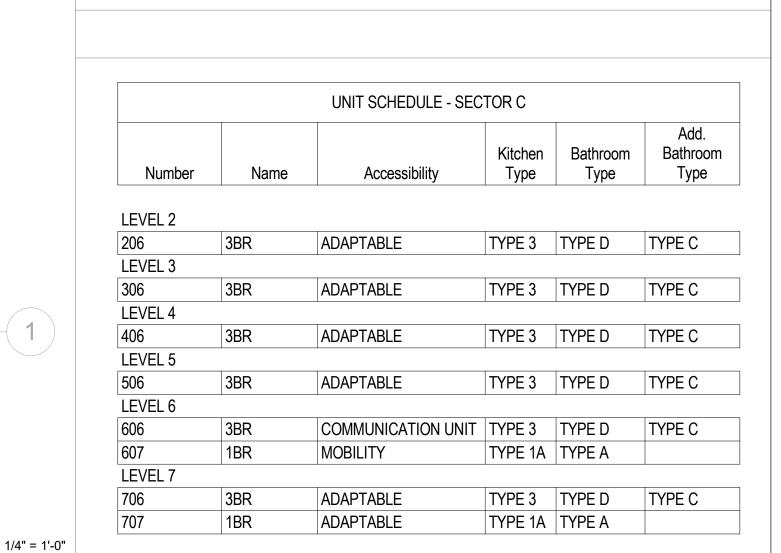
Drawing Title

ENLARGED UNIT PLAN - SECTOR C

A403

11/09/2023 Project No. 22116





LEVEL LANDING AND DOOR ACCESSIBILITY MANEUVERING

CLEARANCES, SEE

60" DIAMETER

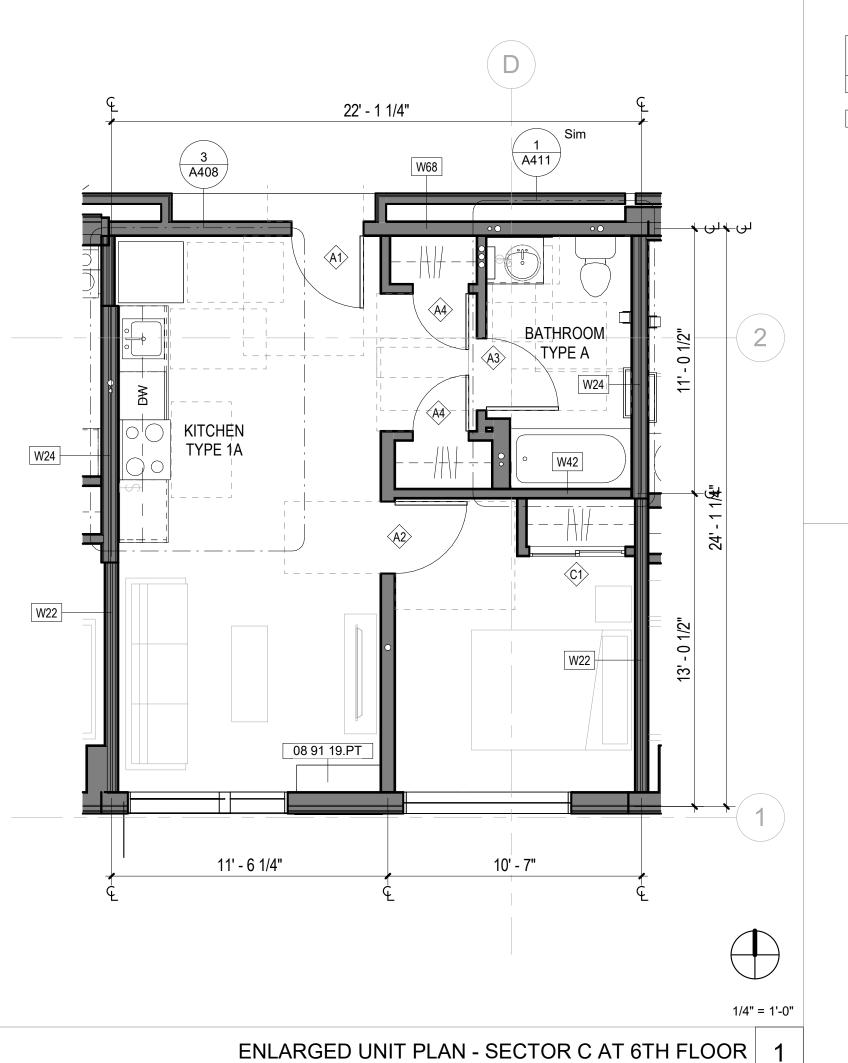
CLEARANCE

FEC FIRE EXTINGUISHER CABINET

TURNING CIRCLE

30" X 48" MANEUVERING

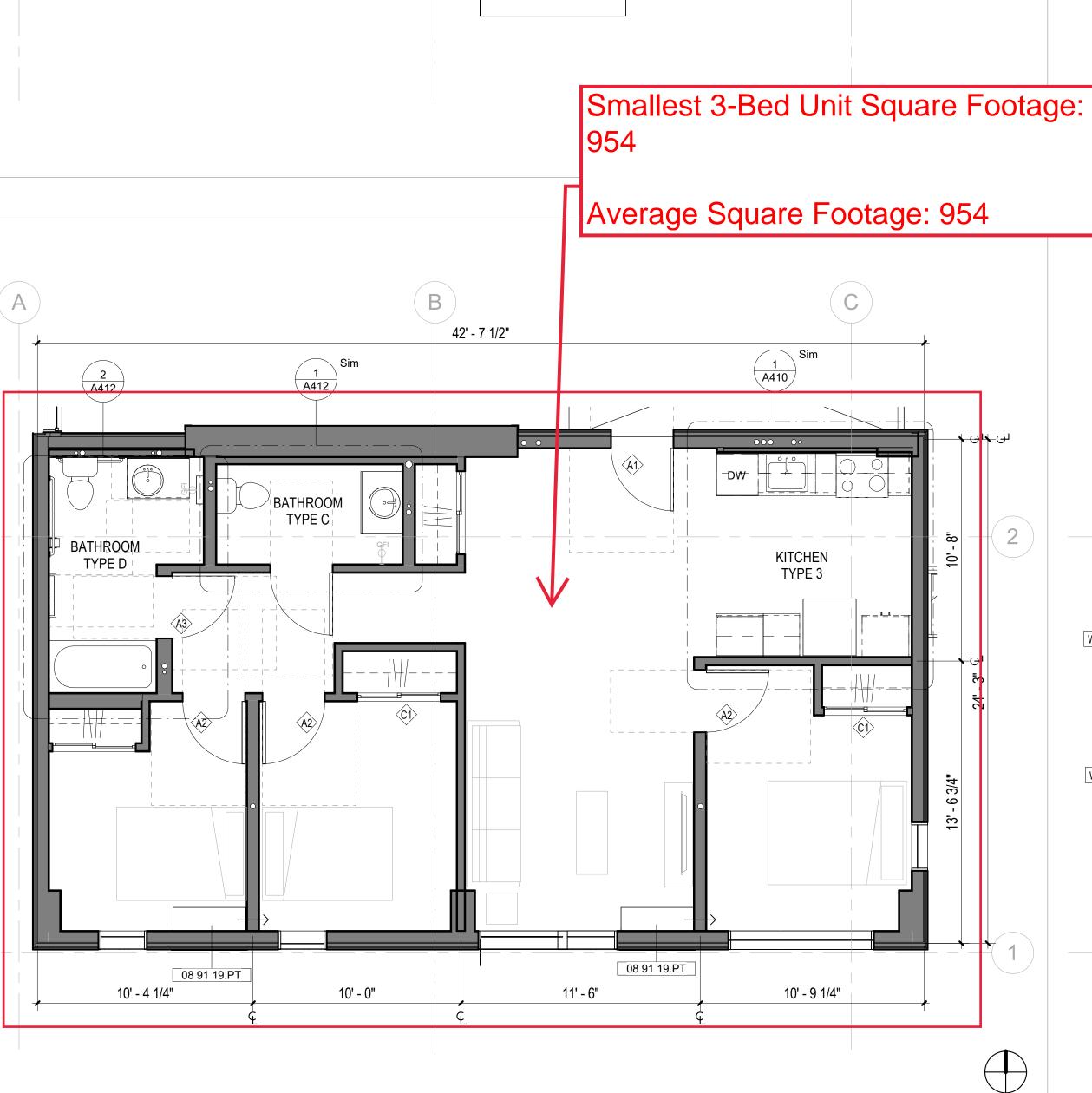
	KEYNOTE LEGEND
Key Value	Keynote Text
08 91 19.PT	PTAC VENT; SMD



1/4" = 1'-0"

ENLARGED UNIT PLAN - SECTOR C 3

ENLARGED RCP - SECTOR C AT 6TH FLOOR 2



8' - 11 1/2"



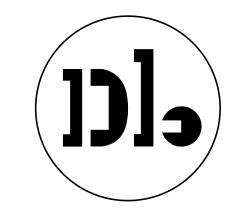
ENLARGED RCP - SECTOR E 2

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SITE PERMIT - REV. 1	4/4/2023							
100% DD PRICING 5/15/2023								
50% CD PRICING	11/09/2023							
Revisions								
Rev Description	Date							
•	<u> </u>							

Set Title

50% CD PRICING SET

Drawing Title

ENLARGED UNIT PLAN - SECTOR E

A405

11/09/2023 Project No. 22116

ENLARGED UNIT PLAN - SECTOR E 1

8' - 11 1/2"

8' - 0"

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Rev	Description	Date						

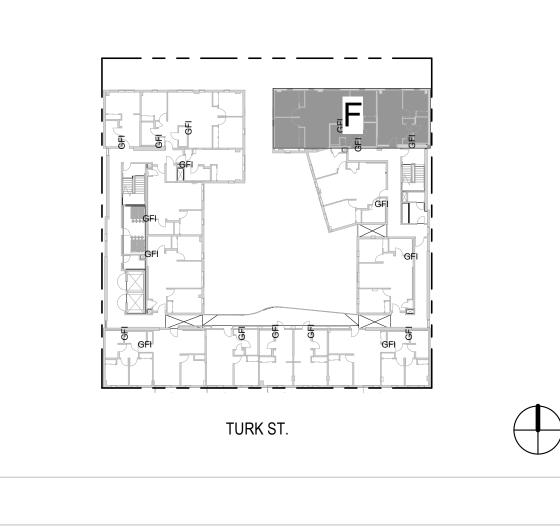
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Drawing Title

