

**SUMMARY OF DEPARTMENT OPERATIONAL SUPPORT CONTRACT
REQUEST TO THE HEALTH COMMISSION**

A DOS Contract is a Contract for the provision of goods or services that directly supports DPH's operations.

| | |
|--|---|
| Contractor: Tryfacta, Inc. | Division/Section: DPH/SFHN - Radiology |
| _____ | _____ |
| Address: 4637 Chabot Drive, Suite 100 | Deputy Director: Roland Pickens |
| _____ | _____ |
| Pleasanton, CA 94588 | DPH Administrator: Andrea Turner |
| _____ | _____ |
| Contact: Adesh Tyagi, Phone: _____ | Program Administrator: Loretta Johnson Phone: 628-206-3803 |
| President | _____ |
| | Contract Analyst: Cynthia Wu Phone: 628-271-6156 |
| | _____ |

Request for approval of a new contract with Tryfacta to perform for temporary as-needed radiology registry services in support of the Department's ongoing operational and emergency response needs in the San Francisco Health Network, Zuckerberg San Francisco General Hospital & Trauma Center (ZSFG), Laguna Honda Hospital (LHH) and other San Francisco Health Network facilities, The total proposed contract amount is \$5,000,000 which includes a 12% contingency for the term of January 1, 2023 through December 31, 2025 (3 years).

Mark only one for each question below:

- Vendor Type** For Profit Non-Profit Government
- Is the Vendor a CMD Certified LBE?** Yes No
- Purchasing Authority:** RFP Sole Source GPO
SFGOV-0000007075
5/24/2022
- Does DPH have other existing contracts with this vendor?** Yes No
If yes, approximately how many years has DPH been doing business with this vendor? Provide explanation, as needed.
Tryfacta also provides nurse registry services. DPH has been doing business with Tryfacta, Inc. since 06/01/2021.

CONTRACT INFORMATION

Proposed Transaction

1/1/2023 to 12/31/2025

FUNDING SOURCES:

| | |
|---|-----------------------------|
| General Fund | \$4,464,286 |
| FEMA (Federal disaster aid reimbursement for eligible services) | Possible FEMA reimbursement |
| | |
| <u>TOTAL DPH REVENUES:</u> | \$4,464,286 |

| | |
|---|-------------|
| 12% Contingency Amount | \$535,714 |
| <u>TOTAL CONTRACT AMOUNT WITH CONTINGENCY:</u> | \$5,000,000 |

| | |
|---------------------------------------|--|
| <u>ONE-TIME UPFRONT COSTS:</u> | |
|---------------------------------------|--|

| | |
|--|-------------|
| <u>ANNUAL AMOUNT OF CONTRACT*:</u> | \$1,728,111 |
| *Excludes one-time upfront/implementation costs. | |

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[FOR PROGRAM ADMINISTRATION CONTRACTS ONLY]

| | |
|--|--|
| Program Administrator Indirect Percent | |
| <u>TOTAL INDIRECT EXPENSES:</u> | |
| <u>TOTAL DIRECT EXPENSES:</u> | |

PROPOSED BREAKDOWN OF ITEMS/SERVICES

PROPOSED UNITS OF SERVICES

| Item or Service | Per Diem | Traveling | On-Call Factor | Call Back |
|--|----------|-----------|-------------------|---------------------------------|
| Item 1 - General Diagnostic Procedures | | | | |
| 1) Weekdays - 8 Hours | \$105.00 | \$125.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| 2) Weekends - 8 Hours | \$131.25 | \$156.25 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| Item 2 – Computed Tomography | | | | |
| 1) Weekdays - 8 Hours | \$105.00 | \$125.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| 2) Weekends - 8 Hours | \$131.25 | \$156.25 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| Item 3 – Magnetic Resonance Imaging | | | | |
| 1) Weekdays - 8 Hours | \$130.00 | \$150.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| 2) Weekends - 8 Hours | \$162.50 | \$187.50 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| Item 4 – Mammography | | | | |
| 1) Weekdays - 8 Hours | \$105.00 | \$125.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| 2) Weekends - 8 Hours | \$131.25 | \$156.25 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| Item 5 – Nuclear Medicine | | | | |
| 1) Weekdays - 8 Hours | \$115.00 | \$135.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| 2) Weekends - 8 Hours | \$143.75 | \$168.75 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| Item 6 – Ultrasound | | | | |
| 1) Weekdays - 8 Hours | \$150.00 | \$160.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| 2) Weekends - 8 Hours | \$187.50 | \$200.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| Item 7 – Radiology Assistant | | | | |
| 1) Weekdays - 8 Hours | \$75.00 | \$85.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| 2) Weekends - 8 Hours | \$93.75 | \$106.25 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| Item – Echocardiogram | | | | |
| 1) Weekdays - 8 Hours | \$105.00 | \$125.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| 2) Weekends - 8 Hours | \$131.25 | \$156.25 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| Item 9 – Nursing Staff (RN, CAN, LVN, MEA) that specialize in radiology departments | | | | |
| 1) Weekdays - 8 Hours | \$175.00 | \$195.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| 2) Weekends - 8 Hours | \$195.00 | \$225.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| Item 10 – Other Radiology positions available through the proposer | | | | |

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|------------------------|-----------------|------------------|-----------------------|---------------------------------|
| 1) Weekdays - 8 Hours | \$105.00 | \$125.00 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |
| 2) Weekends - 8 Hours | \$131.25 | \$156.25 | 0.3 x Listed Rate | 4 Hr Minimum, 1.5 x Listed Rate |

Purpose of Contract:

Tryfacta, Inc. will provide as-needed, temporary radiology registry personnel to the San Francisco Health Network, Zuckerberg San Francisco General Hospital & Trauma Center (ZSFG), Laguna Honda Hospital (LHH) and other San Francisco Health Network facilities in support of the Departments COVID-19 response and for ongoing operational needs.

Tryfacta, Inc. is headquartered in Pleasanton, California and with offices in San Francisco, San Jose, Los Angeles, etc. Tryfacta is certified Minority and Women Owned company. Tryfacta provides support to a broad range of healthcare department staffing needs with employees, such as radiology technicians, echocardiogram, mammography, magnetic resonance imaging, other radiology positions available through the proposer, etc.

RFP SFGOV000007075 established four contracts. Tryfacta, Inc. was ranked the fourth highest proposer. The Department will prioritize calls based on RFP scores earned, with the highest responsive bidder being called first, the second highest bidder called second, etc. The City reserved the right acting in its sole discretion, during the course of the project to modify call priority based on contractor performance, availability and price. The City's right to reprioritize calls will be a material term of each agreement entered into. No right of action against the City will be created by such right to reprioritize calls. No vendor will be guaranteed any amount of work. The guarantee maximum sum of each agreement entered into will represent Department spending authority only and will not represent an amount guaranteed to be paid to the contractor.

The RFP allows for a contract of up to 6 years which includes contract options which may or may not be exercised.

Performance Monitoring:

The contract will be monitored by in accordance with Hospital and network monitoring procedures by the radiology department Program Manager assigned to these services.

Health Equity and Inclusion Compliance:

The Contractor will provide necessary information to comply with the Department's Office of Health Equity (OHE) requirements and will align with the citywide efforts on contract equity as overseen by the Office of Racial Equity (ORE) in the Human Rights Commission.

Listing of CEO, Board of Directors, and Owners of 10% or More of the Firm:

CEO: Ratika Tyagi

Board of Directors: Ratika Tyagi

Owners of 10% or more of the Firm: Ratika Tyagi