ENLARGED UNIT PLAN - SECTOR F

A407

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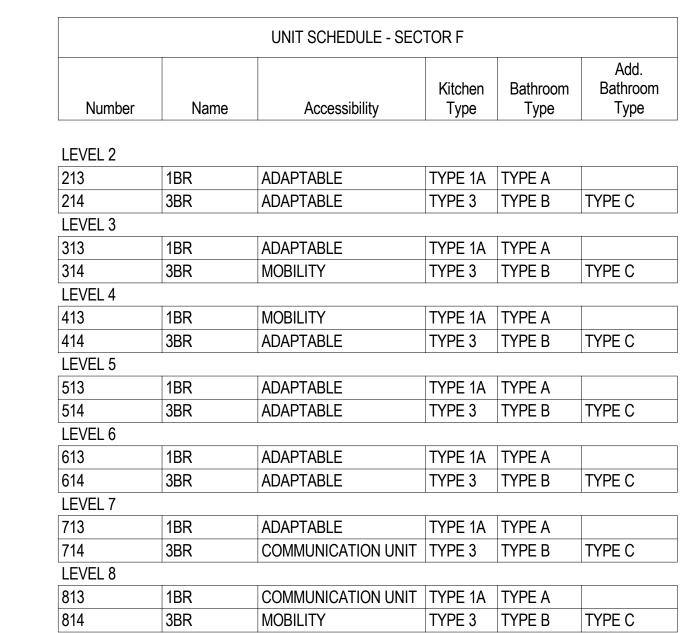
[8' - 11 1/2"]

6

Smallest 1-bed Unit Square

8' - 11 1/2"

8' - 0"



KEYNOTE LEGEND

LEVEL LANDING AND DOOR ACCESSIBILITY MANEUVERING

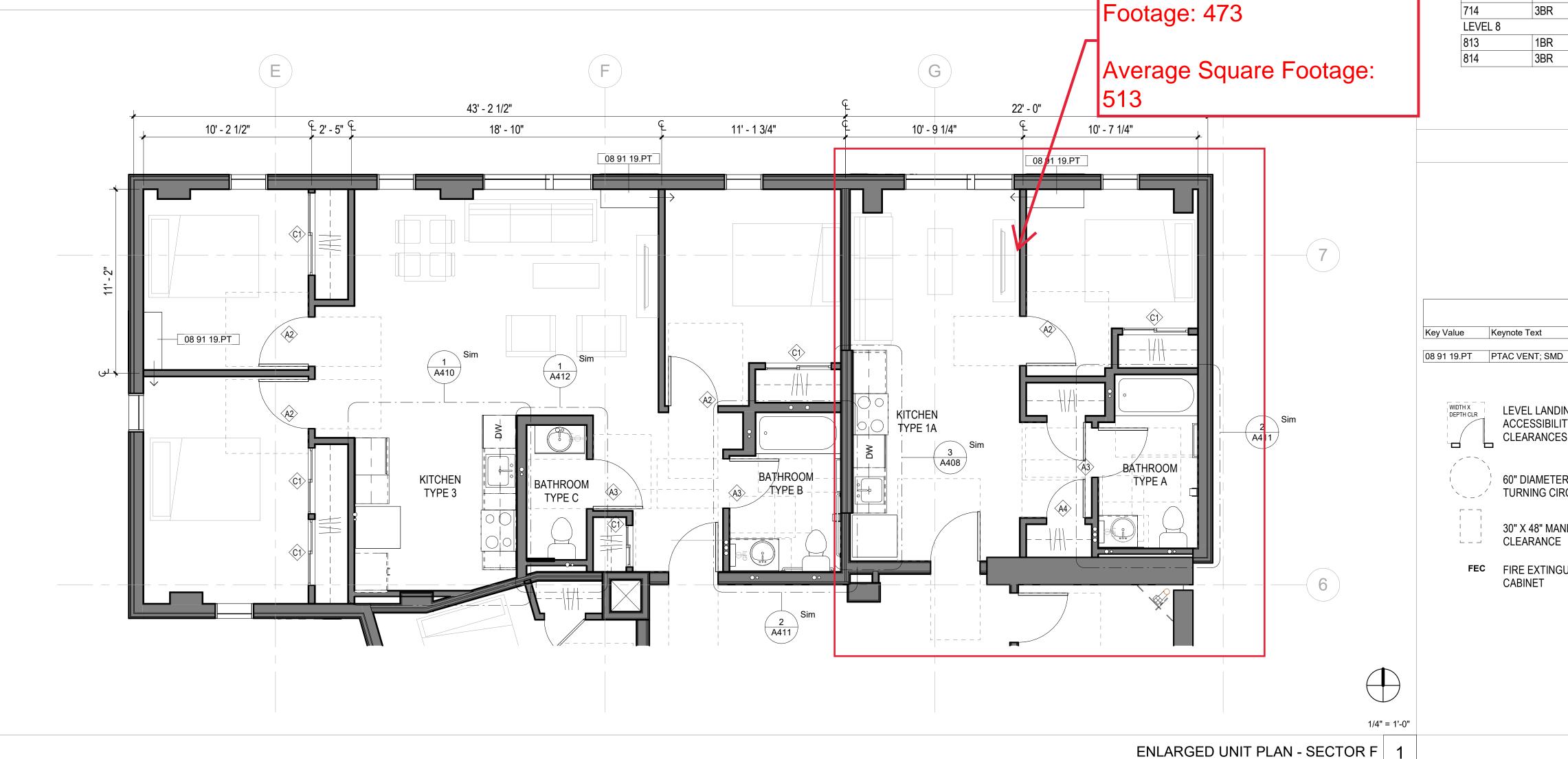
CLEARANCES, SEE

60" DIAMETER

FEC FIRE EXTINGUISHER CABINET

TURNING CIRCLE

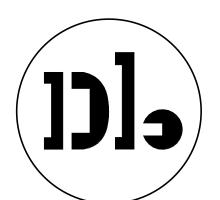
30" X 48" MANEUVERING CLEARANCE



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	Revisions
Rev Description	Date

KEY PLAN

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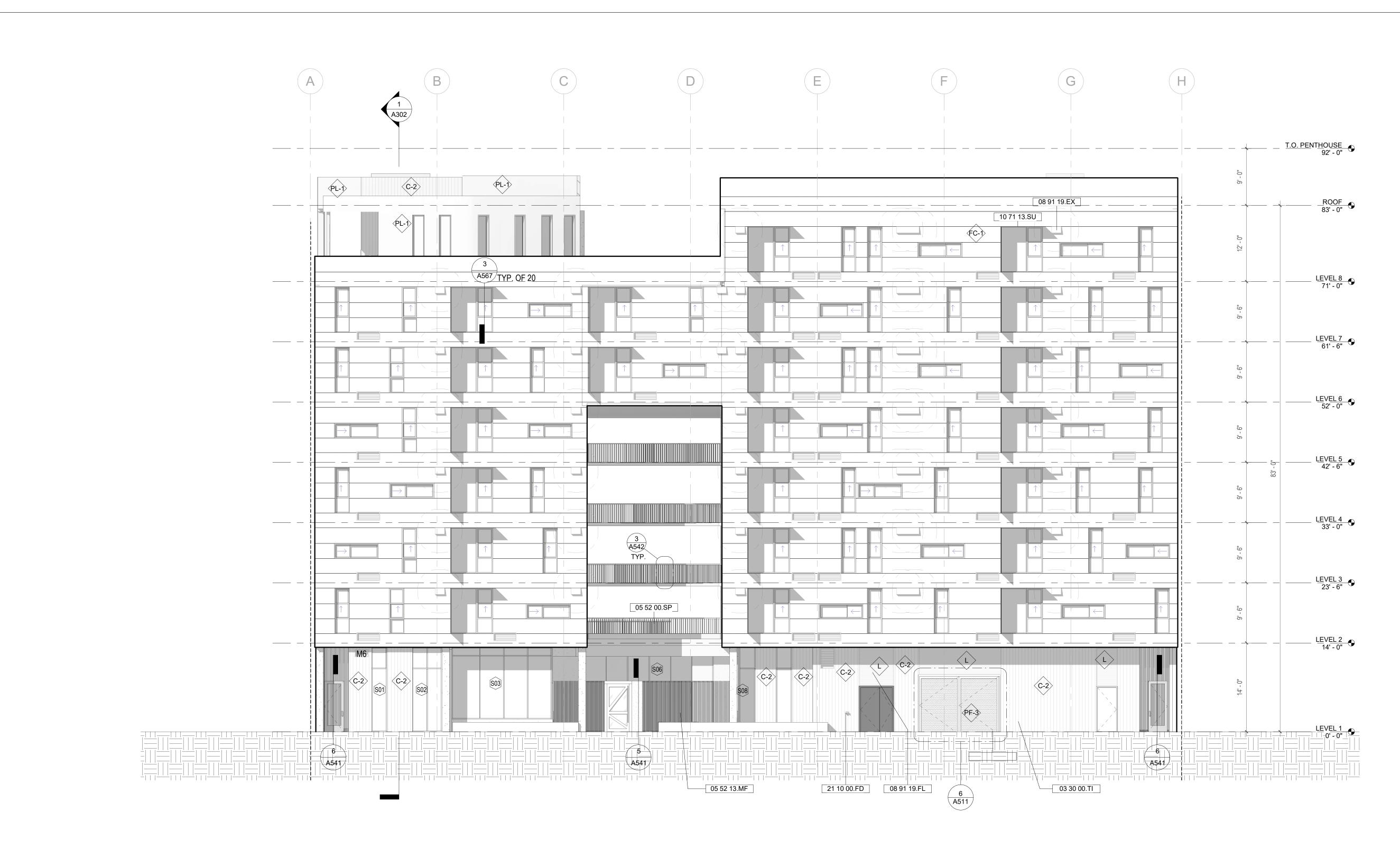
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EXTERIOR ELEVATION -SOUTH

Sheet No. **A200**

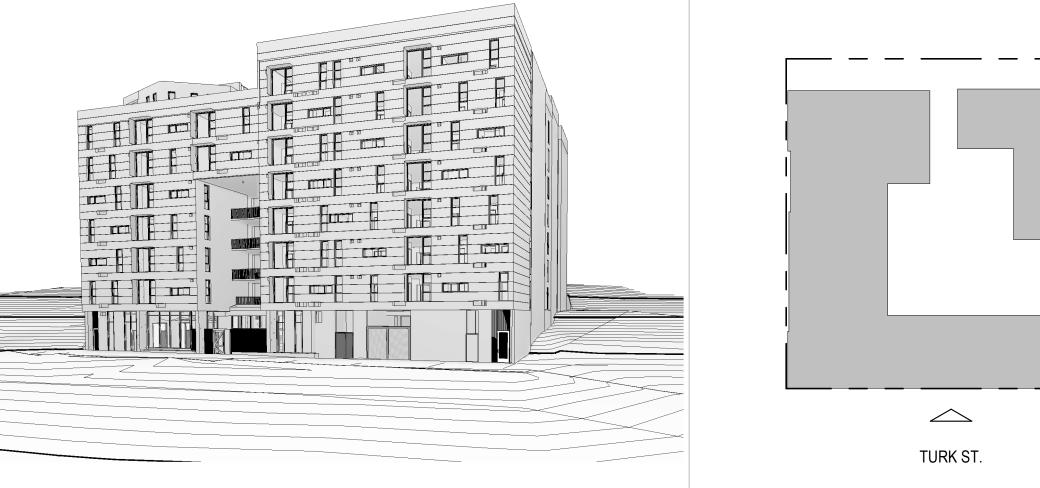
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 Project No.
 22116



ELEVATION - SOUTH

KEYNOTE LEGEND	EXTERIOR MATERIAL LEGEND
KeyNote Legend Key Value Keynote Text 03 30 00.TI FIBERGLASS TIE; SSD 05 52 00.SP STEEL BAR PICKET RAILING 05 52 13.MF METAL FENCE AND ENTRY GATE 08 91 19.EX EXHAUST VENT; SMD 08 91 19.FL FIXED LOUVER; SMD 10 71 13.SU SUNSHADE 21 10 00.FD FIRE DEPARTMENT CONNECTION	EXPOSED CONCRETE Co2 TEXTURED CONCRETE FINISH FIBER CEMENT PANEL W/ VENT FOR PTAC RANDOM BATTEN SIDING W/ VENT FOR PTAC L METAL LOUVER MODIFIED WOOD SIDING STUCCO

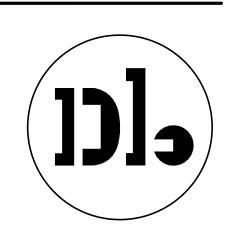


3D VIEW - TURK ST

850 TURK ST







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	Revisions

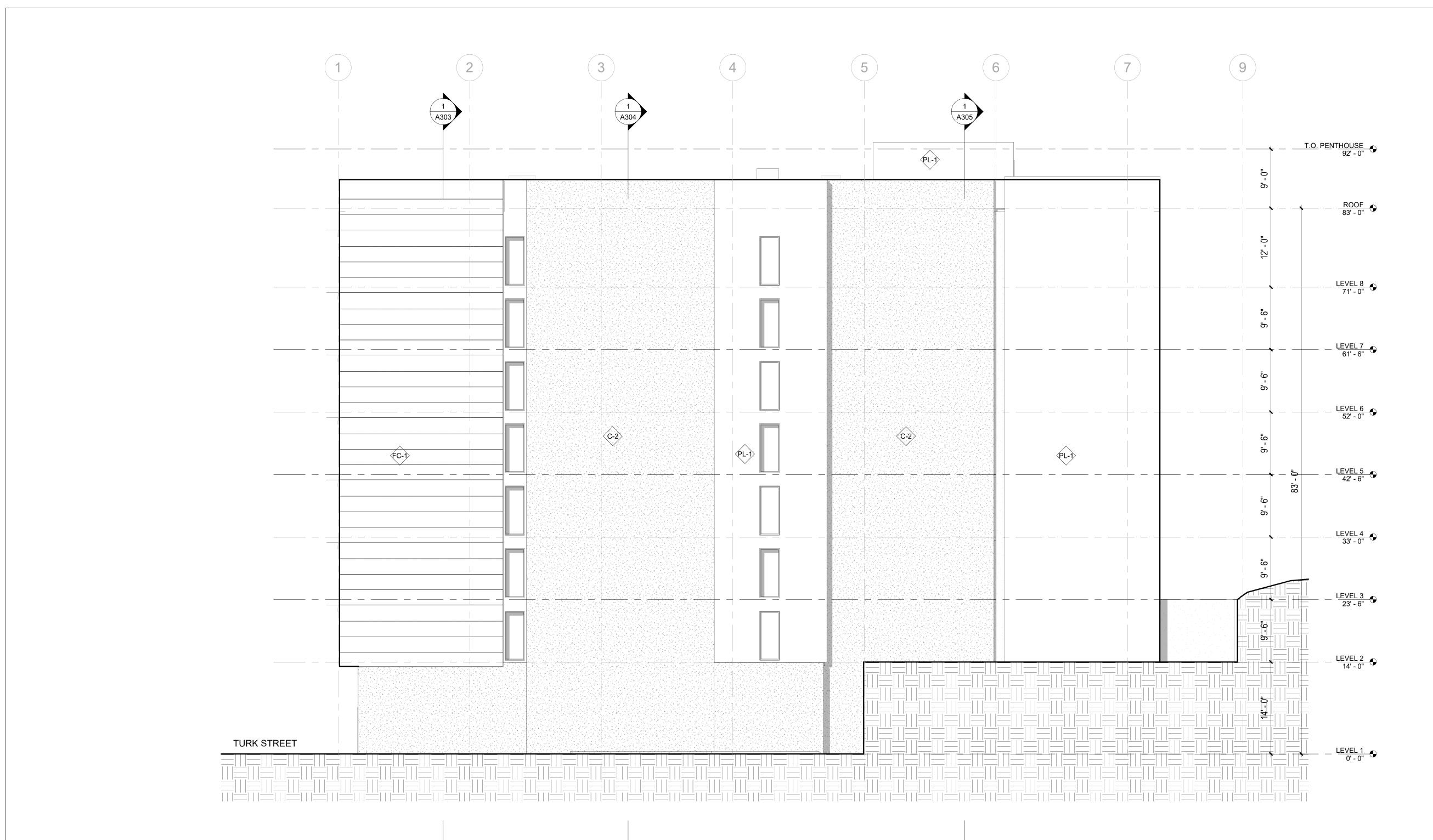
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Date

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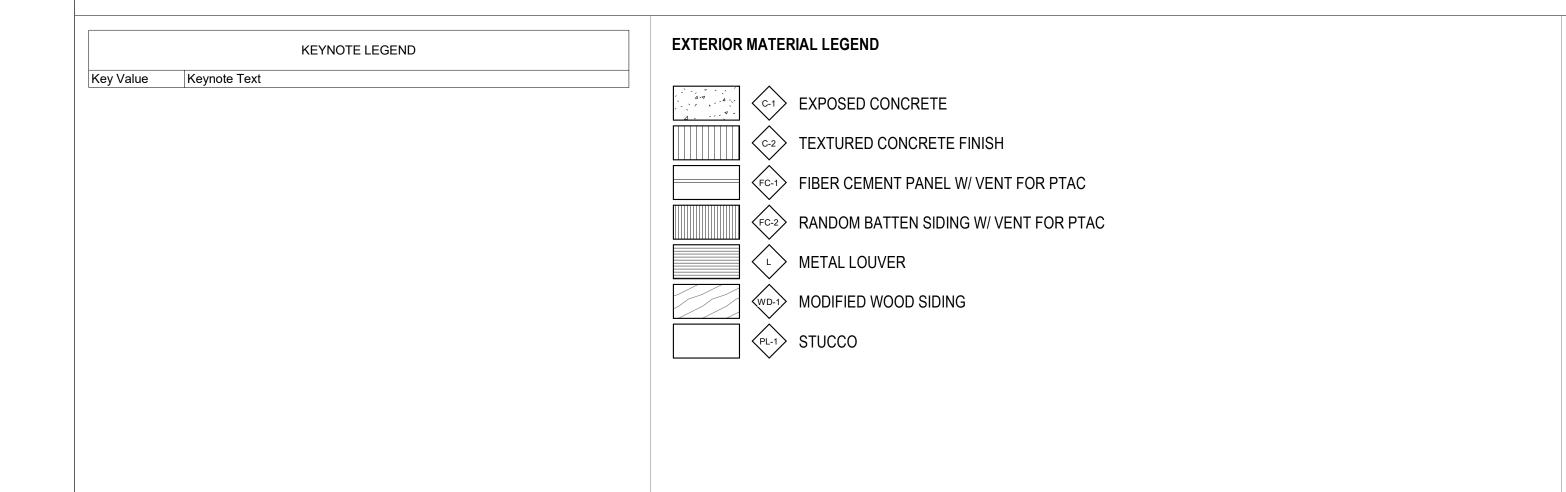
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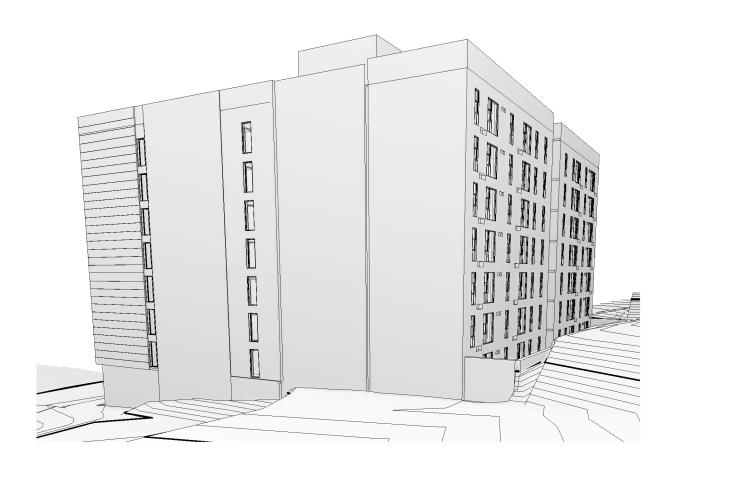
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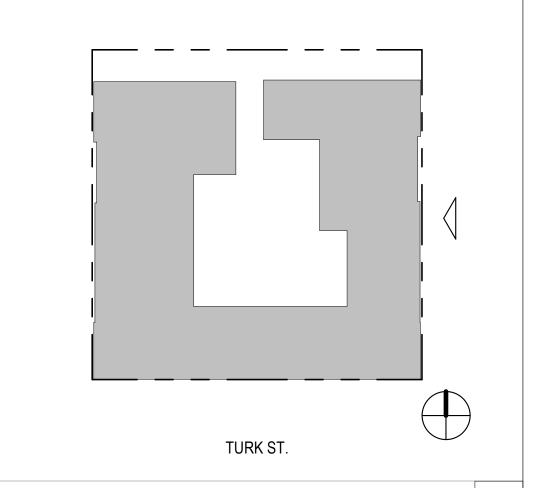
KEY PLAN

ELEVATION - EAST





3D VIEW - EAST ELEV.



C-2 TEXTURED CONCRETE FINISH

L METAL LOUVER

PL-1 STUCCO

WD-1 MODIFIED WOOD SIDING

FC-1 FIBER CEMENT PANEL W/ VENT FOR PTAC

FC-2 RANDOM BATTEN SIDING W/ VENT FOR PTAC

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Rev Description	Date

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Drawing Title

EXTERIOR ELEVATION -NORTH

A202

11/09/2023 Project No. 22116

KEY PLAN

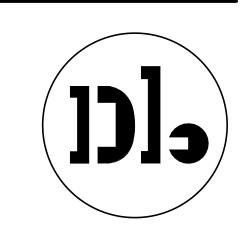
TURK ST.

3D VIEW - NORTH ELEV.

850 TURK ST







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Des	cription	Date
75%	SD PRICING	11/08/2022
SITE	PERMIT	12/01/2022
1009	% SD/CONCRETE BID	01/06/2023
50%	DD	3/10/2023
SITE	PERMIT - REV. 1	4/4/2023
1009	% DD PRICING	5/15/2023
50%	CD PRICING	11/09/2023
		Revisions
Rev	Description	Date

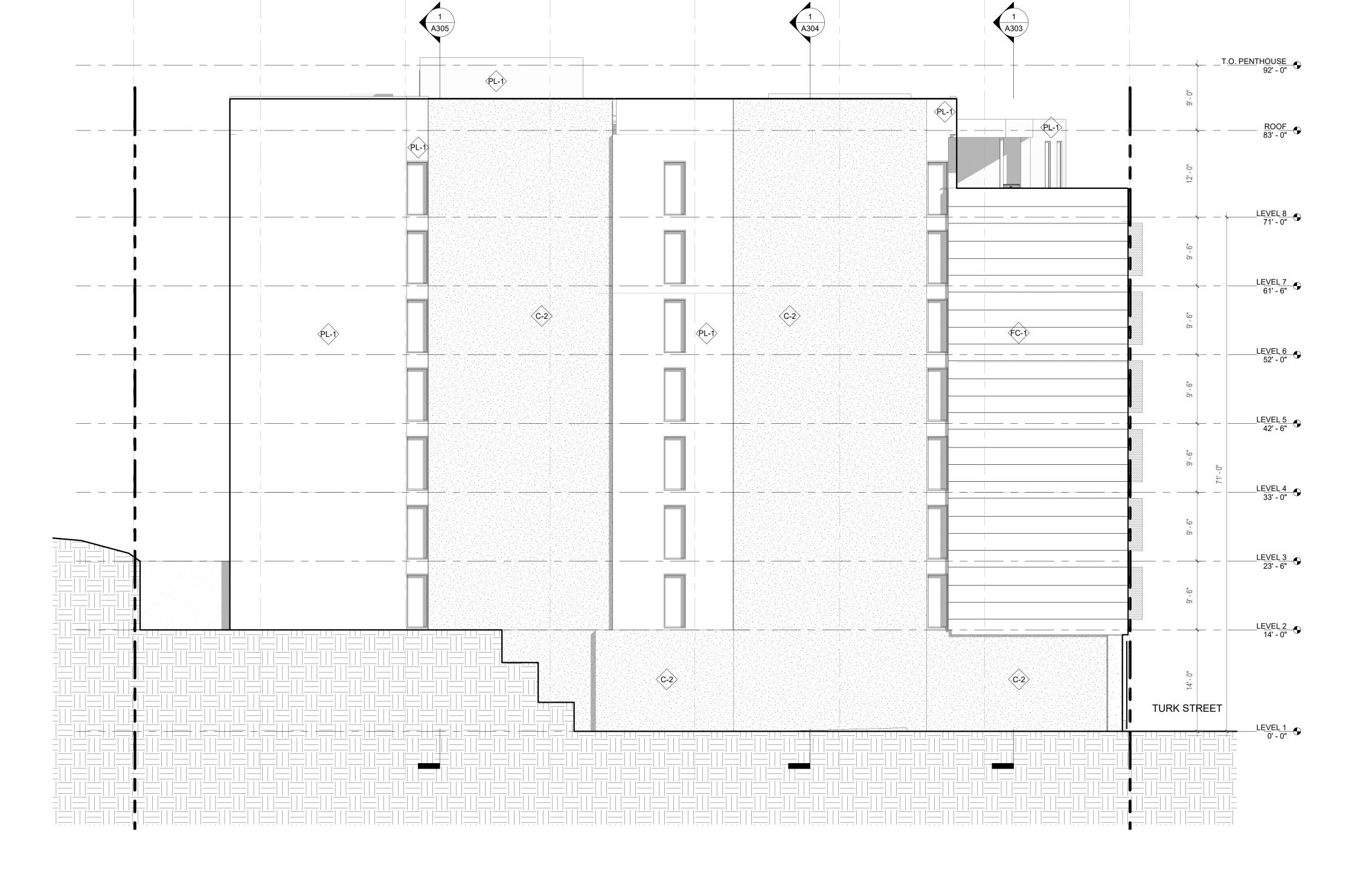
50% CD PRICING SET

Drawing Title

EXTERIOR ELEVATION - WEST

A203

11/09/2023 22116



Key Value Keynote Text C-1 EXPOSED CONCRETE C-2 TEXTURED CONCRETE FINISH FC-1 FIBER CEMENT PANEL W/ VENT FOR PTAC FC-2 RANDOM BATTEN SIDING W/ VENT FOR PTAC L METAL LOUVER WD-1 MODIFIED WOOD SIDING PL-1 STUCCO

EXTERIOR MATERIAL LEGEND

KEYNOTE LEGEND



3D VIEW - WEST ELEV.

TURK ST.

KEY PLAN

ELEVATION - WEST

Project No.

Evaluation of Request for Preliminary Gap Financing 850 Turk Street

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Attachment H: Comparison of City Investment in Other Housing <u>Developments</u>

Affordable Multifamily Housing New Construction Cost Comparison - San Francisco

	Updated	8/8/2024														
				tion costs by Ur	nit/Bed/SF	Cons	struction by Unit	Bed/SF	Soft (Costs By Unit/Be	nd/SF	Total Develop	ment Cost (Not in	cluding Land)	Subsi	idy
_			Acq/unit	Acq/BR	Acq/lot sq.ft	Const/unit	Const/BR	Const/ sq.ft ⁶	Soft/unit	Soft/BR	Soft/ sq.ft ⁶	TDC/unit	TDC/BR	TDC/ sq.ft ⁶	Subsidy / unit	Leveraging 7
	Delta of Subject ar	nd Comparable Projects	\$ (1,423)	\$ (851)	\$ (8)	\$ 57,436	\$ 5,504	\$ 50	\$ 139,530	\$ 69,613	\$ 129	\$ 195,836	\$ 74,452	\$ 178	\$ (193,347)	198.7%
		Delta Percentage	-81%	-82%	-83%	8%	1%	8%	73%	62%	72%	22%	14%	22%	-78%	277%
	850 Turk		\$ 342	\$ 189	\$ 2	\$ 744,435	\$ 410,108	\$ 694	\$ 330,204	\$ 181,909	\$ 308	\$ 1,074,639	\$ 592,016	\$ 1,001	\$ 54,348	94.9%
	Comparable Projects	Average:	\$ 1,765	\$ 1,039	\$ 9.87	\$ 686,999	\$ 404,603	\$ 644	\$ 190,674	\$ 112,296	\$ 179	\$ 878,803	\$ 517,565	\$ 824	\$ 247,695	71.8%

Costs lower than comparable average (within 10%)

Costs higher than comparable average (within 10%)

						Building Square rootage				Total Troject Costs							
		Lot sq.ft	Completion/ start date	# of Units	# of BR1	Res. ²	Non-Res. Sq. ft.	Total sg. ft.	Acq. Cost ³	Constr. Cost ⁴	Soft Cost	Total Dev. Cost w/acq costs	Local Subsidy				
ALL PROJECTS	Average:	31,279		121	193	119,041	13,534	131,303	\$ 171,653	\$ 81,997,856	\$ 21,732,728	\$ 103,902,206	\$ 31,005,428				
Comparable Projects Completed (filtered)	Average:	19,955		103	181	101,988	15,295	117,283	\$172,119	\$64,015,746	\$16,945,983	\$81,133,849	\$26,576,195				
Comparable Projects Under Construction (filtered)		18,719		101	153	100,911	1,349	101,484	12,295	70,090,653	22,122,041	92,224,988	26,338,708				
Comparable Projects In Predevelopment (filtered)	Average:	12,073		80	149	77,411	6,663	84,073	\$316,653	\$60,932,595	\$15,064,371	\$76,133,216	\$17,405,719				
Total Comparable Projects	Average:	16,916		95	161	93,437	7,769	100,947	\$167,022	\$65,012,998	\$18,044,132	\$83,164,017		Notes on Financing (e.g., TCAC)	Building Type (e.g., Type III over Type I)	Stories	Comments (stage of design/pricing; date of LC; unusual conditions such as childcare center)
850 Turk		18,900		92	167	98,719	-	98,719	\$ 31,500	\$ 68,487,976	\$ 30,378,777	\$ 98,866,753	\$ 5,000,000	AHSC, IIG, LGMG, TC	A Type IA	8	Actual building includes a garage, but garage costs excuded here
Delta of Subject and Comp Project Averages		1,984		-3	6	5,282	-7,769	-2,228	(\$135,522)	\$3,474,978	\$12,334,646	\$15,702,736	(\$18,440,207)				_
Delta Percentage		12%		-3%	4%	6%	-100%	-2%	-81%	5%	68%	19%	-79%	Ī			

PROJECTS COMPLETED	DJECTS COMPLETED							Building Square Footage Total Project Costs									
Project Name	Address	Lot sq.ft	Compl. Date	# of Units	# of BR1	Res. ²			Acq. Cost3	Constr. Cost4	Soft Cost	Total Dev. Cost w/acquisition costs	Local Subsidy5 Notes on Financing		Building Type Stories		Comments (stage of design/pricing; date of LC; unusual conditions such as
Mission Family Housing	1036 Mission	15,200	Oct-18	88	134	92,462	6,955	99,417	\$ -	\$ 48,787,017	\$ 6,583,453	\$ 55,370,470	\$ 17,704,400	2 HCD Loans (MHP & TOD)	Type IB	9	1
Eddy and Taylor Family Housing	222 Taylor	22,344	Jun-19	113	211	108,440	21,086	129,526	\$ -	\$ 67,334,307		\$ 82,171,766	\$ 22,187,436	2 HCD Loans (MHP & TOD)	Type IB	8	required
490 South Van Ness	490 S. Van Ness Avenue	14,250	Apr-21	81	121	51,639	28,985	80,624	\$ -	\$ 55,713,644	\$ 13,393,811	\$ 69,107,455	\$ 28,892,030		Type IA	7+	Over partial basement
2060 Folsom Street	2060 Folsom	29,075	May-21	127	252	155,648	11,810	167,458	\$ 134,931	\$ 86,381,126				HCD AHSC Loan	Type IB	9	w/AHSC Improvements of \$6MM
500 Turk Street (555 Larkin)	500 Turk Street	18,906	Dec-22	108	186	101,752	7,639	109,391	\$ 725,666	\$ 61,862,637	\$ 29,815,020	\$ 92,403,323	\$ 32,400,000	HCD AHSC Loan	Type I	8	Type I 8 stories on constrained site
	•	•						•		•	•	•		•		•	

PR	OJECTS UNDER CONSTRUCTION		E	unaing Square Fo	otage		Total Project Costs	•										
	Project Name	Address	Lot sq.ft	Compl. Date	# of Units	# of BR1	Res. ²	Non-Res.	Total	Acq. Cost3	Constr. Cost4	Soft Cost	Total Dev. Cost w/acq costs	Local Subsidy5	Notes on Financing	Building Type	Stories	Comments (stage of design/pricing; date of LC;
2550	Irving	2550 Irving Street	19,125	Jun-24	90	161	107,821		107,618	\$ -	\$ 70,979,265	\$ 24,946,857	\$ 95,926,122	\$ 25,573,912	4% LIHTC; HCD - IIG, MHP, A	Type I	7	inci ili space, pkg stacker system.
The K	elsey	240 Van Ness	18,313	Dec-24	112	144	94,001	1,349	95,350	\$ 24,590	\$ 69,202,040	\$ 19,297,224	\$ 88,523,854	\$ 27,103,503	4% LIHTC , IIG, AHSC	Type IB	8	CD

PROJECTS IN PREDEVELOPMENT							Building Square Footage Total Project Costs										
Project Name	Address	Lot sq.ft	Start Date (anticipated)	# of Units	# of BR1	Res. ²	Res. ² Non-Res. Total		Acq. Cost3	Constr. Cost4	Soft Cost	Total Dev. Cost w/acq costs	Local Subsidy	Notes on Financing	Building Type	Stories	Comments (stage of design/pricing; date of LC;
160 Freelon	160 Freelon	13,091	Jun-24	85	154	91,944	10,282	102,226	\$ 20,000	\$ 75,256,791	\$ 19,236,327	\$ 94,513,118	\$ 20,077,591	4% Credits, MHP, AHP	Type IB	9	CD and
750 Golden Gate Phase 1	750 Golden Gate	13,026	Nov-24	75	124	57,502	11,266	68,768	\$ -	\$ 53,352,452	\$ 10,098,121	\$ 63,450,573	\$ 20,000	2023 Educator NOFA	Type I	8	Conceptual Dec 2023
650 Divisadero	650 Divisadero	12,500	Jun-26	95	176	93,215	2,800	96,015	\$ 525,000	\$ 70,182,675	\$ 17,944,865	\$ 88,652,540	\$ 33,235,439		Type I	9	Pre-dev concept NOFA 2023; no
2205 Mission	2205 Mission	9,674	Jan-26	63	141	66,981	2,302	69,283	\$ 721,610	\$ 44,938,460	\$ 12,978,171	\$ 57,916,631	\$ 16,289,847	Cal Home; Prop A Educ; HCD;	Type iB	9	F86 2024 LC; concept pre dev

Evaluation of Request for Preliminary Gap Financing 850 Turk Street

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Attachment I: Predevelopment Budget

N/A

Evaluation of Request for Preliminary Gap Financing 850 Turk Street

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Attachment J: Development Budget

MOHCD Proforma - Permanent Financing Sources Uses of Funds

6/26/24 850 Turk Street 850 Turk St MidPen Housing Co # Units: 92
Bedrooms: 167
Reds: Fotal Sources Comments

98,866,753

Note that cels J20 X35 are not totaling properly. M7 should equal 398,866,753 5,000,000 5,605,037 22,000,000 1,317,000 7,760,753 9,756,322 100 47,427,541 USES ACQUISITION

Acquisition cost or value

Legal / Closing costs / Broker's Fee

Holding Costs

Transfer Tax 0 31,500 31,500 CONSTRUCTION (HARD COSTS) Unit Construction/Rehab
Commercial Shell Construction
Demolition
Environmental Remediation
Onsight Improvements/Landscaping
Offsite Improvements
Infrastructure Improvements 51,597,811 Include FF&E 5,000,000 5,605,037 22,000,000 7,760,753 11,232,021 280,035 280,035 1,909,338 819,000 498,000 2,728,338 498,000 Infrastructue Improcession
Parking
GC Bond Premium/GC Insurance/GC Taxe
GC Overhead & Profit
GG General Conditions 1,441,742 1,997,469 4,112,074 62,255,469 534,215 5% up to \$30,000 HC, 4% \$30,545,000,3% \$45,000 594,215 5% up to \$30,000 HC, 4% \$30,545,000,3% \$45,000 594,215 4% up to \$30,000 HC, 5% \$30,545,000,3% \$45,000 594,215 4% up to \$30,000 HC, 5% \$30,545,000,3% \$45,000 594,215 4% up to \$30,000 HC, 5% \$30,545,000,2% \$45,000 594,215 4% up to \$30,000 HC, 5% \$30,545,000,2% \$45,000 1,900,200,200,200,200 1,900,200,200,200 1,900,200,200 1,900,200,200 1,900,200 Design Contingency (remove at DD)
Bid Contingency (remove at DD)
Bid Contingency (remove at bid)
Plan Check Contingency (removereduce during Plan Rev.
Hard Cost Construction Contingency
Sub-mark Sub-ma 5,000,000 5,605,037 22,000,000 1,317,000 7,760,753 0.9% 2.6% 0.9% 5.2% 0 0 1,317,000 7,760,753 22,000,000 SOFT COSTS chitecture & Design Architect design fees
Design Subconsultants to the Architect (incl. Fees)
Architect Construction Admin
Reimbursables
Additional Services
Sub-total Architect Co Sub-total Architect Contrat

Other Third Party design consultants (not included under Architect contrart) 1,864,000 1,864,00 Total Architecture & Design ngineering & Environmental Studies
Survey 125,000 Bond Issuer Fees Other Bond Cost of Issuance Other Lender Costs (MOHCD Orig Fee + Lender Expenses Sub-total Const. Financing Costs 85,000 8,769,359 85,000 8,769,359 Sub-total
Permanent Financing Costs
Permanent Loan Origination Fee
Credit Enhance. & Appl. Fee
Title & Recording 56,050 Sub-total Perm. Financing Costs Total Financing Cost Legal Costs

Borrower Legal fees
Land Use / CEQA Attomey fees
Tax Credit Counsel
Bond Counsel
Construction Lender Counsel
Permanent Lender Counsel
Other Legal (soft lender counsel) 8,875,409 135,00 135,000 Other Development Costs
Appraisal
Market Study
Insurance
Property Taxes
Accounting / Audit
Corganizational Costs
Entitlement / Permit Fees
Marketing / Rent-up 25,000 ,786,365 1,786,365 Furnishings
PGE / Utility Fees
TCAC App / Alloc / Monitor Fees
Financial Consultant fees
Construction Management fees / Owner's RepSecurity during Construction
Refrection 230,000 230,000 Sectify veering.

Relocation
Other (prevailing wage consultant)
Other (MHPC Predev Loan interest)
Other (public art)

Total Other Development Costs 65,000 | 470,859 | 470,859 | Should be either 10% or 5% of total soft cos 0 17,933,836 0 17,933,836 0 457 119 DEVELOPER COSTS

Developer Fee - Cash-out Paid at Milestones
Developer Fee - Cash-out At Risk
Commercial Developer Fee
Developer Fee - GP Equity (also show as source)
Developer Fee - Deferred (also show as source) ed MOHCD approval for this cost, N/A for most Development Consultant Fees

Other (specify)

TOTAL DEVELOPER COSTS 0 9.756.322 100 2,200,000 11.956.422 TOTAL DEVELOPMENT COST

Development Cost/Unit by Source

Development Cost/Unit as % of TDC by Source 5,000,000 54,348 5.1% 5,605,037 22,000,000 60,924 239,130 5.7% 22.3% 98,866,753 1,074,639 100.0% 1,317,000 7,760,753 9,756,322 47,427,541 84,356 7.8% Acquisition Cost/Unit by Source 0 0 0 0 0 239,130 222.85 *Possible non-eligible GO Bond/COP Amount: City Subsidy/Unit Tax Credit Equity Pricing:
Construction Bond Amount:
Construction Loan Term (in months):
Construction Loan Interest Rate (as %):

Evaluation of Request for Preliminary Gap Financing 850 Turk Street

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Attachment K: 1st Year Operating Budget

Application Date: Total # Units: 6/26/2024 Project Name: Project Address: 850 Turk Street 92 850 Turk St

First Year of Operations (provide data assuming that

Project Sponsor: Year 1 is a full year, i.e. 12 months of operations): MidPen Housing Corporation 2027

Total	Comments	PUPA	PUPM
1,805,460	Links from 'New Proj - Rent & Unit Mix' Worksheet	19,625	1,635
0	Comments		
0	Links from 'New Proj - Rent & Unit Mix' Worksheet	-	-
0			
		-	
		-	
		_	
		-	
0	Links from 'Utilities & Other Income' Worksheet	-	
		119	
0	Links from 'Utilities & Other Income' Worksheet	-	
		-	
		-	
		_	
1,816,379			
(90,819)	Vacancy loss is 5% of Tenant Rents.	(987)	
		- ′	
0	from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 100%	-	
1,725,560	PUPA: 18,756		
64,423	1st Year to be set according to HUD schedule.	700	58
26,009		283	
90,432	PUPA: 983		
	PUPA: 983 Links from 'Staffing' Worksheet	_	
0		- 980	
0	Links from 'Staffing' Worksheet	- 980 422	
0 90,180	Links from 'Staffing' Worksheet		
90,180 38,819	Links from 'Staffing' Worksheet	422	
90,180 38,819	Links from 'Staffing' Worksheet	422	
90,180 38,819 6,591	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet	422	
90,180 38,819 6,591	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet	422	
0 90,180 38,819 6,591 135,590	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet	422 72 -	
0 90,180 38,819 6,591 135,590	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet PUPA: 1,474	422 72 - 115	
0 90,180 38,819 6,591 135,590 10,605 21,470 0	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet PUPA: 1,474	422 72 - 115	
0 90,180 38,819 6,591 135,590 10,605 21,470 0	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet PUPA: 1,474	422 72 - 115 233	
0 90,180 38,819 6,591 135,590 10,605 21,470 0	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet PUPA: 1,474	422 72 - 115 233 - 20	
0 90,180 38,819 6,591 135,590 10,605 21,470 0 1,811 11,385	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet PUPA: 1,474	422 72 - 115 233 - 20 124	
0 90,180 38,819 6,591 135,590 10,605 21,470 0 1,811 11,385 14,542	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet PUPA: 1,474 Software Licensing and IT expenses	422 72 - 115 233 - 20 124	
0 90,180 38,819 6,591 135,590 10,605 21,470 0 1,811 11,385 14,542	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet PUPA: 1,474	422 72 - 115 233 - 20 124 158	
0 90,180 38,819 6,591 135,590 10,605 21,470 0 1,811 11,385 14,542	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet PUPA: 1,474 Software Licensing and IT expenses	422 72 - 115 233 - 20 124 158	
0 90,180 38,819 6,591 135,590 10,605 21,470 0 1,811 11,385 14,542	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet PUPA: 1,474 Software Licensing and IT expenses	422 72 - 115 233 - 20 124 158	70
0 90,180 38,819 6,591 135,590 10,605 21,470 0 1,811 11,385 14,542 12,323 72,136	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet PUPA: 1,474 Software Licensing and IT expenses	422 72 - 115 233 - 20 124 158 - 134	70 67
0 90,180 38,819 6,591 135,590 10,605 21,470 0 1,811 11,385 14,542 12,323 72,136	Links from 'Staffing' Worksheet Links from 'Staffing' Worksheet PUPA: 1,474 Software Licensing and IT expenses PUPA: 784	422 72 - - 115 233 - 20 124 158 - 134	
	0 0 0 0 0 0 0 0 10,919 0 0 0 1,816,379 (90,819) 0 1,725,560	(90,819) Vacancy loss is 5% of Tenant Rents. 0 #DIV/0! 0 from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 100% 1,725,560 PUPA: 18,756 64,423 1st Year to be set according to HUD schedule. 26,009	0 Comments 0 Links from 'New Proj - Rent & Unit Mix' Worksheet 0 from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 100% 1 Links from 'Utilities & Other Income' Worksheet 1 Links from 'Utilities & Other Income' Worksheet 1 Units from 'Utilities & Other Income' Worksheet 2 Units from 'Utilities & Other Income' Worksheet 3 Units from 'Utilities & Other Income' Worksheet 4 Units from 'Utilities & Other Income' Workshee

Taxes and Licenses				
Real Estate Taxes	7,840			
Payroll Taxes	16,110			1
Miscellaneous Taxes, Licenses and Permits	2,898			
Sub-total Taxes and Licenses	26,848	PUPA:	292	
Insurance		1		
Property and Liability Insurance	104,791			1,1
Fidelity Bond Insurance	0			
Worker's Compensation	9,866			1
Director's & Officers' Liability Insurance				
Sub-total Insurance	114,657	PUPA:	1,246	
Maintenance & Repair		I		
Payroll	69,342	Links from 'Staffing' Workshe	et	7
Supplies	41,028			4
Contracts	80,585			
Garbage and Trash Removal	60,739	10. (1)		(
Security Payroll/Contract		Links from 'Staffing' Workshe	et	2
HVAC Repairs and Maintenance	11,325			1
Vehicle and Maintenance Equipment Operation and Repairs				
Miscellaneous Operating and Maintenance Expenses	1,423	2424		
Sub-total Maintenance & Repair Expenses	289,282	PUPA:	3,144	
Commontine Commisses	400.755	Links from Ctoffin at Montales	-4	
Supportive Services		Links from 'Staffing' Workshe		1,3
Commercial Expenses	0	from Commercial Op. Budget	d' Worksheet; Commercial to Residential allocation	n: 100%
TOTAL OPEN TIME EVEN 1970		5454		
TOTAL OPERATING EXPENSES	1,103,579	PUPA:	11,995	
Reserves/Ground Lease Base Rent/Bond Fees		In		
Ground Lease Base Rent		Department of General	Provide additional comments here, if needed.	<u> </u>
Bond Monitoring Fee		2500 annual issuer fee + 200	u annuai trustee tee	
Replacement Reserve Deposit	46,000			
Operating Reserve Deposit				<u> </u>
Other Required Reserve 1 Deposit Other Required Reserve 2 Deposit				
Required Reserve Deposit/s, Commercial	0	from 'Commercial On Budget	' Worksheet; Commercial to Residential allocation	n: 100%
Sub-total Reserves/Ground Lease Base Rent/Bond Fees		PUPA: 549	Min DSCR:	1.15
oub total Robol Vos/Oloulia Educa Duca Rolla Dolla 1 000	00,001	7 07 74. 040	Mortgage Rate:	6.05%
TOTAL OPERATING EXPENSES (w/ Reserves/GL Base Rent/ Bond	1.154.080	PUPA: 12,544	Term (Years):	30
10112 01 210 110 210 210 210 (W) 110001100/02 2000 110110 20110	1,101,000		Supportable 1st Mortgage Pmt:	416.591
NET OPERATING INCOME (INCOME minus OP EXPENSES)	571.480	PUPA: 6,212	Supportable 1st Mortgage Amt:	\$5,759,407
, ,	,		Proposed 1st Mortgage Amt:	\$5,605,037
DEBT SERVICE/MUST PAY PAYMENTS ("hard debt"/amortized loans)				,
Hard Debt - First Lender	405.425	Permanent Loan	Provide additional comments here, if needed.	
Hard Debt - Second Lender (HCD Program 0.42% pymt, or other 2nd Le	92,400		Provide additional comments here, if needed.	
Hard Debt - Third Lender (Other HCD Program, or other 3rd Lender)	0		Provide additional comments here, if needed.	
Hard Debt - Fourth Lender	0		Provide additional comments here, if needed.	
Commercial Hard Debt Service		from 'Commercial Op, Budget	Worksheet; Commercial to Residential allocation	n: 100%
TOTAL HARD DEBT SERVICE	497,825	PUPA:		
	,.20	. 0. 7.	-,	
	73,655			
CASH FLOW (NOI minus DEBT SERVICE)	73.022			
CASH FLOW (NOI minus DEBT SERVICE)	73,000			
,	1.15			
USES OF CASH FLOW BELOW (This row also shows DSCR.)				
USES OF CASH FLOW BELOW (This row also shows DSCR.) USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL				
USES OF CASH FLOW BELOW (This row also shows DSCR.) USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL "Below-the-line" Asset Mgt fee (uncommon in new projects, see policy)	1.15		/ DDF in line with HCD Policy. Sized at \$25,999	
USES OF CASH FLOW BELOW (This row also shows DSCR.) USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL "Below-the-line" Asset Mgt fee (uncommon in new projects, see policy) Partnership Management Fee (see policy for limits)	1.15	Third - \$0 in Y1 to pay Priority	DDF in line with HCD Policy. Sized at \$25,999	
USES OF CASH FLOW BELOW (This row also shows DSCR.) USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL "Below-the-line" Asset Mgt fee (uncommon in new projects, see policy) Partnership Management Fee (see policy for limits) Investor Service Fee (aka "LP Asset Mgt Fee") (see policy for limits)	0 5,000	Third - \$0 in Y1 to pay Priority	•	
USES OF CASH FLOW BELOW (This row also shows DSCR.) USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL "Below-the-line" Asset Mgt fee (uncommon in new projects, see policy) Partnership Management Fee (see policy for limits) Investor Service Fee (aka "LP Asset Mgt Fee") (see policy for limits) Other Payments	0 5,000	Third - \$0 in Y1 to pay Priority	with HCD policy	
USES OF CASH FLOW BELOW (This row also shows DSCR.) USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL "Below-the-line" Asset Mgt fee (uncommon in new projects, see policy) Partnership Management Fee (see policy for limits) Investor Service Fee (aka "LP Asset Mgt Fee") (see policy for limits)	0 5,000	Third - \$0 in Y1 to pay Priority	•	

Deferred Developer Fee (Enter amt <= Max Fee from cell I130)	0	Def. Develop. Fee split: 0%	Provide additional comments here, if needs	ed.					
	#VALUE!								
TOTAL PAYMENTS PRECEDING MOHCD	<u>73,656</u>	PUPA:	801						
RESIDUAL RECEIPTS (CASH FLOW minus PAYMENTS	(1))							
, , , , , , , , , , , , , , , , , , , ,	` '	•							
Residual Receipts Calculation									
Does Project have a MOHCD Residual Receipt Obligation?	Yes	Project has MOHCD ground le	ease?	No					
Will Project Defer Developer Fee?	Yes								
Max Deferred Developer Fee/Borrower % of Residual Receipts in Yr 1	50%	Max Deferred Developer Fee	Amt (Use for data entry above. Do not						
% of Residual Receipts available for distribution to soft debt lenders in	50%	50% link.):							
				Distrib. of Sof					
Soft Debt Lenders with Residual Receipts Obligations		me/program from drop down)	Total Principal Amt	Debt Loans					
MOHCD/OCII - Soft Debt Loans		Loans payable from res. rects	\$5,000,000	17.66%					
MOHCD/OCII - Ground Lease Value or Land Acq Cost	Ground Lease \	/alue	\$10	0.00%					
HCD (soft debt loan) - Lender 3	AHSC		\$22,000,000	77.69%					
Other Soft Debt Lender - Lender 4	IIG		\$1,317,000	4.65%					
Other Soft Debt Lender - Lender 5				0.00%					
MOHCD RESIDUAL RECEIPTS DEBT SERVICE									
REMAINING BALANCE AFTER MOHCD RESIDUAL RECEIPTS	0								
REMARKING BALANGE AF TER MONOP REGIDORE REGEN TO	·								
NON-MOHCD RESIDUAL RECEIPTS DEBT SERVICE									
HCD Residual Receipts Amount Due	0	50% of residual receipts, multi	iplied by 77.69% AHSC's pro rata share of	all soft debt					
Lender 4 Residual Receipts Due			iplied by 4.65%, IIG's pro rata share of all so						
Lender 5 Residual Receipts Due	0		, ,						
Total Non-MOHCD Residual Receipts Debt Service	0								
REMAINDER (Should be zero unless there are									
distributions below)	0								
Owner Distributions/Incentive Management Fee	0								
Other Distributions/Uses	0								
Final Balance (should be zero)	0								

Evaluation of Request for Preliminary Gap Financing 850 Turk Street

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Attachment L: 20-year Operating Proforma

850 Turk Street																						
Total # Units:	92		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20
INCOME	%annual increase	Comments (related to annual inc assumptions)	2027 Total	2028 Total	2029 Total	2030 Total	2031 Total	2032 Total	2033 Total	2034 Total	2035 Total	2036 Total	2037 Total	2038 Total	2039 Total	2040 Total	2041 Total	2042 Total	2043 Total	2044 Total	2045 Total	2046 Total
Residential - Tenant Rents Residential - SOS Payments Residential - Tenant Assistance Payments (Other Non-LOSP)	2.5% 4.0% n/a		1.805.460	1.850.597	1.896.861	1.944.283	1.992.890	2.042.712	2.093.780	2.146.125	2.199.778	2.254.772	2.311.141	2.368.920	2.428.143	2.488.847	2.551.068	2.614.844	2.680.216	2.747.221	2.815.901	2.886.299
Commercial Space Residential Parking Miscellaneous Rent Income	2.5% 2.5% 2.5%	from Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 100%			-	- :	- :	- :	-		- :	-		-	-	- :	- :	-	- :	- :		
Supportive Services Income Interest Income - Project Operations Laundry and Vending	2.5% 2.5% 2.5%		10,919	11,191	11.471	11,758	12,052	12,353	12,662	12,979	13,303	13,636	13,977	14,326	14,684	15,051	15,428	15,813	16,209	16,614	17,029	17,455
Tenant Charges Miscellaneous Residential Income	2.5% 2.5%	from Commercial Op. Budget' Worksheet;			- :		- :			- :	- :	- :	- :			- :			- :	- :		
Other Commercial Income Withdrawal from Capitalized Reserve (deposit to operating account) Gross Potential Income	2.5% n/a	Commercial to Residential allocation: 100% Link from Reserve Section below, as applicable	1 816 379	1,861,788	1 908 333	1,956,041	2,004,942	2,055,066	2,106,442	2,159,103	2 213 081	2 268 408	2,325,118	2 383 246	2 442 827	2 503 898	2,566,495	2,630,658	2,696,424	2,763,835	2 832 931	2 903 754
Vacancy Loss - Residential - Tenant Rents Vacancy Loss - Residential - Tenant Assistance Payments Vacancy Loss - Commercial	n/a n/a n/a	Enter formulas manually per relevant MOH policy; annual incrementing usually not appropriate	(90,819)	(93,089)	(95,417)	(97,802)	(100,247)	(102,753)	(105,322)	(107,955)	(110,654)	(113,420)	(116,256)	(119,162)	(122,141)	(125,195)		(131,533)		(138,192)	(141,647)	
EFFECTIVE GROSS INCOME OPERATING EXPENSES Management			1,725,560	1,768,699	1,812,916	1,858,239	1,904,695	1,952,312	2,001,120	2,051,148	2,102,427	2,154,987	2,208,862	2,264,084	2,320,686	2,378,703	2,438,171	2,499,125	2,561,603	2,625,643	2,691,284	2,758,566
Management Fee Asset Management Fee	3.5% 3.5%	1st Year to be set according to HUD schedule. per MOHCD policy	64.423 26.009	66.678 26.919	69.012 27.861	71,427 28,837	73.927 29.846	76,514 30,891	79.192 31.972	81.964 33.091	84.833 34.249	87.802 35.448	90.875 36.688	94.056 37.972	97.348 39.301	100.755 40.677	104.281 42.101	107.931 43.574	111,709 45,099	115.618 46.678	119.665 48.311	123.853 50.002
Sub-total Management Expenses Salaries/Benefits Office Salaries	3.5%		90,432	93,597	96,873	100,264	103,773	107,405	111,164	115,055	119,082	123,250	127,563	132,028	136,649	141,432	146,382	151,505	156,808	162,296	167,976	173,856
Manager's Salary Health Insurance and Other Benefits Other Salaries/Benefits	3.5% 3.5% 3.5%		90.180 38,819 6,591	93.336 40,178 6,822	96,603 41,584 7,060	99.984 43,039 7,308	103.484 44,546 7,563	107.106 46,105 7,828	110.854 47,718 8,102	114.734 49,389 8,386	118.750 51,117 8,679	122,906 52,906 8,983	127.208 54,758 9,297	131.660 56,675 9,623	136,268 58,658 9,959	141.038 60,711 10,308	145.974 62,836 10,669	151.083 65,035 11,042	156.371 67,312 11,429	161.844 69,668 11,829	167.508 72,106 12,243	173.371 74,630 12,671
Administrative Rent-Free Unit Sub-total Salaries/Benefits Administration	3.5%		135,590	140,336	145,247	150,331	155,593	161,038	166,675	172,508	178,546	184,795	191,263	197,957	204,886	212,057	219,479	227,161	235,111	243,340	251,857	260,672
Advertising and Marketing Office Expenses Office Rent	3.5% 3.5% 3.5%		10,605 21,470	10,976 22,221	11,360 22,999	11,758 23,804	12,169 24,637	12,595 25,500	13,036 26,392	13,493 27,316	13,965 28,272	14,454 29,261	14,959 30,286	15,483 31,346	16,025 32,443	16,586 33,578	17,166 34,753	17,767 35,970	18,389 37,229	19,033 38,532	19,699 39,880	41,276
Legal Expense - Property Audit Expense Bookkeeping/Accounting Services	3.5% 3.5% 3.5%		1,811 11,385 14,542	1,874 11,783 15,051	1,940 12,196 15,578	2,008 12,623 16,123	2,078 13,065 16,687	2,151 13,522 17,271	2,226 13,995 17,876	2,304 14,485 18,501	2,385 14,992 19,149	2,468 15,517 19,819	2,555 16,060 20,513	2,644 16,622 21,231	2,737 17,204 21,974	2,832 17,806 22,743	2,931 18,429 23,539	3,034 19,074 24,363	3,140 19,741 25,216	3,250 20,432 26,098	3,364 21,148 27,012	21,888
Bad Debts Miscellaneous Sub-total Administration Expenses	3.5% 3.5%		12,323 72,136	12,754 74,661	13,201 77,274	13,663 79,978	14,141 82,778	14,636 85,675	15,148 88,674		16,227 94,989	16,795 98,314			18,621 109,002	19,273 112,818	19,947 116,766	20,645 120,853	21,368 125,083	22,116	22,890	
Utilities Electricity Water	3.5% 3.5%		76,900 74,486	79,592 77,093	82,377 79,791	85,260 82,584	88,245 85,474	91,333 88,466	94,530 91,562	97,838 94,767	101,263 98,084	104,807	108,475 105,070	112,272 108,747	116,201 112,553	120,268 116,493	124,478 120,570	128,834 124,790	133,344 129,158	138,011	142,841 138,357	147,840
Gas Sewer Sub-total Utilities	3.5%		102,493 253,879	106.080 262,765	109.793 271,962	113,636 281,480	117.613 291,332	121.730 301,529	125,990 312,082	130,400 323,005	134,964 334,310	139,687 346,011	144.576 358,121	149.637 370,656	154.874 383,629	160.295 397,056	165,905 410,953	171.712 425,336	177.721 440,223	183,942 455,630	190,380 471,577	197.043 488,083
Taxes and Licenses Real Estate Taxes Payroll Taxes	3.5%		7.840 16.110	8.114 16.674	8.398 17.257	8,692 17,861	8,997 18,487	9.311 19.134	9.637 19.803	9.975 20.496	10.324 21.214	10.685 21.956	11.059 22.725	11.446 23.520	11.847 24.343	12.261 25.195	12.691 26.077	13.135 26.990	13.594 27.935	455,630 14,070 28,912	14.563 29.924	488,083 15.072 30.971
Miscellaneous Taxes, Licenses and Permits Sub-total Taxes and Licenses	3.5%		16.110 2,898 26,848	16.674 2,999 27,788	17.257 3,104 28,760	3,213 29,767	3,326 30,809	19.134 3,442 31,887	19.803 3,562 33,003	20,496 3,687 34,158	21,214 3,816 35,354	21,956 3,950 36,591	22.725 4,088 37,872	23.520 4,231 39,197	24,343 4,379 40,569	25.195 4,532 41,989	26.077 4,691 43,459	26,990 4,855 44,980	27,935 5,025 46,554	28.912 5,201 48,183	29,924 5,383 49,870	30.971 5,571 51,615
Insurance Property and Liability Insurance Fridelity Bond Insurance	3.5% 3.5%		104,791	108,459	112,255 10,569	116,184	120,250 - 11,321	124,459 11,718	128,815	133,323	137,990	142,819	147,818 13,917	152,992	158,346 14.908	163,889 15,430	169,625	175,561 16,529	181,706	188,066	194,648 18.326	
Worker's Compensation Director's & Officers' Liability Insurance Sub-total Insurance	3.5%		9,866	118,670	10,569	10,939	11,321	11,718	12,128	12,552	12,992	13,446	13,917	14,404	173,255	15,430	15,970	16,529	17,108	205,772	212,974	18,967
Maintenance & Repair Payroll Supplies	3.5% 3.5%		69,342 41,028	71,769 42,464	74,281 43,950	76,881 45,488	79,572 47,081	82,357 48,728	85,239 50,434	88,222 52,199	91,310 54,026	94,506 55,917	97,814 57,874	101,237 59,900	104,781 61,996	108,448 64,166	112,244 66,412	116,172 68,736	120,238 71,142	124,446 73,632	128,802 76,209	133,310 78,876
Contracts Garbage and Trash Removal Security Payroll/Contract	3.5% 3.5% 3.5%		80,585 60,739 24,840	83,405 62,865 25,709	86,325 65,065 26,609	89,346 67,342 27,541	92,473 69,699 28,504	95,710 72,139 29,502	99,060 74,664 30,535	102,527 77,277 31,603	106,115 79,982 32,710	109,829 82,781 33,854	113,673 85,678 35,039	117,652 88,677 36,266	121,769 91,781 37,535	126,031 94,993 38,849	130,442 98,318 40,208	135,008 101,759 41,616	139,733 105,321 43,072	144,624 109,007 44,580	149,686 112,822 46,140	154,925 116,771 47,755
HVAC Repairs and Maintenance Vehicle and Maintenance Equipment Operation and Repairs Miscellaneous Operating and Maintenance Expenses	3.5% 3.5% 3.5%		11,325	11,721	12,132	12,556	12,996	13,451 - 1,690	13,921	14,409	14,913	15,435	15,975	16,534	17,113 - 2,150	17,712	18,332	18,973	19,637	20,325	21,036	21,772
Sub-total Maintenance & Repair Expenses Supportive Services	3.5%		289,282 120,755	299,407 124,981	309,886 129,356	320,732 133,883	331,958 138,569	343,576 143,419	355,601 148,439	368,047 153,634	380,929 159,011	394,262 164,577	408,061 170,337	422,343 176,299	437,125 182,469	452,424 188,856	468,259 195,465	484,648 202,307	501,611 209,387	519,167 216,716	537,338 224,301	556,145 232,152
Commercial Expenses TOTAL OPERATING EXPENSES		from Commercial up. sudget vicerameer; Commercial to Residential allocation: 100%	1,103,579	1,142,204	1,182,181	1,223,558	1,266,382	1,310,706	1,356,580	1,404,061	1,453,203	1,504,065	1,556,707	1,611,192	1,667,584	1,725,949	1,786,357	1,848,880	1,913,591	1,980,566	2,049,886	2,121,632
PUPA (w/o Reserves/GL Base Rent/Bond Fees) Reserves/Ground Lease Base Rent/Bond Fees Ground Lease Base Rent) T		11,995	Note: Hidden or	olumns are in be	heen total calum	ns. To update/del	isse values in yelli	ow cells, menipul	late each cell rathe	or then dragging	across multiple o	ealls.	1	1	1	1	1		1	1	1
Bond Monitoring Fee Replacement Reserve Deposit Operating Reserve Deposit			4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	4,500 46,000	
Other Required Reserve 1 Deposit Other Required Reserve 2 Deposit		from Commercial Co. Budget' Worksheet:	- :					- :														
Required Reserve Deposit/s. Commercial Sub-total Reserves/Ground Lease Base Rent/Bond Fees		from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 100%	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501	50,501
TOTAL OPERATING EXPENSES (w/ Reserves/GL Base Rent/ Bond PUPA (w/ Reserves/GL Base Rent/Bond Fees) NET OPERATING INCOME (INCOME minus OP EXPENSES)	Fees)		1,154,080 12,544 571,480	1,192,705 575,993	1,232,682 580,234	1,274,059 584,180	1,316,883 587,812	1,361,207 591,106	1,407,081 594,039	1,454,562 596,586	1,503,704 598,723	1,554,566	1,607,208 601,654	1,661,693	1,718,085 602,601	1,776,450 602,253	1,836,858 601,312	1,899,381 599,744	1,964,092 597,511	2,031,067 594,576	2,100,387 590,897	2,172,133 586,433
DEBT SERVICE/MUST PAY PAYMENTS ("hard debt"/amortized loa Hard Debt - First Lender Hard Debt - Second Lender (HCD Program 0.42% pymt, or other 2nd I		Fired Fine comments to annual increase are	405.425 92,400	Note: Hidden o: 405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	6w cells, menipul 405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	405.425 92.400	405.425 92,400
Hard Debt - Third Lender (Other HCD Program, or other 3rd Lender) Hard Debt - Fourth Lender Hard Debt - Fourth Lender		Enter comments re: annual increase, etc. Enter comments re: annual increase, etc. from Commercial Co. Budget' Worksheet:			32,400	32,400	32,400		32,400	32,400	32,400	32,400	32,400	32,400	32,400	32,400	32,400	32,400	32,400	32,400		
Commercial Hard Debt Service TOTAL HARD DEBT SERVICE CASH FLOW (NOI minus DEBT SERVICE)]	Commercial to Residential allocation: 100%	497,825 73.655	497,825 78.168	497,825 82,409	497,825 86,355	497,825 89.987	497,825 93,281	497,825 96,214	497,825 98,761	497,825 100.898	497,825 102,597	497,825 103,829	497,825 104.566	497,825 104,776	497,825 104,428	497,825 103,487	497,825 101,919	497,825 99,686	497,825 96,751	497,825 93,072	497,825 88,608
USES OF CASH FLOW BELOW (This row also shows DSCR.) USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL		DSCR:	1.15	78,168 1.157 Note: Hidden co	82,409 1.166 slumrs are in be	86,355 1.173 teeen total colun	89,987 1.181 ms. To update/del	93,281 1.187 lete values in yelli	96,214 1.193 bw cells, menipui	98,761 1.198 late each cell raths	1.203 ar then dragging	1.206 across multiple o	103,829 1.209	1.21	1.21	1.21	1.208	1.205	1.2	1.194	1.187	1.178
"Below-the-line" Asset Mot fee (uncommon in new projects, see policy Partnership Management Fee (see policy for limits) Investor Service Fee (aka "LP Asset Mot Fee") (see policy for limits)	3.5%	per MOHCD policy per MOHCD policy per MOHCD policy no annual increase	5.000	5.000	5.000	591 5,000	29.834 5.000	30.878 5.000	31.959 5.000	33.078 5.000	34.235 5.000	35.433 5.000	36.674 5.000	37.957 5.000	39.286 5.000	40.661 5.000	42.084 5.000					
Other Payments Non-amortizing Loan Pmnt - Lender 1 Non-amortizing Loan Pmnt - Lender 2		Priority DDF in line with HCD policy Enter comments re: annual increase, etc. Enter comments re: annual increase, etc.	68.656	73.169	77.410	80.765																
Deferred Developer Fee (Enter amt <= Max Fee from row 131) TOTAL PAYMENTS PRECEDING MOHCD			73,656	78,169	82,410	86,356	27,576 62,410	28,701 64,579	29,627 66,586	30,342 68,420	30,831 70,066	31,081 71,514	31,077 72,751	30,804 73,761	30,245 74,531	29,383 75,044	28,201 75,285	-		-	- 1	-
RESIDUAL RECEIPTS (CASH FLOW minus PAYMENTS PRECEDIN Does Project have a MOHCD Residual Receipt Obligation? Will Project Defer Developer Fee?	Yes Yes	Year 15 is year indicated below: 2041	(1)	m	(1)	m	27.577	28.702	29.628	30.341	30.832	31.083	31.078	30.805	30.245	29.384	28.202	101.919	99.686	96.751	93.072	88.608
1st Residual Receipts Split - Lender/Deferred Developer Fee 2nd Residual Receipts Split - Lender/Owner	50% / 50% 67% / 33% er Fee Amt (L	2042 Jse for data entry above. Do not link.):					27,576	28,701	29,627	30,342	30,832	31,082	31,078	30,804	30,245	29,383	28,202					
MOHCD RESIDUAL RECEIPTS DEBT SERVICE	Dist. Soft Debt Loans	tive Deferred Developer Fee Earned				•	27,576	56,277	85,904	116,246	147,077	178,158	209,235	240,039	270,284	299,667	327,868	ı				
MOHCD Residual Receipts Amount Due Proposed MOHCD Residual Receipts Amount to Loan Repayme	17.66% ent	Allocation per pro rate share of all soft debt loans, and MOHCD residual receipts policy		- :	- :	-	4,869 4,869	5,068 5.068	5,231 5,231	5,357 5.357	5,444 5,444	5,488 5,488	5,488 5.488	5,439 5.439	5,340 5.340	5,188 5.188	4,980 4,980	11,997 11,997	11,735 11,735	11,389 11,389	10,956 10,956	10,431 10,431
NON-MOHCD RESIDUAL RECEIPTS DEBT SERVICE HCD Residual Receipts Amount Due	77.69%	loans, and HCD residual receipt policy.					21,425	22,299	23,018	23,573	23,954	24,149	24,145	23,933	23,498	22,829	21,911	52,788	51,632	50,112	48,206	45,894
Lender 4 Residual Receipts Due Lender 5 Residual Receipts Due	4.65% 0.00%	Allocation per pro rata share of all soft debt loans, and MOHCD residual receipts policy.	- :	- :	- :	- :	1,283	1,335	1,378	1,411	1,434	1,446	1,445	1,433	1,407	1,367	1,312	3,160	3,091	3,000	2,886	2,747
Total Non-MOHCD Residual Receipts Debt Service REMAINDER (Should be zero unless there are distributions below)							22,707	23,634	24,396	24,984	25,388	25,594	25,590	25,366	24,905	24,196	23,223	55,949 33.973	54,723 33.229	53,111	51,092 31,024	48,642 29,536
Owner Distributions/Incentive Management Fee Other Distributions/Uses Final Balance (should be zero)	1					-					- :				-		- :	33,973	33,229	32,250	31,024	
REPLACEMENT RESERVE - RUNNING BALANCE Replacement Reserve Starting Balance]		46.000	92,000	138.000	184,000	230.000	276.000	322.000	368,000	414,000	460.000	506,000	552.000	598,000	644,000	690,000	736,000	782.000	828.000	874.000	920.000
Replacement Reserve Deposits Replacement Reserve Withdrawals (ideally tied to CNA) Replacement Reserve Interest			46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000
RR Running Balance OPERATING RESERVE - RUNNING BALANCE	_	RR Balance/Unit	92,000 \$1,000	138,000 \$1,500	184,000 \$2,000	230,000 \$2,500	276,000 \$3,000	322,000 \$3,500	368,000 \$4,000	414,000 \$4,500	460,000 \$5,000	\$5,500	552,000 \$6,000	598,000 \$6,500	\$7,000	690,000 \$7,500	736,000 \$8,000	782,000 \$8,500	828,000 \$9,000	874,000 \$9,500	920,000 \$10,000	966,000 \$10,500
Operating Reserve Starting Balance Operating Reserve Deposits Operating Reserve Withdrawals			411,119	411.119	411.119	411.119	411.119	411.119	411.119	411.119	411.119	411.119	411,119	411.119	411,119	411,119	411,119	411.119	411.119	411,119	411.119	411,119
Operating Reserve Interest OR Running Balance	OR Balance =	s a % of Prior Yr Op Exps + Debt Service	411,119	411,119 24.9%	411,119 24.3%	411,119 23.8%	411,119 23.2%	411,119 22.7%	411,119 22.1%	411,119 21.6%	411,119 21.1%	411,119 20.5%	411,119 20.0%	411,119 19.5%	411,119 19.0%	411,119 18.6%	411,119	411,119 17.6%	411,119 17.1%	411,119 16.7%	411,119 16.3%	411,119 15.8%
OTHER REQUIRED RESERVE 1 - RUNNING BALANCE Other Reserve 1 Starting Balance Other Reserve 1 Deposits	7	., ,		-:-					-	:	-	:	-						-	- :	-:	
Other Reserve 1 Withdrawals Other Reserve 1 Interest Other Reserve 1 Interest Other Reserve 1 Running Balance																						
OTHER RESERVE 2 - RUNNING BALANCE Other Reserve 2 Starting Balance	1									-												_
Other Reserve 2 Deposits Other Reserve 2 Withdrawals	1		_						-							-	-			-	-	
Other Reserve 2 Interest Other Required Reserve 2 Running Balance															_	_	_				-	

1 of